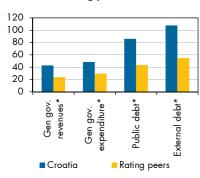
Issue 10/2016

11 March 2016



Croatia vs. rating peers



* 2015 data, % of GDP Source: IMF,rating agencies, national sources RBI/Raiffeisen RESEARCH

Market snapshot

| | curr.* | Jun-16 | Sep-16 | Dec-16 |
|------------|--------|--------|--------|--------|
| Poland | | | | |
| EUR/PLN | 4.33 | 4.35 | 4.30 | 4.30 |
| Key rate | 1.50 | 1.50 | 1.50 | 1.50 |
| 10y bond | 2.9 | 3.4 | 3.4 | 3.5 |
| Hungary | | | | |
| EUR/HUF | 310.3 | 315 | 315 | 320 |
| Key rate | 1.35 | 1.00 | 1.00 | 1.00 |
| 10y bond | 3.2 | 3.2 | 3.3 | 3.4 |
| Czech Rep. | | | | |
| EUR/CZK | 27.1 | 27.0 | 27.0 | 27.0 |
| Key rate | 0.05 | 0.05 | 0.05 | 0.05 |
| 10y bond | 0.3 | 0.8 | 0.9 | 1.1 |
| Romania | | | | |
| EUR/RON | 4.46 | 4.45 | 4.40 | 4.40 |
| Key rate | 1.75 | 1.75 | 1.75 | 1.75 |
| 10y bond | 3.4 | 3.9 | 4.0 | 4.1 |
| Croatia | | | | |
| EUR/HRK | 7.57 | 7.55 | 7.60 | 7.65 |
| 10y bond | 4.0 | 3.9 | 3.9 | 3.9 |
| Russia | | | | |
| USD/RUB | 70.3 | 80.0 | 75.0 | 70.0 |
| Key rate | 11.00 | 11.00 | 11.00 | 11.00 |
| 10y bond | 9.3 | 10.4 | 10.5 | 10.2 |
| Turkey | | | | |
| USD/TRY | 2.88 | 3.00 | 2.95 | 3.10 |
| Key rate | 7.50 | 8.50 | 9.50 | 9.50 |
| 10y bond | 9.9 | 10.7 | 10.3 | 10.0 |
| EUR/USD | 1.11 | 1.03 | 1.01 | 1.01 |
| | 1 5110 | | | |

Currencies per 1 EUR
* prices as of 11 March 2016, 09:49 a.m. CET;
Source: Thomson Reuters, RBI/Raiffeisen RESEARCH

Content

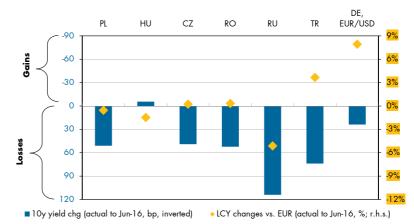
| Focus on | p. 2 – 3 |
|---------------------------------|----------|
| Data releases, country coverage | p. 4 – 5 |
| Monetary policy, money markets | p. 6 |
| FX markets | p. 7 |
| Local currency bond markets | p. 8 – 9 |
| Eurobond market overview | р. 10 |
| Ratings, main macro forecasts | р. 11 |

Highlights

Immediate support for CEE assets following yesterday's announcement of the expansionary ECB policy mix - exceeding expectations - was short-lived. Nevertheless, we would not underestimate the favourable medium-term implications for CEE local financial markets since uncertainties in terms of the global central bank backdrop are increasingly receding. That said Emerging Market investors' concerns about undue pressure stemming from rising core market rates are set to decrease further with next week's Fed meeting likely to support medium-term calculability (our Western Markets economists expect the FOMC to wait-and-see). From a local policy making perspective, yesterday's ECB rate cuts create additional room for CE/SEE central banks to further loosen monetary conditions. However, some monetary policy measures (e.g. in Hungary where resumed rate cuts seem increasingly likely) should have a secondary impact on local exchange rates leading to a moderate weakening against the EUR. Debt markets should continue to deliver positive absolute returns at least in the short run since yield pick-up should overcompensate for possible FX losses. In that respect, our calls for Polish and Czech GBs seem too bearish. On the rating front, today, after closing bells rating reviews for Croatia, Bosnia and Herzegovina and Kazakhstan – Croatia and Kazakhstan having negative outlooks, Bosnia a. H. a stable outlook - are set to be announced (Moody's, S&P). While we expect no change for Kazakhstan and Bosnia a. H., Croatia remains a very tricky case. Seriously questionable debt sustainability metrics are only partially addressed via 2016's (and also 2017/18) budget plans with some underlying macro assumptions likely to turn out as overly optimistic. Nevertheless, it seems too early to assess the new Croatian government's reform-drive and the effectiveness of various policy measures, so Moody's may opt for keeping the negative outlook for the time being (please read more on p.2 in our "Focus on" section).

Financial analyst: Gunter Deuber, RBI Vienna

Expected changes from today until June 2016



Gains/losses on bonds refer to principal; Source: Bloomberg, RBI/Raiffeisen RESEARCH

Data highlights upcoming week

| Date | Indicator | Period | est. | High | Mean | Low | Prev. |
|-----------------|-------------------------|--------|-------|-------|-------|-------|-------|
| 14-Mar | CZ: Retail sales, % yoy | Jan | 8.0 | 8.0 | 6.0 | 3.2 | 8.7 |
| 15-Mar | PL: CPI, % yoy | Feb | -0.7 | -0.4 | -0.7 | -1.0 | -0.7 |
| 1 <i>7-</i> Mar | RS: Key rate, % | Mar | 4.25 | n.a. | n.a. | n.a. | 4.25 |
| 18-Mar | RU: Kev rate, % | Mar | 11.00 | 11.00 | 11.00 | 10.50 | 11.00 |

Source: Bloomberg, RBI/Raiffeisen RESEARCH



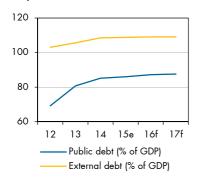
Focus on: Downgrade of Croatia and Kazakhstan unlikely for now

Sovereign FCY rating

| | S&P | Moody's | Fitch |
|------------|-------------------|-------------------|--------------------------|
| Croatia | BB/neg | Ba1/neg | BB/neg |
| review (1) | 11-Mar | 11-Mar | 29-Jan |
| review (2) | 09-Sep | 15-Jul | 29-Jul |
| review (3) | n.a. | 11-Nov | n.a. |
| Direction* | Û | Û | Û |
| Kazakhstan | BBB-/neg | Baa2/sta | BBB+/sta |
| review (1) | 11-Mar | n.a. | 29-Apr |
| review (2) | 09-Sep | n.a. | 28-Oct |
| Direction* | \Leftrightarrow | \Leftrightarrow | $\Leftrightarrow \Omega$ |

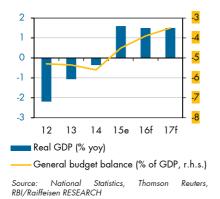
^{*} Direction - likely rating direction in next 3-6 months Source: Rating agencies, RBI/Raiffeisen RESEARCH

HR: public & external debt*



^{*} external debt (gross) - sum of private and public sector foreign liabilities Source: National Statistics, Thomson Reuters, RBI/Raiffeisen RESEARCH

HR: growth and budget



HR: EMBIG rating spread (bp)*



* rating spread is a difference between Croatia EMBIG USD spread and EMBIG spread of respective rating bracket Source: Thomson Reuters, RBI/Raiffeisen RESEARCH

dar, Moody's and S&P are to review Croatia and Kazakhstan. Both sovereigns face strong fundamental challenges. Hence their rating outlooks were already slashed to negative and there is some downgrade risk. However, we tend to believe that neither Moody's nor S&P would be prepared to hand the downgrade to either of the sovereigns today.

