Centrel & Eastern Europeen Stretegy 3rd quarter 2017

Convergence 2.0

- Growth prospects further raised
- Low risk aversion supports CEE financial markets
- International stock markets indicate the direction
- Credit markets appear to be expensive



Editor:

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Central & Eastern European Strategy

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Explanation: e estimate (curr f forecast p preliminary f n.v no value	, ,
Abbreviations	
Currencies and Co	
ALL	Albanian lek
BAM	Bosnian marka
BGN	Bulgarian lev
BYN	Belarusian roubel Czech koruna
CZK HUF	Czech koruna Hungarian forint
HRK	Croatian kuna
PIN	Polish zloty
RON	Romanian leu
RSD	Serbian dinar
RUB	Russian rouble
TRY	Turkish lira
UAH	Ukrainian hryvnia
Economic abbrevi	
%-chg	Percentage change
	(not in percentage points)
avg	average
bp C/A	basis points Current Account
CPI	Consumer Price Index
FCB	European Central Bank
FCY	Foreign Currency
FDI	Foreign Direct Investments
FX	Foreign Exchange
FY	Full year
GB	Government bond
GDP	Gross Domestic Product
HCPI	Harmonized Consumer Price Index
LCY	Local Currency

mmav mom MPC O/N PP PMI PPI QE qoq qtd REPO T/B ULC UST YC Yoy	month moving average month on month Monetary policy wonetary policy council overnight rate percentage points Purchasing Manager Index Producer Price Index Guantitative asing quarter to date Repurchase agreement Trade Balance Unit Labour Costs US Treasury bond yield curve year on year
ytd	year-to-date
Sovereign Bond m CZGB HGB OFZ POLGB ROMGB TURKGB	arkets Czech local currency government bonds Hungarian local currency government bonds Russian local currency government bonds Romanian local currency government bonds Turkish local currency government bonds
Stock Exchange In ATX BET BIST National 100 BUX PX MICEX WIG 20	dices Austrian stock index Romanian stock index Turkish stock index Hungarian stock index Czech stock index Russian stock index Polish stock index

Fixed income ind EMBIG CEMBI Index	ices JP Morgan Emerging Markets Bond Index Global JP Morgan Corporate Emerging Markets Bond
Equity related DY EBIT EBITDA EBT EPS	Dividend yield Earnings before interest and taxes earnings before interest, taxes, depreciation, and amoritation earnings before taxes
EFS EG LTG NIBD P/E ratio RoE ROCE RS UR	earnings per share Earnings growth Long term (earnings) growth Net interest bearing debt Price book ratio Price earnings ratio Return on equity Return on capital employed Recommendation suspended Under Revision
Euro area (EA)	Austria, Belgium, Cyprus, Estonia, Finland, France, Germany, Greece, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Portu- gal, Slovenia, Slovakia, Spain
CE SEE	Central European countries – Poland, Hungary, Czech Republic, Slovakia, Slovenia South East European countries – Albania, Bosnia and Herzegovina, Bulgaria, Croatia, Kosovo, Ro- mania, Serbia
EE CEE	Eastern Europe (Russia, Ukraine, Belarus) Central and Eastern Europe (CE + SEE + EE)



Region enjoying a broadly based economic upswing

- GDP surprises in first quarter lead to upward revisions of forecasts for 2017, outlook for Russia unchanged
- Upward reversal in inflation rates complete
- Majority of currencies strong versus the euro

Several countries in Central (CE) and Southeastern Europe (SEE) delivered major surprises in their GDP figures for the first quarter. As many countries in CE and SEE have already been enjoying a period of above-average growth for three years now, the data released for Q1 was particularly impressive. Romania, Poland, Hungary, the Czech Republic, and Slovenia led the pack, posting substantial growth. Austria also released improved growth figures and came in ahead of the Eurozone for the first time in several years. As a result, we moderately increased our GDP forecasts for 2017 as a whole for the countries listed above, as the solid growth promises a sustained trend based on the robust leading indicators. Austria is expected to turn in the highest growth since 2011, with a figure of plus 2.2%. Private consumption is the primary driver of GDP growth in the majority of countries. However, investments in plant and property also contributed to the rise in growth in most cases, although Poland, the Czech Republic and Bulgaria are exceptions in this regard. With labour markets exhibiting the lowest unemployment rates since the start of the transformation and indicating increasing wage drift, a continuation of the buoyant domestic conditions is also to be expected in 2018.

Although Russia has emerged from the recession with two quarters of positive GDP growth, the subdued development of commodity prices and the lack of diversification in the industrial sector suggest that the country will see only a moderate recovery in 2017 and 2018. The uptrend in consumer spending is also progressing very slowly.