Today (11 March), according to the pre-determined sovereign rating calen-

Moody's review of Croatia could be a very tricky one since the country faces mounting debt sustainability problems. Prior governments failed to deliver structural fiscal consolidation and structural reforms necessary for kick-starting the economy. As a result **Croatia has one of the highest debt loads among CE/SEE and rating peers.** Public debt may reach 87% of GDP in 2016 (rating peers at ~40-45%), external debt exceeds a critical level of 100% of GDP (~40-50% among rating peers).

Such overall debt levels raise long-term sustainability concerns, while the economy had been plagued by a protracted 6-year recession. In 2015 GDP managed to expand by 1.6% for the first time since 2008. A return of (real) GDP growth is definitely a positive sign. However, the current depressed price growth outlook (we see CPI at 0% in 2016, -0.5% in 2015) caps the nominal growth outlook. The latter remains a crucial variable for debt sustainability and the chance to outgrow the debt burden (from this point of view Croatia needs at least 3% nominal growth over the next cycle to outgrow it over-indebtedness).

Moreover, Croatia maintains an informal EUR-Kuna peg, with some signs of moderate overvaluation, which limits the flexibility. The banking system is almost entirely foreign-owned (mainly Italian and Austrian lenders), which helped to secure stable re-financing conditions (also for the public sector) up to now. Such commitments are challenged at present in light of the recent deterioration in the stability of the regulatory framework (hard-handed CHF loan conversion) as well as the weakening sovereign credit profile. Another issue of concern remains the maturity profile concentration in 2018-2022 where large amounts fall due (Eurobonds, domestic bonds). Furthermore, the Eurobond repayment schedule remains busy until 2025. As both foreign and domestic debt duration is skewed towards 5-year duration we believe the maturity profile could become a challenge (for a non-investment grade credit) if interest rates will be set to rise at some time (due to global and/or country-specific factors).

However, for the time being the current low rates environment should support Croatia's government rollover needs, while on paper the new cabinet appears better committed to bring up fiscal reform and growth facilitating measures. The recent rally on Croatian markets had been the result of newly elected pro-reform minded cabinet. At the same time we are concerned about a possible temptation to turn to a "growing out of debt" strategy as Croatia is unlikely to see sufficiently high (nominal) growth rates soon. This implies Croatia may not have enough time for relying on domestic growth momentum and would need to apply tough fiscal cuts alongside with pro-growth policies.

That said the most recent budget proposal (see also our country section) is somewhat disappointing as it is built on very optimistic growth expectations, less relying on structural measures. Still, in our opinion, Moody's could opt for delay-



ing any rating decision today since it would be too early to assess the reformdrive and policies of the new government. Nevertheless, Moody's is likely to keep at least the outlook negative which would send a clear signal to the government and markets.

In another story **S&P** would be formally scheduled to deliver its opinion on Kazakhstan while, in reality, we see no reason for any action now. S&P already slashed the sovereign rating by a notch to BBB- with negative outlook on 17 February. As S&P apparently acted pre-emptively on Kazakhstan about a month ago it appears unlikely that another downgrade will follow just one month without compelling reasons. In February S&P downgraded Kazakhstan in line with a handful oil producing countries (including a few Gulf countries) on the back of low oil prices having strongly negative impact on fiscal and external positions.

In addition we see investors (and possibly rating agencies) remaining with bad memories from the 2009 crisis, when the government pushed Kazakh banks to restructure plentiful of foreign debt including loans instead of offering more state support. In this regard the reputational risks could be among negative factors holding back Kazakh Eurobonds this time. On the other hand, technically speaking, S&P has little reason for any rating action today and thus we expect the Kazakh sovereign rating and outlook to remain unchanged (BBB-/negative).

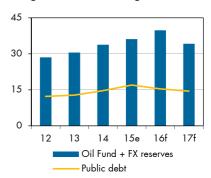
Financial analysts: Gintaras Shlizhyus, Gunter Deuber, RBI Vienna

HR & KZ: EMBIG price return*



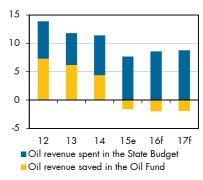
* EMBIG price return - country EMBIG USD price index deflated by the CEE (Europe) index Source: Thomson Reuters, RBI/Raiffeisen RESEARCH

KZ: government financing (% of GDP)*



* World Bank calculations based on Kazakh finance ministry data Source: World Bank. RBI/Raiffeisen RESEARCH

KZ: oil revenue outlook (% of GDP)*



* World Bank calculations based on Kazakh finance ministry data Source: World Bank, RBI/Raiffeisen RESEARCH

KZ: EMBIG rating spread (bp)*



* rating spread is a difference between Kazakhstan EMBIG USD spread and EMBIG spread of respective rating bracket

Source: Thomson Reuters, RBI/Raiffeisen RESEARCH



Data releases and country coverage

This week, previous week: key data releases

| Indicator | Period | Actual | Forecast | Prev. | Indicator | Peri- od | est. | High | Mean | Low | Prev. |
|----------------------------------|--------|--------|----------|--------------|-----------------------------------|-------------|-------|-------|-------|-------|-------|
| Friday, 4 March | | | | | Friday, 11 March | | | | | | |
| RU: CPI, % yoy | Feb | 8.1 | n.a. | 9.8 | RS: CPI, % yoy | Feb | n.a. | n.a. | n.a. | n.a. | 2.4 |
| UA: FX reserves, USD bn | Feb | 13.5 | n.a. | 13.4 | RU: Trade balance, USD bn | Jan | n.a. | 12.0 | 10.5 | 8.4 | 11.0 |
| Monday, 7 March | | | | | PL: Key rate, % | Mar | 1.50 | 1.50 | 1.50 | 1.25 | 1.50 |
| HU: Industrial output, % yoy wda | Jan | 2.2 | 6.7 | 6.8 | Monday, 14 March | | | | | | |
| Tuesday, 8 March | | | | | CZ: Retail sales, % yoy | Jan | 8.0 | 8.0 | 6.0 | 3.2 | 8.7 |
| CZ: Trade balance, CZK bn | Jan | 19.3 | 25.0 | -0.3 | HR: Retail sales, % yoy real | Jan | 4.2 | n.a. | n.a. | n.a. | 4.8 |
| HR: Industrial output, % yoy | Jan | 9.3 | n.a. | 0.6 | RO: Industrial output, % yoy | Jan | n.a. | n.a. | n.a. | n.a. | 2.2 |
| HU: CPI, % yoy | Feb | 0.3 | 0.4 | 0.9 | BG:CPI, % yoy | Feb | n.a. | n.a. | n.a. | n.a. | 0.0 |
| HU: GDP, % yoy nsa final | Q4 | 3.2 | 3.2 | 2.4 | SK: CPI, % yoy | Feb | n.a. | n.a. | n.a. | n.a. | -0.6 |
| HU: Trade balance, EUR mn | Jan | 509.0 | 745.0 | 604.0 | Tuesday, 15 March | | | | | | |
| RO: GDP, % yoy | Q4 | 3.7 | n.a. | 3.7 | CZ: Industrial output, % yoy | Jan | 1.5 | 1.5 | 0.7 | -1.6 | 0.7 |
| BG: GDP, % yoy wda final | Q4 | 3.0 | n.a. | 2.9 | CZ: C/A balance, CZK bn | Jan | 33.0 | 36.0 | 28.4 | 23.0 | 10.5 |
| SK: GDP, % yoy final | Q4 | 4.3 | n.a. | 3.7 | PL: C/A balance, EUR bn | Jan | 0.2 | 1.5 | 0.4 | -0.2 | -0.4 |
| TR: Industrial output, % yoy | Jan | 5.6 | n.a. | 4.6 | PL: Trade balance, EUR mn | Jan | 0.9 | 1.6 | 0.9 | 0.4 | 0.4 |
| Wednesday, 9 March | | | | | PL: CPI, % yoy | Feb | -0.7 | -0.4 | -0.7 | -1.0 | -0.7 |
| CZ: CPI, % yoy | Feb | 0.5 | 0.5 | 0.6 | Wednesday, 16 March | | | | | | |
| UA: CPI, % yoy | Feb | 32.7 | n.a. | 40.3 | RU: Industrial output, % yoy | Feb | n.a. | -1.2 | -2.1 | -3.9 | -2.7 |
| Thursday, 10 March | | | | | BY: Industrial output, % yoy | Feb | n.a. | n.a. | n.a. | n.a. | -6.8 |
| BG: Retail sales, % yoy | Jan | 1.3 | n.a. | 1.7 | Thursday, 17 March | | | | | | |
| BG: Industrial output, % yoy | Jan | 3.0 | n.a. | 3.5 | HR: CPI, % yoy | Feb | -0.5 | n.a. | n.a. | n.a. | -0.8 |
| BY: CPI, % yoy | Feb | 12.4 | n.a. | 11.4 | PL: Industrial output sold, % yoy | Feb | 5.1 | 7.3 | 5.5 | 2.9 | 1.4 |
| Friday, 11 March | | | | | PL: Retail sales, % yoy | Feb | 3.3 | 6 | 3.3 | -0.2 | 0.9 |
| RO: CPI, % yoy | Feb | -2.7 | -2.4 | -2.1 | RS: Key rate, % | Mar | 4.25 | n.a. | n.a. | n.a. | 4.25 |
| RO: Trade balance, EUR bn | Jan | -0.4 | n.a. | -1. <i>7</i> | SK: CPI, % yoy | Feb | n.a. | n.a. | n.a. | n.a. | -0.6 |
| SK: Industrial output, % yoy | Jan | 1.6 | n.a. | 6.0 | Friday, 18 March | | | | | | |
| RU: FX reserves, USD bn | Feb | 380.5 | n.a. | 371.6 | RU: Key rate, % | Mar | 11.00 | 11.00 | 11.00 | 10.50 | 11.00 |

Source: Bloomberg, RBI/Raiffeisen RESEARCH

Croatia (HR) – Although there were a lot of economic releases this week, the focus was on the government's budget proposal for 2016 and fiscal projections for 2017-2018. The budget proposal is based on 2.0% real GDP growth in 2016 (primarily driven by expected personal consumption) and strong receipts from EU funds. We see potential risks in the persistently weak conditions on the labour market and overestimated EU-related revenues. Despite the targeted improvement in the primary balance, the rigid expenditure structure remained. Crucial structural reforms are needed (mainly in health and pension systems) but definite plans are expected within the Convergence and National Reform Programme (scheduled for April). The consolidated general budget deficit (in % of GDP) is set to decrease from 2.7% in 2016 to 2.0% and 1.7% in 2017-2018 respectively (in accordance with national methodology). It will be partly financed through privatisation receipts from sales of equity and shares of SOEs, set as "flat" at HRK 1.6 bn over the 3-year period (should be met easily). No tax changes are predicted in 2016 (indicating a more stable business environment).

In terms of economic data, January's industrial production positively surprised the market with 9.3% yoy growth (WDA indices) strongly supported by the low base effect. On the other hand, foreign trade reported a deepening of the deficit to EUR 6.951 bn (2.8% yoy) with merchandise exports increasing by 11.2% yoy, while imports, still influenced by sluggish domestic demand, rose 7.9% yoy.

In the week to come, the Croatian statistical office will be announcing retail trade for January and CPI for February. We expect a continuation of the favourable movements in retail trade with a positive annual growth rate of around 4.2%, as indicated by the CNB's consumer confidence, expectations and sentiment indices, boosted as well by the absence of inflationary pressures and the continued modest economic recovery. The CPI figures are scheduled for release on Wednesday. Imported deflationary pressures, strongly affected by the languishing oil prices, are expected to continue, impacting domestic prices significantly. So we expect the CPI in February could report an annual decline of 0.5%.

Financial analyst: Tomislava Ujevic (+385 1 6174 606), Raiffeisenbank Austria d.d., Zagreb



Czech Republic (CZ) – The ECB decision to further ease monetary conditions may intensify pressures on the CZK. However, the CNB is able to handle monthly interventions of between EUR 2 bn and EUR 5 bn, even without the introduction of negative interest rates. With respect to the ECB decision, we expect the CZGB yield to stay very low. Next week several important macroeconomic data releases will be announced, including industrial production, retail sales and producer prices. We expect retail sales and industrial production improved at the beginning of the year. By contrast, producer prices likely declined in February, yet less dramatically than in January.

Financial analyst: Daniela Milučká (+420 234 40 5685), Raiffeisenbank a.s., Prague

Hungary (HU) – The Central Bank of Hungary reiterated its last, and somewhat "softened" stance on further easing measures during the week. According to the minutes of the 23 February meeting, Monetary Council members unanimously voted to hold the benchmark rate at a record low of 1.35%. However, there is a growing probability that the central bank will take further easing steps after the publication of the March inflation report. This view is supported by Vice Governor Nagy's remarks stating the MPC is weighting benchmark rate cuts. We uphold our call for an additional easing of the base rate to 1% by the middle of the year. There is no data due next week.

Financial analyst: Gergely Pálffy (+36 1 484 4313), Raiffeisen Bank Zrt., Budapest

Poland (PL) – After a week of no macro releases, the following one will feature most of the monthly indicators for February and current account results for January. Things will kick off with the latter to be published on Tuesday, with our forecast close to consensus of almost EUR 400 mn vs. -400 mn in December. This would largely result from the solid trade surplus (our forecast is EUR 850 mn). On the same day we will learn about inflation too, which is particularly uncertain this month due to the annual revision of the inflation basket. What is important, despite the revision, is that price dynamics probably stayed well below 0% yoy, with core inflation possibly also dipping below that threshold after reaching it in January.

Labour market data will be published on Thursday and we expect both employment and wage growth to stay at elevated levels from January, confirming a durable improvement in these indicators (meaning employment above 2% yoy and wages near 4% yoy). Friday might see some more positive data from industrial output, which we expect to accelerate to 5.1% yoy (5.5% consensus) after rising by merely 1.4% in the previous month. Such a forecast is supported by the strong rebound in the PMI in February. Also, retail sales should improve to 3.3% yoy, compared to January's 0.9% yoy.