Many countries experienced a considerable spike in inflation at the turn of the year, but inflation appears to have peaked for the time being in the first quarter. This marks the end of a nearly three-year phase of falling consumer prices. For the majority of countries in CE and SEE, we expect average annual inflation rates of below or slightly above 2%, with similar developments in 2018.

In Russia, on the other hand, we significantly lowered our price forecasts to well below the inflation target of the Russian central bank.

Impact on currencies

As is typical for periods in which the euro is stronger, Eastern European currencies are largely appreciating against the euro. We expect PLN and HUF to remain solid in the second half of the year. CZK has started a medium-term upward trend towards 25 versus the euro, but may see some consolidation in Q3. The strength of the rouble is only being slightly impacted by the continued expectations of interest rate cuts.

Impact on the bond and equity markets

In line with the established markets, we expect a consolidation of prices in CE/ SEE in the third quarter. At roughly 3–5%, however, this should be seen as an opportunity to bolster positions rather than a trend reversal. We only expect to see price gains in Russia in line with the rise in oil prices.

The persistently expansive monetary policy is also impacting the bond markets, so we only expect minor changes in yields in the second half of the year. The majority of EM Eurobond markets are overvalued.

Financial analyst: Peter Brezinschek, RBI Vienna

CEE: Market strategy¹

	Eurol	oonds	LCY B	onds	FX
	EUR	USD	2у	10y	-
BG	В	-	-		-
HR	Н	Н	-	-	Н
cz	Н	-	Н	Н	Н
HU	Н	Н	Н	Н	Н
PL	В	Н	Н	В	В
RO	Н	Н	S	S	Н
RU	Н	Н	В	В	Н
RS	-	S	-	-	Н
МК	В	-	-		-
ΚZ		Н	-	-	-
TR	В	В	В	Н	Н
UA		Н	-	-	Н
BY		Н	-		Н

¹ LCY bonds: based on absolute performance in LCY Eurobonds: based on expected spread change FX vs. EUR

Recommendation horizon: end 3rd quarter 2017 For recommendation history please see page 56 B: Buy; H: Hold; S: Sell

² HU: 3y, not 2y tenor Source: RBI/Raiffeisen RESEARCH

Recommendations¹ – stock markets

Indices	
Buy	MICEX
Hold	-
Sell	ATX, BIST Nat. 100, BUX, PX, WIG 30

¹ Recommendation horizon: end 3rd quarter 2017 Source: RBI/Raiffeisen RESEARCH

Raiffeisen RESEARCH

Real GDP (% yoy)

Countries	2015	2016	2017e	Consensus	2018f	Consensus
Poland	3.8	2.7	3.8	3.6	3.1	3.4
Hungary	3.1	2.0	3.8	3.4	3.6	3.1
Czech Rep.	4.6	2.3	2.7	2.7	2.5	2.6
Slovakia	3.8	3.3	3.3	3.2	4.0	3.5
Slovenia	2.3	2.5	4.6	2.8	3.3	2.8
CE	3.8	2.6	3.6	3.3	3.1	3.2
Croatia	2.2	2.9	2.9	3.0	2.3	2.8
Bulgaria	3.6	3.4	3.7	3.1	3.7	3.0
Romania	3.9	4.8	4.9	4.0	3.8	3.4
Serbia	0.7	2.8	3.0	3.0	3.0	3.3
Bosnia a. H.	3.0	2.5	2.5	3.0	3.0	3.5
Albania	2.2	3.5	4.0	3.6	4.0	3.9
Kosovo	4.1	3.5	3.5	3.8	3.5	3.9
SEE	3.2	4.0	4.1	3.6	3.5	3.3
Russia	-2.8	-0.2	1.0	1.2	1.5	1.6
Ukraine	-9.8	2.3	1.5	2.0	3.0	3.0
Belarus	-3.8	-2.6	0.5	0.4	1.5	1.5
EE	-3.3	-0.1	1.0	1.2	1.6	1.7
Turkey	6.1	2.9	4.0	2.6	3.0	3.1
Austria	1.0	1.5	2.2	1.8	1.7	1.5
Germany	1.5	1.8	1.7	1.8	1.5	1.6
Euro area	2.0	1.8	2.1	1.8	1.7	1.6
USA	2.6	1.6	2.4	2.2	2.2	2.3

Source: national sources, Bloomberg consensus, RBI/Raiffeisen RESEARCH

Current account balance (% of GDP)