Financial analyst: Dorota Strauch, CFA (+4860920663), Raiffeisen Polbank, Warsaw

Romania (RO) – Real GDP advanced by 1.1% qoq and 3.7% yoy in Q4 2015, matching the flash estimates previously released in February. These dynamics were largely in line with our expectations (1.0% qoq and 4.0%) and other analysts' expectations (3.8% yoy). The GDP advance in Q4 was driven by domestic demand (private consumption and investments), confirming our expectations. Private consumption preserved its strong momentum, advancing by 2.1% qoq, but it was surpassed in Q4 by gross fixed capital formation, which increased by 3.1% qoq. On the supply side, gross value added in construction posted a strong advance (7.2% qoq), followed, unexpectedly, by agriculture (5.9% qoq), while the performance of the private services' sector was a bit disappointing (0.3% qoq, according to our seasonally adjusted, in-house data). The weakest links in Q4 were industry (-0.6% qoq) and exports of goods and services (-0.4% qoq). Unexpectedly, consumer prices fell by 0.2% mom in February, driven by the declines of both tariffs for services (-1.1% mom) and non-food products (-0.3% mom). Most likely this outcome was a delayed effect of the standard VAT rate cut from 24% to 20% starting January. The annual inflation rate stood at -2.7% yoy in February. The week ahead will reveal some interesting figures, providing hints about the performance of economic activity in early 2016, i.e. the balance of payments, the dynamics of industrial output and of construction in January.

Financial analyst: Silvia Rosca (+40 799 718 083), Raiffeisen BANK S.A., Bucharest

Russia (RU) – The Federal Treasury reports that during the first two months of 2016 the federal budget deficit reached RUB 112 bn. Total revenues during 2M reached RUB 1,841 bn while expenses increased to RUB 1,952 bn. Earlier official estimates suggested a much higher deficit (RUB 432 bn). This means that in February, the budget deficit was lower than expected (-RUB 500 bn). To recap, the current budget plan implies a deficit of RUB 2.4 tn in 2016 and is expected to be covered mostly by the Reserve Fund. In April, Minfin is expected to present an updated budget with a lower oil price (USD 40 per bbl is now discussed as the baseline scenario). The liquidity surplus due to Reserve Fund spending is now pushing MM rates below the key rate, and will be a positive factor for RUB MM rates throughout the whole year.

Financial analyst: Anton Pletenev (+7 495 721 9900), AO Raiffeisenbank, Moscow

Serbia (RS) – The pre-election campaign was launched after the President of the Republic of Serbia scheduled the second early parliamentary elections for 24 April. The Prime Minister expressed his concerns regarding the fifth review under the



ongoing stand-by arrangement with the International Monetary Fund (IMF) to be held after the new cabinet forms (end of May/early June). The main topic will again be the surplus employees at systemically important public-owned companies, state power utility Elektroprivreda Srbije (EPS), copper miner RTB and state railway company Zeleznice Srbije, but also the reorganisation of natural gas distributor Srbijagas. The government is preparing to tackle this rather challenging subject, though it remains uncertain whether the redundancy programs will really be implemented this year. This can be illustrated with the steel producer Zelezara Smederevo example. Since U.S. Steel pulled out of the company in early 2012, the government has been trying to find a solution for the company's 5,000 employees. The failed privatisation was followed by the signing of a management agreement with Dutch-registered HPK Engineering in March 2014, but now the government is trying to sell the company to China's Hebei Iron and Steel Group (HBIS Group), provided that the EU supports the transaction. Bids were invited on 4 March and the minimum bid price is set at EUR 45.7 mn. Construction, Transportation and Infrastructure Minister Zorana Mihajlovic has revealed that 6,000 employees should leave Zeleznice Srbije over the next five years, 2,000 of whom in the first year.

The National Bank of Serbia will hold its key rate setting meeting next week (17 March); we presume the pending parliamentary elections and high external risks will prompt the NBS to vote for an unchanged key rate (4.25%) after it was cut by 25bp at the last meeting. The EUR/RSD weakening early this week was halted with a EUR 40 mn FX intervention, followed by almost flat sentiment afterwards. Until 10 March, NBS FX intervention came in at EUR 480 mn vs EUR 350 mn in 3M/2015.

After an almost empty auction calendar this week, Public Debt Management will supply the market with the 53W euro and RSD-denominated issue (EUR 50 mn and RSD 10 bn). The yield on the RSD 53W maturity has been flat since Nov/15 (4.09) and we anticipate it will remain intact at the next auction, supported by diluted risk appetite from non-residents. Good appetite for the euro-denominated issue, amidst the volatile EUR/RSD, pulled the yield down to 1.19% at the January auction, which might be as low as it goes.

Financial analyst: Ljiljana Grubic (+381 11 2207178), Raiffeisenbank a.d., Belgrade



Monetary policy and money markets overview

CEE key interest and money markets outlook

| Poland | curr.* | Jun-16 | Sep-16 | Dec-16 | 5y high | 5y low |
|-------------------------------|--------|--------|--------|--------|---------|--------|
| Key interest rate (%, eop) | 1.50 | 1.50 | 1.50 | 1.50 | 4.75 | 1.50 |
| 3m money market rate (%, eop) | 1.57 | 1.70 | 1.71 | 1.75 | 5.04 | 1.55 |
| 6m money market rate (%, eop) | 1.74 | 1.75 | 1.76 | 1.83 | 5.07 | 1.56 |
| Hungary | | | | | | |
| Key interest rate (%, eop) | 1.35 | 1.00 | 1.00 | 1.00 | 7.00 | 1.35 |
| 3m money market rate (%, eop) | 1.34 | 1.05 | 1.05 | 1.05 | 7.65 | 1.34 |
| 6m money market rate (%, eop) | 1.30 | 1.15 | 1.15 | 1.15 | 7.93 | 1.30 |
| Czech Republic | | | | | | |
| Key interest rate (%, eop) | 0.05 | 0.05 | 0.05 | 0.05 | 0.75 | 0.05 |
| 3m money market rate (%, eop) | 0.28 | 0.30 | 0.30 | 0.30 | 1.25 | 0.28 |
| 6m money market rate (%, eop) | 0.36 | 0.40 | 0.45 | 0.50 | 1.58 | 0.36 |
| Romania | | | | | | |
| Key interest rate (%, eop) | 1.75 | 1.75 | 1.75 | 1.75 | 6.25 | 1.75 |
| 3m money market rate (%, eop) | 0.77 | 1.10 | 1.60 | 1.75 | 6.20 | 0.54 |
| 6m money market rate (%, eop) | 1.02 | 1.30 | 1.65 | 1.80 | 6.40 | 0.73 |
| Russia | | | | | | |
| Key interest rate (%, eop) | 11.00 | 11.00 | 11.00 | 11.00 | 17.00 | 5.50 |
| 3m money market rate (%, eop) | 11.86 | 11.80 | 11.60 | 11.80 | 29.93 | 3.75 |
| 6m money market rate (%, eop) | 12.03 | 11.90 | 11.70 | 11.90 | 30.31 | 4.12 |
| Turkey | | | | | | |
| Key interest rate (%, eop) | 7.50 | 8.50 | 9.50 | 9.50 | 10.00 | 4.50 |
| 3m money market rate (%, eop) | 11.97 | 12.10 | 11.60 | 11.10 | 12.15 | 4.74 |
| 6m money market rate (%, eop) | 12.02 | 12.15 | 11.70 | 11.20 | 12.48 | 5.12 |
| | | | | | | |
| Benchmark key rates (% eop) | curr.* | Jun-16 | Sep-16 | Dec-16 | 5y high | 5y low |
| ECB key interest rate (% eop) | 0.00 | 0.05 | 0.05 | 0.05 | 1.50 | 0.00 |
| Fed key interest rate (% eop) | 0.64 | 0.75 | 1.00 | 1.50 | 0.64 | 0.01 |

^{*} Bid rates (for Hungary ask rates) as of 11 March 2016, 09:30 a.m. CET Source: Bloomberg, RBI/Raiffeisen RESEARCH

Central bank watch

Poland (NBP)

NBP to remain neutral balancing between promising economic activity and stuttering reflation dynamics. New MPC seems not to display politically-driven dovishness as feared. Therefore, we expect rate cut expectations - albeit gradually decreasing on FRA market – not to be met. Looking further ahead, NBP lift-off expected as early as Q3 2017, whilst we wouldn't exclude unconventional MP easing including further bond-market-friendly measures

Hungary (MNB) Last rate setting meeting and subsequent CB comments strengthen the case for resumed rate cuts with FRAs currently pricing minus 35bp. This is in line with our call since we believe unconventional measures including a possible o/n deposit cut should not prove sufficient to reflate/boost lending/bull flatten HGB curve. Accommodative global CB backdrop and unwelcomed HUF strength supports our call.