Countries	2015	2016	2017e	2018f
Poland	-0.6	-0.5	-0.2	-0.9
Hungary	3.4	5.4	3.2	2.9
Czech Rep.	0.2	1.1	1.1	1.2
Slovakia	0.2	-0.6	-0.4	0.6
Slovenia	5.2	6.8	6.6	6.2
CE	0.2	0.6	0.5	0.2
Croatia	4.8	2.6	3.7	2.2
Bulgaria	0.4	3.8	3.4	0.9
Romania	-1.2	-2.4	-3.6	-3.8
Serbia	-4.6	-3.9	-3.7	-3.5
Bosnia a. H.	-5.5	-4.4	-6.0	-6.2
Albania	-10.8	-9.1	-9.2	-9.5
Kosovo	-8.6	-9.4	-7.9	-7.5
SEE	-1.1	-1.4	-2.0	-2.7
Russia	5.1	1.7	4.7	5.5
Ukraine	-0.2	-4.1	-4.1	-3.6
Belarus	-3.8	-3.6	-3.5	-3.4
EE	4.4	1.2	3.9	4.6
Turkey	-3.7	-3.8	-4.6	-4.8
Austria	1.9	1.7	2.1	2.3
Germany	8.3	8.3	8.0	8.0
Euro area	3.0	3.3	3.0	3.0
USA	-2.6	-2.4	-3.5	-3.5

Source: national sources, RBI/Raiffeisen RESEARCH

Gross foreign debt (% of GDP)

Completer	2015	2017	0017.	20100
Countries	2015	2016	2017e	2018f
Poland	70.3	74.4	72.4	71.3
Hungary	106.2	98.3	88.3	81.8
Czech Rep.	69.4	73.2	76.3	74.0
Slovakia	85.4	88.8	87.2	84.0
Slovenia	116.6	108.8	103.5	102.0
CE	64.9	66.6	65.1	63.4
Croatia	103.0	90.9	86.7	85.2
Bulgaria	75.3	73.3	68.9	65.7
Romania	56.5	54.6	53.0	52.3
Serbia	81.6	74.2	70.5	66.6
Bosnia a. H.	53.4	54.7	55.1	54.3
Albania	73.2	71.7	67.9	65.6
Kosovo	32.7	34.8	34.8	37.5
SEE	68.4	64.6	50.2	49.0
Russia	37.9	39.0	29.5	25.8
Ukraine	130.9	121.7	114.5	108.8
Belarus	70.2	79.3	69.4	69.7
EE	44.7	45.8	35.8	32.3
Turkey	46.4	47.8	50.1	48.8
Austria	n.v.	n.v.	n.v.	n.v.
Germany	n.v.	n.v.	n.v.	n.v.
Euro area	126.2	126.2	n.v.	n.v.
USA	n.v.	n.v.	n.v.	n.v.

Source: national sources, RBI/Raiffeisen RESEARCH

Countries	2015	2016	2017e	2018f
Poland	-2.6	-2.6	-2.8	-3.0
Hungary	-2.0	-2.0	-2.5	-3.0
Czech Rep.	-0.6	0.6	-0.2	0.0
Slovakia	-2.7	-1.7	-1.5	-1.5
Slovenia	-2.9	-1.8	-1.5	-1.3
CE	-2.1	-1.8	-2.0	-2.1
Croatia	-3.4	-0.8	-1.9	-2.0
Bulgaria	-2.8	1.6	-0.5	-1.0
Romania	-0.8	-3.0	-3.6	-3.8
Serbia	-3.7	-1.3	-1.8	-1.8
Bosnia a. H.	0.7	-1.5	-1.0	-1.0
Albania	-4.0	-2.5	-2.0	-1.0
Kosovo	-1.4	-1.6	-1.8	-2.0
SEE	-1.8	-1.8	-2.5	-2.7
Russia	-3.6	-3.7	-2.5	-2.0
Ukraine	-2.3	-2.9	-3.2	-2.7
Belarus	1.8	1.5	1.0	1.0
EE	-3.3	-3.5	-2.4	-1.9
Turkey	-1.0	-1.4	-2.5	-2.0
Austria	-1.1	-1.6	-1.0	-1.1
Germany	0.7	0.8	0.5	0.3
Euro area	-2.1	-1.5	-1.4	-1.4
USA	-2.4	-3.2	-3.5	-2.6

Source: national sources, RBI/Raiffeisen RESEARCH

Exchange rate EUR/LCY (avg)

0015			
2015	2016	2017e	2018f
4.18	4.36	4.21	4.09
310	311	310	312
27.3	27.0	26.5	25.5
euro	euro	euro	eurc
euro	euro	euro	euro
7.61	7.53	7.45	7.46
1.96	1.96	1.96	1.96
4.45	4.49	4.54	4.51
121	123	124	125
1.96	1.96	1.96	1.96
140	137	135	137
euro	euro	euro	euro
68.0	74.1	62.8	67.7
24.3	28.3	29.1	31.3
1.77	2.20	2.08	2.40
3.02	3.34	3.91	4.25
euro	euro	euro	euro
euro	euro	euro	euro
euro	euro	euro	euro
1.11	1.11	1.08	1.11
	310 27.3 euro euro 7.61 1.96 4.45 121 1.96 140 euro 68.0 24.3 1.77 3.02 euro euro	310 311 27.3 27.0 euro euro euro euro 7.61 7.53 1.96 1.96 4.45 4.49 121 123 1.96 1.96 140 137 euro euro 68.0 74.1 24.3 28.3 1.77 2.20 3.02 3.34 euro euro euro euro	310 311 310 27.3 27.0 26.5 euro euro euro euro euro euro euro euro euro 7.61 7.53 7.45 1.96 1.96 1.96 4.45 4.49 4.54 121 123 124 1.96 1.96 1.96 140 137 135 euro euro euro 68.0 74.1 62.8 24.3 28.3 29.1 1.77 2.20 2.08 3.02 3.34 3.91 euro euro euro euro euro euro

ource: Thomson Reuters, RBI/Raiffeisen RESEARCH

Consumer prices (avg, % yoy)

Countries	2015	2016	2017e	2018f
Poland	-0.9	-0.6	2.2	2.4
Hungary	0.0	0.2	2.6	3.3
Czech Rep.	0.3	0.7	2.3	2.1
Slovakia	-0.3	-0.5	1.1	2.0
Slovenia	-0.8	-0.2	1.8	2.2
CE	-0.5	-0.2	2.1	2.4
Croatia	-0.5	-1.1	1.5	1.7
Bulgaria	-0.1	-0.8	1.9	2.6
Romania	-0.6	-1.5	0.9	2.9
Serbia	1.4	1.2	4.0	2.9
Bosnia a. H.	-1.0	-1.1	2.0	2.0
Albania	1.8	1.3	2.5	2.7
Kosovo	-0.5	0.3	1.5	2.0
SEE	-0.2	-0.9	1.6	2.6
Russia	15.6	7.1	4.0	4.5
Ukraine	48.7	13.9	12.0	7.4
Belarus	13.5	12.0	10.0	9.0
EE	17.7	7.7	4.7	4.8
Turkey	7.7	7.8	10.0	8.0
Austria	0.8	1.0	2.0	2.1
Germany	0.1	0.4	1.9	2.2
Euro area	0.0	0.2	1.6	1.5
USA	0.1	1.2	2.2	2.5

Source: national sources, RBI/Raiffeisen RESEARCH

Public debt (% of GDP)

Countries	2015	2016	2017e	2018f
Poland	51.1	52.8	54.0	54.1
Hungary	75.2	73.9	73.2	72.4
Czech Rep.	40.3	37.9	36.8	35.8
Slovakia	52.5	51.9	52.0	50.9
Slovenia	83.1	79.7	77.0	74.7
CE	53.8	53.7	53.9	53.4
Croatia	86.3	83.7	82.9	81.3
Bulgaria	25.6	29.1	27.5	28.0
Romania	38.0	37.6	38.4	39.7
Serbia	74.7	71.6	68.8	66.4
Bosnia a. H.	42.8	42.5	42.8	42.5
Albania	72.7	71.0	69.0	65.0
Kosovo	13.0	14.5	15.5	17.0
SEE	47.7	47.3	47.0	47.2
Russia	12.7	13.5	14.0	14.5
Ukraine	72.3	76.1	78.4	73.0
Belarus	36.5	39.0	38.7	36.5
EE	17.4	18.4	19.0	19.1
Turkey	34.0	32.0	33.0	32.0
Austria	85.5	84.6	80.7	79.2
Germany	71.2	68.3	65.8	63.3
Euro area	90.3	89.2	88.2	87.0
USA	101.9	105.5	105.6	104.9

Source: national sources, RBI/Raiffeisen RESEARCH

Ratings¹

Countries	S&P	Moody's	Fitch
Poland	BBB+	A2	A-
Hungary	BBB-	Baa3	BBB-
Czech Rep.	AA-	A1	A+
Slovakia	A+	A2	A+
Slovenia	А	Baa3	A-
Croatia	BB	Ba2	BB
Bulgaria	BB+	Baa2	BBB-
Romania	BBB-	Baa3	BBB-
Serbia	BB-	Ba3	BB-
Bosnia a. H.	В	B3	NR
Albania	B+	B1	NR
Kosovo	NR	NR	NR
Russia	BB+	Ba 1	BBB-
Ukraine	B-	Caa3	B-
Belarus	B-	Caa 1	B-
Turkey	BB	Ba 1	BB+
Austria	AA+	Aal	AA+
Germany	AAA	Aaa	AAA

USA AA+ Aaa AAA ¹ for FCY, long-term debt; NR ... not rated Source: Bloomberg, RBI/Raiffeisen RESEARCH