Czech Republic (CNB)

Exit from FX intervention regime – introduced for keeping CZK above the floor of EUR/CZK 27.00 – is likely to be delayed beyond Q4 2016. Speculations on negative base/deposit rate increased and are now on the CB's agenda, not least due to latest ECB expansion. MP tightening via interest rate channel only if inflationary dynamics prove sufficiently forceful in late-2017 at the earliest.

Romania (BNR)

Rate cutting cycle likely over despite dramatic tax-cut-induced fall in CPI, whilst pass-through seems more moderate than initially assumed. More cuts to MRR expected, although deterioration in fiscal outlook weighs increasingly on MP outlook. Exit from ultra-loose liquidity conditions major monetary policy challenge in mid-2016 amidst rising election risks.

Serbia (NBS)

Central bank put more wood on the fire and cut base by another 25bp after 4 months pause. Against the external backdrop of more dovish global CBs, this step might be justifiable, but we would still highlight political/fiscal headline risks that could sour foreign yield hunters' bullish sentiment suddenly

Russia (CBR)

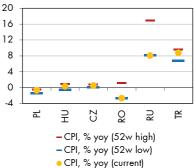
CBR is expected to further pause rate cuts due to inflationary risks including not-yet settled inflation expectations of the private sector. Room to re-start rate cuts only in Q1 17 in our view with new year's RUB volatility/CB communication increasingly softening aggressive market pricing. Excess money market liquidity, at the same time, is already easing monetary conditions which could intensify going forward.

Turkey (TCMB)

TCMB dropped its phrase of simplification of MP toolkit, i.e. in fact via base rate tightening, from its latest wording, but keeps weighted average funding costs (WAFC) at tight levels. Until new MPC is formed by June, we do not expect MP tightening/simplification which fortunately coincides with likely pause in Fed tightening in March and latest TRY relief rally. However, new MPC should finally adjust 1w repo towards WAFC.

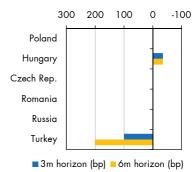
Source: RBI/Raiffeisen RESEARCH

Inflation snapshot



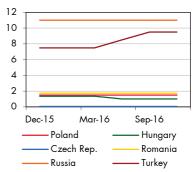
Source: Bloomberg, RBI/Raiffeisen RESEARCH

Key rate forecast (chg., bp)



Source: Bloomberg, RBI/Raiffeisen RESEARCH

Key rate trends



Source: Bloomberg, RBI/Raiffeisen RESEARCH

Rate setting meetings

| | Mar | Apr |
|------------------|-----|-----|
| Poland (NBP) | 9 | 6 |
| Hungary (MNB) | 22 | 26 |
| Czech Rep. (CNB) | 31 | - |
| Romania (NBR) | 31 | - |
| Serbia (NBS) | 17 | 7 |
| Russia (CBR) | 29 | 10 |
| Turkey (TCMB) | 24 | 20 |