Exchange rate forecast

Raiffeisen RESEARCH

Countries	19-Jun ¹	Sep-17	Dec-17	Jun-18
vs EUR				
Poland	4.22	4.10	4.15	4.10
Hungary	308.00	310.0	310.0	310.0
Czech R.	26.16	26.5	25.9	25.5
Croatia	7.41	7.45	7.50	7.40
Romania	4.60	4.50	4.55	4.50
Serbia	121.83	124.0	125.0	124.0
Albania	133.32	135.5	136.0	136.0
vs USD				
Russia	58.3	58.0	60.0	62.0
Ukraine	26.02	27.00	28.00	28.00
Belarus	1.90	1.95	2.05	2.15
Turkey	3.52	3.60	3.70	3.80
EUR/USD	1.12	1.09	1.07	1.11
¹ 5:00 p.m. (CEST)			

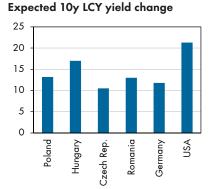
' 5:00 p.m. (CEST)

Source: Thomson Reuters, RBI/Raiffeisen RESEARCH

2y LCY yield forecast

Countries	19-Jun ¹	Sep-17	Dec-17	Jun-18
Poland	2.02	2.0	2.1	2.4
Hungary*	0.88	0.9	1.0	1.2
Czech R.	-0.02	0.1	0.1	0.7
Croatia	1.49	1.3	1.3	1.5
Romania*	1.40	1.6	1.8	2.5
Russia	8.03	7.6	7.3	7.0
Turkey	10.80	10.5	10.5	9.5
Austria	-0.53	-0.7	-0.6	-0.3
Germany	-0.68	-0.7	-0.7	-0.4
USA	1.36	1.5	1.7	1.9

¹ 5:00 p.m. (CEST); * 3y LCY yields Source: Thomson Reuters, RBI/Raiffeisen RESEARCH



bp-change of 10y gov. bond yield in next 3 months Source: Thomson Reuters, RBI/Raiffeisen RESEARCH

Stock market indicators

	Earnings growth		Price/ea rati	•
	2017e	2018f	2017e	2018f
ATX	21.5%	7.4%	14.0	13.0
WIG 30	13.1%	8.3%	12.7	11.7
BUX	-7.2%	7.0%	11.6	10.8
PX	6.8%	-5.2%	12.9	13.6
MICEX	8.5%	18.8%	5.8	4.8
BIST Nat. 100	27.2%	15.3%	9.2	8.0

Data based on adjusted figures Source: Thomson Reuters, IBES, Bloomberg, RBI/Raiffeisen RESEARCH

Key interest rate forecast

Countries	19-Jun ¹	Sep-17	Dec-17	Jun-18
Poland	1.50	1.50	1.50	1.50
Hungary	0.90	0.90	0.90	0.90
Czech R.	0.05	0.05	0.25	0.50
Romania	1.75	1.75	1.75	2.25
Russia	9.00	8.25	7.75	7.25
Turkey	8.00	8.00	8.00	8.00
Euro area	0.00	0.00	0.00	0.00
USA	1.25	1.25	1.50	2.00
¹ 5:00 p.m. (CEST)				

Source: Thomson Reuters, RBI/Raiffeisen RESEARCH

3m money market rate forecast

Countries	19-Jun ¹	Sep-17	Dec-17	Jun-18
Poland	1.73	1.73	1.73	1.80
Hungary	0.15	0.15	0.15	0.20
Czech R.	0.30	0.40	0.50	0.70
Croatia	0.60	0.65	0.60	0.75
Romania	0.83	1.05	1.45	2.08
Russia	9.18	8.85	8.35	7.85
Turkey	13.02	12.30	11.50	10.30
Euro area	-0.33	-0.35	-0.35	-0.25
USA	1.28	1.40	1.70	2.20

¹ 5:00 p.m. (CEST)

Source: Thomson Reuters, RBI/Raiffeisen RESEARCH

10y LCY yield forecast

Countries	19-Jun ¹	Sep-17	Dec-17	Jun-18
Poland	3.17	3.3	3.5	3.5
Hungary	3.08	3.3	3.4	3.6
Czech R.	0.90	1.0	1.2	1.5
Croatia	2.91	3.0	3.1	3.2
Romania	3.77	3.9	4.3	4.5
Russia	7.86	7.4	7.1	6.8
Turkey	10.18	10.5	10.0	9.0
Austria	0.45	0.7	1.0	1.4
Germany	0.28	0.4	0.7	1.1
USA	2.19	2.4	2.8	2.9
5:00 p.m. (CEST)			

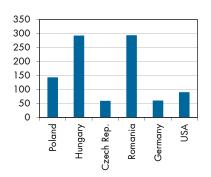
Source: Thomson Reuters, RBI/Raiffeisen RESEARCH

Spreads IOy LCY bonds over Bund Countries 19-Jun1 Sep-17 Dec-17 Jun-18 Poland 289 290 280 240

Poland	289	290	280	240
Hungary	280	285	270	250
Czech R.	61	60	50	40
Croatia	262	260	240	210
Romania	349	350	360	340
Russia	758	700	640	570
Turkey	990	1010	930	790
Austria	17	25	25	30
USA	191	200	210	180
1 5.00 105	CT1			

¹ 5:00 p.m. (CEST); all values in bp Source: Thomson Reuters, RBI/Raiffeisen RESEARCH

Yield structure

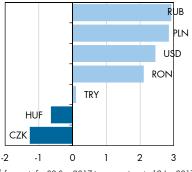


Source: Thomson Reuters, RBI/Raiffeisen RESEARCH

Stock market forecasts

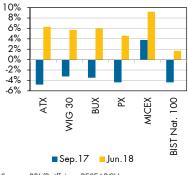
	Index estimates			
	19-Jun ¹	Sep-17	Dec-17	Jun-18
ATX	3,152	3,000	3,250	3,350
WIG 30	2,687	2,600	2,750	2,840
BUX	35,948	34,700	36,800	38,100
PX	1,004	960	1,020	1,050
MICEX	1,850	1,920	2,010	2,020
BIST Nat. 99,332 95,000 100,000 101,000 100				
¹ 11:59 p.m. (CEST) in local currency Source: Bloomberg, RBI/Raiffeisen RESEARCH				

LCY changes vs EUR (% qoq)¹



¹ forecasts for 30 Sep-2017 in comparison to 19 Jun-2017 Source: Thomson Reuters, RBI/Raiffeisen RESEARCH

Expected index performance



Source: RBI/Raiffeisen RESEARCH

Please note the risk notifications and explanations at the end of this document



Risk notifications and explanations

Warnings

- Figures on performance refer to the past. Past performance is not a reliable indicator for future results and the development of a financial instrument, a financial index or a securities service. This is particularly true in cases when the financial instrument, financial index or securities service has been offered for less than 12 months. In particular, this very short comparison period is not a reliable indicator for future results.
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Investment recommendation	Column A Basis: All recommendations for all financial instruments (last 12 months)	Column B Basis: Recommendations for financial instruments of all issuers, for which special services were rendered in the last 12 months
Buy recommendations	41.9%	50.0%
Hold recommendations	48.7%	25.0%
Sell recommendations	9.3%	25.0%

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Corporate Credits

Recommendation history

ISIN	Date of previous recommendations	Company	Recommendation
XS1503160571	08/06/2017	Bank Otkritie Financial Corp	Виу
XS1506500039	27/04/2017	Promsvyazbank	Виу
XS0583796973	04/11/2016	Halyk Bank	Виу
XS0290580595	04/11/2016	Gazprom	Buy

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Disclosure aspects

Company	Disclosure	Company	Disclosure
Agrokor	-	Alfa Bank	
International Bank of Azerbaijan	-	EVN	3
Halyk Bank		Verbund	3
Kazkommertsbank	-	Bank Pekao	-
Gazprom	-	Alior Bank	-
Sberbank	-	PZU	-
Vnesheconombank	-	mBank	-
Gazprombank	-	Banca Transilvania	-
Credit Bank of Moscow	-	BRD-GSG	-
Promsvyazbank	-	Banca Romaneasca	-
Bank Otkritie Financial Corp	4	Bancpost	-

е



Bonds

Local currency government bonds: Recommendations concerning financial instruments or issuers (disseminated during a period of 12 month prior to this publication), which differ from recommendations made in this publication*

	12 month provide mis poblication, which after non recommendations made in mis poblication																	
Date	2y	Z 10y	СZК	н 2у	IU 10y	HUF	F 2y	РL 10у	PLN	R 2y	O 10y	RON	R 2y	U 10y	RUB	т 2у	R 10y	TRY
26/04/2016	Н	Н	Н	Н	В	Н	Н	Н	Н	Н	Н	Н	Н	Н	S	Н	Н	S
31/05/2016	1	I	I	1	I	I	- I -	I	I	1	1	I	В	В	Н	В	В	Н
20/06/2016	I.	I	I	I.	I	I	1	I	I	1	Ι	I.	I.	I	I	- I	I.	В
21/07/2016	1	I	I	1	I	I	- I -	Ι	I	1	1	I	I	Ι	Ι	S	S	S
27/07/2016	I.	I	I	В	I.	I	1	I	I	1	Ι	I.	I.	I	I	1	I.	I
25/08/2016	1	I.	I.	1	I.	I.	1	I	I.	1	I	I.	- I	I	I	1	I.	1
23/09/2016	I.	Ι	Ι	Н	Н	I	I.		Ι	I.	Ι	I.	I			I.	I.	Н
21/10/2016	- I	Ι	Ι	- I	Ι	I	1	I	1	1	I	I	I	I	S	- I	I	1
24/11/2016	- I	Ι	Ι	I.	Ι	I	- I	Ι	Ι	I	Ι	I	Н	Н	Н	I	Ι	Ι
15/12/2016	1	I.	I.	1	В	I.	1	В	I.	1	I	I.	В	I.	I	1	I.	1
24/01/2017	I.	I	I	I.	I	I	1	I	I	1	Ι	I.	Н	I	I	Н	Н	I
24/02/2017	- I	I	I	- I	I	I.	1	Н	1	1	I	I	S	S	S	1	I	1
15/03/2017	I.	В	В	I	Н	Ι	Ι	Ι	Ι	I	Ι	I	Н	Н	Н	Ι	S	Ι
27/04/2017	I.	I	I	I	I	I	1	I	S	1	Ι	I.	В	В	I	1	Н	S
06/06/2017	I.	Н	Ι	I	В	I	I.	В	Н	I	Ι	I	I	I	I	В	Ι	Н
20/06/2017	1	Н	Н	1	Н	1	1	1	В	S	S	1	1	1	1	1	1	1