National Central Banks, RBI/Raiffeisen RESEARCH



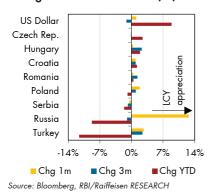
Foreign exchange market overview

FX forecasts

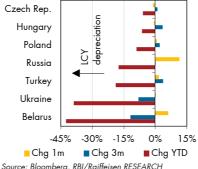
| PIN 4.32 4.35 4.30 4.30 4.30 4.30 4.57 3.91 sion discussions, unsupportive external new-sflow et cl.]; we expect EUR/PIN 10 support the zloby in the course of 2016, but zloby remains susceptible to weakening from negative external new-sflow in the short-term. Benign economics to support the zloby in the course of 2016, but zloby remains susceptible to weakening from negative external news-flow in the short-term. Benign economics to support the zloby in the course of 2016, but zloby remains susceptible to weakening from negative external news-flow in the short-term. Benign economics to support the zloby in the course of 2016, but zloby remains susceptible to weakening from negative external news-flow in the short-term. Benign economics to support the zloby in the course of 2016, but zloby remains susceptible to weakening from negative external news-flow in the short-term. Benign economics to support the zloby in the course of 2016, but zloby remains susceptible to weakening from negative external news-flow in the short-term. Benign economics to support the zloby in the course of 2016, but zloby remains susceptible to weakening from negative external news-flow in the short-term. Benign economics to support the zloby in the course of 2016, but zloby remains susceptible to weakening from negative external news-flow in the short-term, benign economics of support the zloby in the course of 2016, but zloby remains susceptible to weakening from negative external news-flow in the short-term heads (along the course of 2016, but zloby remains susceptible to expect the country policy easing by the Hungarian Central Bank (also in response to ECB actions) to weigh negative external news-flow in the short-term remain a transfer of additional monetary policy easing by the Hungarian Central Bank (also in response to ECB actions) to weigh negative external news-flow in the short-term remain a transfer of additional monetary policy easing by the Hungarian Central Bank (also in response to ECB actions) to weigh negative policy in | rx forecas | 13 | | | | | | |
|--|------------|----------|--------|--------|--------|---------------|--------|--|
| PIN 4.32 4.35 4.30 4.30 4.30 4.57 3.71 sion discussions, unsupportive external newsflow sci.); we expect EUR/PIN to support the 2rby in the course of 2016, but aloty remains susceptible to weokening from negative external newsflow sci.); we expect EUR/PIN to support the 2rby in the course of 2016, but aloty remains susceptible to weokening from negative external newsflow sci.); we expect EUR/PIN to support the 2rby in the course of 2016, but aloty remains susceptible to weokening from negative external newsflow sci.); we expect EUR/PIN to support the 2rby in the course of 2016, but aloty remains susceptible to weokening from negative external newsflow sci.); we expect EUR/PIN to support the 2rby in the course of 2016, but aloty remains susceptible to weokening from negative external newsflow sci.); we expect EUR/PIN to susceptible to weokening from negative external newsflow in the short-term to suspense to ECR scitions) to weigh negatively on HUR, other EUR/PIN to PIN Type science from the proposed to remain nor raingly range of 310-315. EXEMPLIANCE AS A SUBJECT AS | EUR vs | current1 | Jun-16 | Sep-16 | Dec-16 | 5y high | 5y low | Comment |
| HUF 310.4 315.0 315.0 320.0 322.6 262.3 Bank (also in response to ECB actions) to weigh negatively on HÜF, albeit EUR/HUF projected to remain in a tracing range of 310.315 EUR/CZK to remain near intervention level of 27.0; FX intervention data currently does not indicate the need of the central bank to react, but speculation on negative deposit rates could recept in the coming months and the state of the central bank to react, but speculation on negative deposit rates could recept in the coming months are referential treatment to Romanian assets; levels below EUR/RON 4.45 could be tested | PLN | 4.32 | 4.35 | 4.30 | 4.30 | 4.57 | 3.91 | EUR/PLN remains at elevated levels given uncertainty (politics, FX loan conversion discussions, unsupportive external news-flow etc.); we expect EUR/PLN to remain in a 4.30-4.40 sideways movement in the near-term; benign economics to support the zloty in the course of 2016, but zloty remains susceptible to weakening from negative external news-flow in the short-term |
| ## RON ## A.46 ## A.45 ## A.40 | HUF | 310.4 | 315.0 | 315.0 | 320.0 | 322.6 | 262.3 | Expectation of additional monetary policy easing by the Hungarian Central Bank (also in response to ECB actions) to weigh negatively on HUF, albeit EUR/ HUF projected to remain in a trading range of 310-315 |
| HRK 7.57 7.55 7.60 7.65 7.72 7.36 After somewhat more pronounced appreciation pressures on the domestic currency we expect calmer week and trading in tight range between 7.56 and 7.59 kuna per euro RSD 123.4 122.0 124.0 125.0 123.7 96.7 After somewhat more pronounced appreciation pressures on the domestic currency we expect calmer week and trading in tight range between 7.56 and 7.59 kuna per euro RUB 78.13 82.40 75.75 70.70 90.88 38.43 see USD/RUB below 38.40 123.4 25.75 25.75 27.27 28.28 37.78 9.74 4.197 see USD/BYR below 3.04 3.04 25.23 3.09 2.98 3.13 3.46 2.16 Expectation on further US Fed rate hikes to support USD against euro USD vs current' Jun-16 Sep-16 Sep | сzк | 27.06 | 27.00 | 27.00 | 27.00 | 28.3 <i>7</i> | 24.06 | |
| HRK 7.57 7.55 7.60 7.65 7.72 7.36 rency we expect calmer week and irrading in tight range between 7.56 and 7.59 kuna per euro 123.4 122.0 124.0 125.0 123.7 96.7 Although the IMF assessment was quite positive, early elections weigh on EUR/RSD, and therefore, central bank is softening pressure on RSD via FX interventions. RUB 78.13 82.40 75.75 70.70 90.88 38.43 see USD/RUB below UAH 28.77 25.75 27.27 28.28 37.78 9.74 see USD/BYR below BYR 23,047 25,235 25,250 25,755 25,167 4,197 see USD/BYR below TRY 3.20 3.09 2.98 3.13 3.46 2.16 see USD/TRY below USD 1.11 1.03 1.01 1.01 1.49 1.05 Expectation on further US Fed rate hikes to support USD against euro USD vs current Jun-16 Sep-16 Dec-16 5y high 5y low RUB 30.00 75.00 70.00 88.28 27.28 RUB is expected to continue following the oil price movement closely; then again we project limited appreciation potential below USD/RUB 70 as speculation on rate cuts and FX reserve replenishing could restart; while shorterm volability for rouble is likely to persist, we project oil price recovery for the coming quarters to give support to the RUB BYR 20,697 24,500 25,000 25,500 22,150 3,002 Foreign envisions, prolongation of most critical administrative FX restrictions to prevent stronger depreciation for UAH; the central bank commitment will determine how fast and when we will see more depreciation; IMF support key for FX stabilisation pressure from weak RUB TRY 2.88 3.00 2.95 3.10 3.06 1.51 On 17 March the European Council might approve the EU deal with Turkey on the migration crisis - supportive for TRY; however, security concerns remain | RON | 4.46 | 4.45 | 4.40 | 4.40 | 4.64 | 4.07 | The latest ECB measures could pave the way for investors to continue their preferential treatment to Romanian assets; levels below EUR/RON 4.45 could be tested |
| RSD 123.4 122.0 124.0 125.0 123.7 96.7 RSD, and therefore, central bank is soffening pressure on RSD via FX interventions RUB 78.13 82.40 75.75 70.70 90.88 38.43 see USD/RUB below UAH 28.77 25.75 27.27 28.28 37.78 9.74 see USD/BYR below BYR 23,047 25,235 25,250 25,755 25,167 4,197 see USD/BYR below TRY 3.20 3.09 2.98 3.13 3.46 2.16 see USD/TRY below USD 1.11 1.03 1.01 1.01 1.49 1.05 Expectation on further US Fed rate hikes to support USD against euro USD vs current Jun-16 Sep-16 Dec-16 Sy high Sy low RUB 70.30 80.00 75.00 70.00 82.28 27.28 RUB is expected to continue following the oil price movement closely; then again we project limited appreciation potential below USD/RUB 70 as speculation on rate used in the RUB volatility for rouble is likely to persist, we project oil price recovery for the coming quarters to give support to the RUB BYR 20,697 24,500 25,000 25,500 22,150 3,002 Use 2,150 3,002 Use 2,150 3,002 Use 2,150 3,002 Use 2,150 3.00 Use 2,150 3.00 Use 2,150 0 1.51 On 17 March the European Council might approve the EU deal with Turkey on the migration crisis - supportive for TRY; however, security concerns remain on the migration crisis - supportive for TRY; however, security concerns remain | HRK | 7.57 | 7.55 | 7.60 | 7.65 | 7.72 | 7.36 | |
| UAH 28.77 25.75 27.27 28.28 37.78 9.74 see USD/UAH below See USD/BYR below TRY 3.20 3.09 2.98 3.13 3.46 2.16 see USD/TRY below USD 1.11 1.03 1.01 1.01 1.49 1.05 Expectation on further US Fed rate hikes to support USD against euro USD vs current Jun-16 Sep-16 Dec-16 5y high 5y low RUB 70.30 80.00 75.00 70.00 82.28 27.28 RUB is expected to continue following the oil price movement closely; then again we project limited appreciation potential below USD/RUB 70 as speculation on rate cuts and FX reserve replenishing could restart; while short-term volatility for rouble is likely to persist, we project oil price recovery for the coming quarters to give support to the RUB UAH 25.88 25.00 27.00 28.00 33.75 7.93 Political jitters weighed on the hryvnia with potential for short-term rebound on positive news-flow; prolongation of most critical administrative FX restrictions to prevent stronger depreciation for UAH; the central bank commitment will determine how fast and when we will see more depreciation; IMF support key for FX stabilisation TRY 2.88 3.00 2.95 3.10 3.06 1.51 On 17 March the European Council might approve the EU deal with Turkey on the migration crisis - supportive for TRY; however, security concerns remain | RSD | 123.4 | 122.0 | 124.0 | 125.0 | 123. <i>7</i> | 96.7 | Although the IMF assessment was quite positive, early elections weigh on EUR/RSD, and therefore, central bank is softening pressure on RSD via FX interventions |