* recommendations based on absolute expected performance in LCY; B: Buy, H: Hold, S: Sell, I: no change, - no coverage

Sovereign Eurobonds: Recommendations concerning financial instruments or issuers (disseminated during a period of
12 month prior to this publication), which differ from recommendations made in this publication*

p.		G.		IR	c	Z	н	U	к	Z	1	J	P	L	R	0
Date	EUR	USD														
26/04/2016	н	-	S	S	Н	-	В	В	-	Н	н	Н	S	S	В	Н
13/05/2016	I	-	I	I	I.	-	I.	I	-	I	I.	I	I.	I.	I	I
20/06/2016	В	-	S	S	- I	-	В	В	-	I	I.	I	- I	I	S	S
21/07/2016	I	-	I	Ι	I.	-	I.	Ι	-	Ι	I.	I	I.	I	I	I
27/07/2016	Н	-	I	I	I.	-	Н	Н	-	В	I.	I	I.	I	Н	Н
25/08/2016	I	-	I	Ι	I.	-	I.	Ι	-	Ι	I.	I	н	Н	I	I
26/08/2016	- I	-	- I	I.	1	-	1	I.	-	Н	1	I.	1	1	- I	1
26/09/2016	В	-	В	S	- I	-	- I	I	-	I	1	I	В	I.	I.	I.
21/10/2016	- I	-	- I	I.	1	-	1	I.	-	I.	1	I.	1	1	- I	1
28/11/2016	Н	-	н	I	1	-	1	I	-	В	1	I	н	I.	В	I.
15/12/2016	- I	-	- I	Н	1	-	1	I	-	I	1	В	- I	I	Н	I
24/01/2017	I.	-	- I	I	1	-	1	I	-	Н	В	I	- I	I	I.	I
24/02/2017	- I	-	В	I	1	-	1	I	-	I	1	I	1	I	- I	I
15/03/2017	I.	-	I.	I	1	-	1	I	-	I	н	Н	1	I.	В	В
27/04/2017	I	-	н	I	1	-	1	В	-	I	S	I	В	I	Н	Н
06/06/2017	В	_	I	В	I.	-	I.	Н	-	I	Н	I	Н	I	I	Ι
20/06/2017	1	-	I	Н	1	-	1	I	-	I	1	I	В	1	1	I

* recommendations based on absolute expected performance, i.e. expected spread change; B: Buy, H: Hold, S: Sell, I: no change, - no coverage

	01 10 1110	poblicali	••••,,, ••••••			monaa			oobiicaiic			
	R	U	R	S	Т	R	U	Α	В	Y	N	K
Date	EUR	USD	EUR	USD	EUR	USD	EUR	USD	EUR	USD	EUR	USD
26/04/2016	Н	Н	-	В	В	В	-	Н	-	Н	Н	-
13/05/2016	I	I.	-	I	Н	Н	-	I.	-	I.	I.	-
20/06/2016	I	1	-	I.	В	1	-	I.	-	1	1	-
21/07/2016	I	I	-	I	S	S	-	I	-	I.	I	-
27/07/2016	В	В	-	I.	1	I.	-	I.	-	I.	В	-
25/08/2016	I	I.	-	I	1	I.	-	I	-	I.	I.	
26/08/2016	Н	Н	-	Н	1	I.	-	I.	-	1	I.	-
26/09/2016	I	I	-	В	Н	Н	-	I	-	I.	I.	-
21/10/2016	I	I.	-	I.	В	В	-	В	-	S	I.	-
28/11/2016	S	S	-	I	Н	Н	-	Н	-	I.	I.	-
15/12/2016	Н	I	-	I	- I	I	-	S	-	I	Н	-
24/01/2017	I	I	-	Н	1	I	-	I	-	Н	I	-
24/02/2017	I	I.	-	I	- I	I.	-	I.	-	I.	I.	-
15/03/2017	I	Н	-	I	1	I.	-	I.	-	I.	В	-
27/04/2017	I	I.	-	I	1	I.	-	I	-	В	Н	-
06/06/2017	I	I	-	S	1	I	-	Н	-	Н	В	-
20/06/2017	I	I.	-	S	В	В	-	I.	-	1	I.	-

Sovereign Eurobonds: Recommendations concerning financial instruments or issuers (disseminated during a period of 12 month prior to this publication), which differ from recommendations made in this publication*



Equities

EVN: 5y high: EUR 13.39, 5y low: EUR 9.42)

Recommendation history

	Rating	Target Price	Prev. day's close	Upside
22/03/2017	Buy	14.00	11.86	18.1%
02/12/2016	Buy	12.80	10.70	19.6%
26/08/2016	Buy	12.80	10.43	22.7%
31/03/2016	Buy	12.80	10.04	27.5%
01/12/2015	Buy	12.40	10.05	23.4%

Verbund: 5y high: EUR 19.94, 5y low: EUR 10.035

Recommendation history

	Rating	Target Price	Prev. day's close	Upside
02/03/2017	Hold	16.00	15.79	1.4%
02/12/2016	Hold	15.00	13.65	9.9%
24/08/2016	Hold	15.00	13.59	10.4%
28/07/2016	Hold	15.00	14.00	7.2%
01/12/2015	Hold	15.00	13.11	14.5%
31/07/2015	Hold	15.00	13.99	7.2%
16/07/2015	Hold	15.00	13.78	8.9%

Alior Bank: 5y high: PLN 99.8, 5y low: PLN 42.03

Recommendation history

	Rating	Target Price	Prev. day's close	Upside
21/03/2017	Buy	86.00	74.99	14.7%
07/12/2016	Buy	61.00	47.44	28.6%
14/10/2016	Buy	68.00	47.80	42.3%
06/07/2016	Buy	68.10	51.65	31.8%
07/04/2016	Buy	86.00	69.60	23.6%
25/02/2016	Buy	76.00	61.26	24.1%
04/12/2015	Buy	77.00	65.80	17.0%

PZU: 5y high: PLN 51.1, 5y low: PLN 24.38

Recommendation history

	Rating	Target Price	Prev. day's close	Upside
09/12/2016	Buy	37.00	32.24	14.8%
04/08/2016	Hold	31.00	28.19	10.0%
03/06/2016	Hold	35.00	30.69	14.0%
30/03/2016	Hold	37.50	34.60	8.4%
14/12/2015	Hold	35.00	31.50	11.1%
20/11/2015	Hold	40.00	39.35	1.7%
12/08/2015	Hold	46.00	43.91	4.8%

mBank: 5y high: PLN 568, 5y low: PLN 268.15

Recommendation history

	Rating	Target Price	Prev. day's close	Upside
21/03/2017	Reduce	382.00	393.00	-2.8%
07/12/2016	Reduce	334.00	351.40	-5.0%
14/10/2016	Reduce	326.00	345.90	-5.8%
06/07/2016	Reduce	290.00	305.00	-4.9%
07/04/2016	Reduce	316.00	347.10	-9.0%
04/12/2015	Hold	306.00	296.00	3.4%

Banca Transilvania: 5y high: RON 3, 5y low: RON 0.470322

Recommendation history

	Rating	Target Price	Prev. day's close	Upside
10/10/2016	Hold	2.50	2.43	2.9%
06/07/2016	Hold	2.24	2.08	7.7%
07/04/2016	Hold	2.34	2.27	2.9%
23/10/2015	Hold	2.09	1.98	5.6%
08/09/2015	Hold	1.98	1.88	5.1%

BRD-GSG: 5y high: RON 14, 5y low: RON 7.125

Recommendation history

	Rating	Target Price	Prev. day's close	Upside
10/10/2016	Buy	13.10	11.16	17.4%
06/07/2016	Buy	11.90	9.83	21.1%
07/04/2016	Buy	12.05	10.16	18.6%
23/10/2015	Buy	12.70	10.86	16.9%

ATX 5y high: 3,209.58, 5y low: 1,855.45

WIG20

5y high: 2,628.36, 5y low: 1,674.57

BETI

5y high: 8,769.41, 5y low: 4,348.22

Coverage universe recommendation overview

Empty	buy	hold	reduce	sell	suspended	UR
Universe	46	66	7	3	4	1
Universe %	36%	52%	6%	2%	3%	1%
Investment banking services	22	27	2	0	0	0
Investment banking services %	43%	53%	4%	0%	0%	0%

Source: Raiffeisen Centrobank, rounding differences may occur



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