| BYR 23,047 25,235 25,250 25,755 25,167 4,197 see USD/BYR below TRY 3.20 3.09 2.98 3.13 3.46 2.16 see USD/TRY below USD 1.11 1.03 1.01 1.01 1.49 1.05 Expectation on further US Fed rate hikes to support USD against euro USD vs current' Jun-16 Sep-16 Dec-16 5y high 5y low RUB 70.30 80.00 75.00 70.00 82.28 27.28 RUB is expected to continue following the oil price movement closely; then again we project limited appreciation potential below USD/RUB 70 as speculation on rate cuts and FX reserve replenishing could restart; while short-term volatility for rouble is likely to persist, we project oil price recovery for the coming quarters to give support to the RUB UAH 25.88 25.00 27.00 28.00 33.75 7.93 Political jitters weighed on the hryvnia with potential for short-term rebound on positive news-flow; prolongation of most critical administrative FX restrictions to prevent stronger depreciation for UAH; the central bank commitment will determine how fast and when we will see more depreciation; IMF support key for FX stabilisation BYR 20,697 24,500 25,000 25,500 22,150 3,002 Usual Bank announced that Belarussian rouble will be redenominated from 1 July 2016; depreciation tendency of BYR to remain, while receiving additional pressure from weak RUB On 17 March the European Council might approve the EU deal with Turkey on the migration crisis - supportive for TRY; however, security concerns remain | RUB | 78.13 | 82.40 | 75.75 | 70.70 | 90.88 | 38.43 | see USD/RUB below |
| TRY 3.20 3.09 2.98 3.13 3.46 2.16 see USD/TRY below USD 1.11 1.03 1.01 1.01 1.49 1.05 Expectation on further US Fed rate hikes to support USD against euro WSD vs current¹ Jun-16 Sep-16 Dec-16 5y high 5y low RUB 70.30 80.00 75.00 70.00 82.28 27.28 RUB is expected to continue following the oil price movement closely; then again we project limited appreciation potential below USD/RUB 70 as speculation on rate cuts and FX reserve replenishing could restart; while short-term volatility for rouble is likely to persist, we project oil price recovery for the coming quarters to give support to the RUB UAH 25.88 25.00 27.00 28.00 33.75 7.93 Political jitters weighed on the hryvnia with potential for short-term rebound on positive news-flow; prolongation of most critical administrative FX restrictions to prevent stronger depreciation for UAH; the central bank commitment will determine how fast and when we will see more depreciation; IMF support key for FX stabilisation BYR 20,697 24,500 25,000 25,500 22,150 3,002 Use 1.51 On 17 March the European Council might approve the EU deal with Turkey on the migration crisis - supportive for TRY; however, security concerns remain | UAH | 28.77 | 25.75 | 27.27 | 28.28 | 37.78 | 9.74 | see USD/UAH below |
| USD 1.11 1.03 1.01 1.01 1.49 1.05 Expectation on further US Fed rate hikes to support USD against euro USD vs current Jun-16 Sep-16 Dec-16 5y high 5y low RUB 70.30 80.00 75.00 70.00 82.28 27.28 RUB is expected to continue following the oil price movement closely; then again we project limited appreciation potential below USD/RUB 70 as speculation on rate cuts and FX reserve replenishing could restart; while short-term volatility for rouble is likely to persist, we project oil price recovery for the coming quarters to give support to the RUB UAH 25.88 25.00 27.00 28.00 33.75 7.93 Political jitters weighed on the hryvnia with potential for short-term rebound on positive news-flow; prolongation of most critical administrative FX restrictions to prevent stronger depreciation for UAH; the central bank commitment will determine how fast and when we will see more depreciation; IMF support key for FX stabilisation Expectation on further US Fed rate hikes to support USD against euro RUB is expected to continue following the oil price movement closely; then again we project limited appreciation potential below USD/RUB 70 as speculation or rate cuts and FX reserve replenishing could restart; while short-term rebound on positive news-flow; prolongation of most critical administrative FX restrictions to prevent stronger depreciation for UAH; the central bank commitment will determine how fast and when we will see more depreciation; IMF support key for FX stabilisation Central Bank announced that Belarussian rouble will be redenominated from 1 July 2016; depreciation tendency of BYR to remain, while receiving additional pressure from weak RUB On 17 March the European Council might approve the EU deal with Turkey on the migration crisis - supportive for TRY; however, security concerns remain | BYR | 23,047 | 25,235 | 25,250 | 25,755 | 25,167 | 4,197 | see USD/BYR below |
| USD vs current¹ Jun-16 Sep-16 Dec-16 5y high 5y low RUB 70.30 80.00 75.00 70.00 82.28 27.28 RUB is expected to continue following the oil price movement closely; then again we project limited appreciation potential below USD/RUB 70 as speculation on rate cuts and FX reserve replenishing could restart; while short-term volatility for rouble is likely to persist, we project oil price recovery for the coming quarters to give support to the RUB UAH 25.88 25.00 27.00 28.00 33.75 7.93 Political jitters weighed on the hryvnia with potential for short-term rebound on positive news-flow; prolongation of most critical administrative FX restrictions to prevent stronger depreciation for UAH; the central bank commitment will determine how fast and when we will see more depreciation; IMF support key for FX stabilisation BYR 20,697 24,500 25,000 25,500 22,150 3,002 Central Bank announced that Belarussian rouble will be redenominated from 1 July 2016; depreciation tendency of BYR to remain, while receiving additional pressure from weak RUB On 17 March the European Council might approve the EU deal with Turkey on the migration crisis - supportive for TRY; however, security concerns remain | TRY | 3.20 | 3.09 | 2.98 | 3.13 | 3.46 | 2.16 | see USD/TRY below |
| RUB 70.30 80.00 75.00 70.00 82.28 27.28 RUB is expected to continue following the oil price movement closely; then again we project limited appreciation potential below USD/RUB 70 as speculation on rate cuts and FX reserve replenishing could restart; while short-term volatility for rouble is likely to persist, we project oil price recovery for the coming quarters to give support to the RUB Political jitters weighed on the hryvnia with potential for short-term rebound on positive news-flow; prolongation of most critical administrative FX restrictions to prevent stronger depreciation for UAH; the central bank commitment will determine how fast and when we will see more depreciation; IMF support key for FX stabilisation Central Bank announced that Belarussian rouble will be redenominated from 1 July 2016; depreciation tendency of BYR to remain, while receiving additional pressure from weak RUB On 17 March the European Council might approve the EU deal with Turkey on the migration crisis - supportive for TRY; however, security concerns remain | USD | 1.11 | 1.03 | 1.01 | 1.01 | 1.49 | 1.05 | Expectation on further US Fed rate hikes to support USD against euro |
| RUB 70.30 80.00 75.00 70.00 82.28 27.28 again we project limited appreciation potential below USD/RUB 70 as speculation on rate cuts and FX reserve replenishing could restart; while short-term volatility for rouble is likely to persist, we project oil price recovery for the coming quarters to give support to the RUB Political jitters weighed on the hryvnia with potential for short-term rebound on positive news-flow; prolongation of most critical administrative FX restrictions to prevent stronger depreciation for UAH; the central bank commitment will determine how fast and when we will see more depreciation; IMF support key for FX stabilisation Central Bank announced that Belarussian rouble will be redenominated from 1 July 2016; depreciation tendency of BYR to remain, while receiving additional pressure from weak RUB On 17 March the European Council might approve the EU deal with Turkey on the migration crisis - supportive for TRY; however, security concerns remain | USD vs | current1 | Jun-16 | Sep-16 | Dec-16 | 5y high | 5y low | |
| DAH 25.88 25.00 27.00 28.00 33.75 7.93 positive news-flow; prolongation of most critical administrative FX restrictions to prevent stronger depreciation for UAH; the central bank commitment will determine how fast and when we will see more depreciation; IMF support key for FX stabilisation EYR 20,697 24,500 25,000 25,500 22,150 3,002 Central Bank announced that Belarussian rouble will be redenominated from 1 July 2016; depreciation tendency of BYR to remain, while receiving additional pressure from weak RUB On 17 March the European Council might approve the EU deal with Turkey on the migration crisis - supportive for TRY; however, security concerns remain | RUB | 70.30 | 80.00 | 75.00 | 70.00 | 82.28 | 27.28 | again we project limited appreciation potential below USD/RUB 70 as speculation on rate cuts and FX reserve replenishing could restart; while short-term volatility for rouble is likely to persist, we project oil price recovery for the |
| BYR 20,697 24,500 25,000 25,500 22,150 3,002 July 2016; depreciation tendency of BYR to remain, while receiving additional pressure from weak RUB TRY 2.88 3.00 2.95 3.10 3.06 1.51 On the migration crisis - supportive for TRY; however, security concerns remain | UAH | 25.88 | 25.00 | 27.00 | 28.00 | 33.75 | 7.93 | Political jitters weighed on the hryvnia with potential for short-term rebound on positive news-flow; prolongation of most critical administrative FX restrictions to prevent stronger depreciation for UAH; the central bank commitment will determine how fast and when we will see more depreciation; IMF support key for FX stabilisation |
| TRY 2.88 3.00 2.95 3.10 3.06 1.51 on the migration crisis - supportive for TRY; however, security concerns remain | BYR | 20,697 | 24,500 | 25,000 | 25,500 | 22,150 | 3,002 | July 2016; depreciation tendency of BYR to remain, while receiving additional |
| | TRY | 2.88 | 3.00 | 2.95 | 3.10 | 3.06 | 1.51 | on the migration crisis - supportive for TRY; however, security concerns remain |

1 as of 11 March 2016, 09:34 a.m. CET; Source: Bloomberg, RBI/Raiffeisen RESEARCH

Change of LCY value to EUR (%)

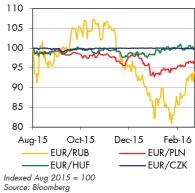


Change of LCY value to USD (%)



Source: Bloomberg, RBI/Raiffeisen RESEARCH

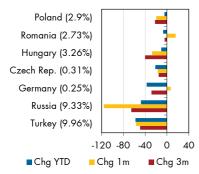
Exchange rate comparison





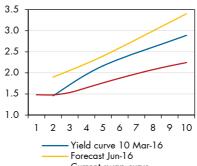
Local currency bond market overview

Change of LCY 10y bond yields (bp)



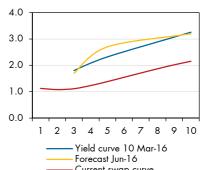
Source: Bloomberg, RBI/Raiffeisen RESEARCH

PLN yield curve



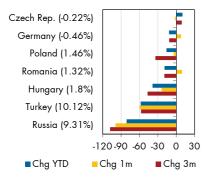
Source: Bloomberg, Thomson Reuters, RBI/Raiffeisen RESEARCH

HUF yield curve



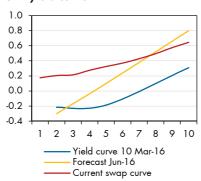
Current swap curve
Source: Bloomberg, Thomson Reuters, RBI/Raiffeisen
RESEARCH

Change of LCY 2y bond yields (bp)



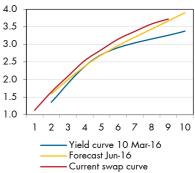
Source: Bloomberg, RBI/Raiffeisen RESEARCH

CZK yield curve



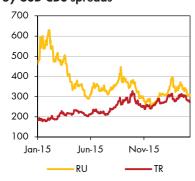
Source: Bloomberg, Thomson Reuters, RBI/Raiffeisen RESEARCH

RON yield curve



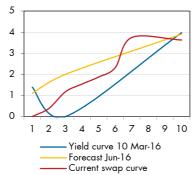
Source: Bloomberg, Thomson Reuters, RBI/Raiffeisen RESEARCH

5y USD CDS spreads



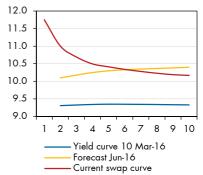
Turkey 5y high 343.7, 5y low 111.7; Russia 5y high 628.7, 5y low 118.7 Source: Bloomberg, RBI/Raiffeisen RESEARCH

HRK yield curve



Source: Bloomberg, Thomson Reuters, RBI/Raiffeisen RESEARCH

RUB yield curve



Source: Bloomberg, Thomson Reuters, RBI/Raiffeisen RESEARCH

Yield forecasts

| 2y T-bond yiel | lds (%) | | | | | | 10y T-bond yields (%) | | | | | | |
|----------------|----------|--------|--------|--------|---------|--------|-----------------------|----------|--------|--------|--------|---------|--------|
| | current* | Jun-16 | Sep-16 | Dec-16 | 5y high | 5y low | | current* | Jun-16 | Sep-16 | Dec-16 | 5y high | 5y low |
| Poland | 1.46 | 1.9 | 2.0 | 2.2 | 5.1 | 1.3 | Poland | 2.89 | 3.4 | 3.4 | 3.5 | 6.3 | 2.0 |
| Hungary** | 1.81 | 1.7 | 1.8 | 1.9 | 10.2 | 1.5 | Hungary | 3.26 | 3.2 | 3.3 | 3.4 | 10.7 | 2.7 |
| Czech Rep. | -0.22 | -0.3 | -0.2 | -0.2 | 2.0 | -0.4 | Czech Rep. | 0.31 | 0.8 | 0.9 | 1.1 | 4.3 | 0.3 |
| Romania | 1.36 | 1.6 | 1.7 | 2.0 | 7.3 | 0.9 | Romania | 3.38 | 3.9 | 4.0 | 4.1 | 7.6 | 2.6 |
| Croatia | 1.98 | 2.0 | 2.0 | 2.0 | 6.3 | 1.5 | Croatia | 3.97 | 3.9 | 3.9 | 3.9 | 4.3 | 3.7 |
| Russia | 9.31 | 10.1 | 10.0 | 10.0 | 17.5 | 5.5 | Russia | 9.26 | 10.4 | 10.5 | 10.2 | 16.1 | 6.5 |
| Turkey | 10.24 | 10.5 | 10.0 | 9.8 | 11.3 | 4.9 | Turkey | 9.96 | 10.7 | 10.3 | 10.0 | 11.0 | 6.0 |
| Eurozone | -0.47 | -0.4 | -0.4 | -0.4 | 1.9 | -0.6 | Eurozone | 0.26 | 0.5 | 0.8 | 1.0 | 3.5 | 0.1 |
| USA | 0.94 | 1.2 | 1.4 | 1.7 | 1.1 | 0.2 | USA | 1.93 | 2.4 | 2.7 | 3.1 | 3.6 | 1.4 |

*Bid yields as of 11 March 2016, 09:49 a.m. CET; ** 3y



Local currency bond market overview

CEE local currency bond market snapshot

| PIN 2y Gov. Bond 25/04/2018 3.75 104.83 1.42 189 2.0 Rote cut bets remain volatile, but we expect rest of cut bets to get priced-out in Q2 2016 despite subheadline inflation/downward revised NBP CPI out between the property of the propert | | Maturity | Coupon, % | Ask Price | YTM, % | Spread to Bunds, bp | MDur. | Comment | | | |
|--|-------------------|------------|--------------|-----------|---------|------------------------|-------|---|--|--|--|
| ## 27 Gov. Bond 25/04/2021 2.00 99.33 2.14 242 4.8 cub bets to get priced-out in Q2 2016 despite sub-headline inflation/downward revised NBP CPI out headline inflation/downward revised NBP CPI out headline inflation/downward revised NBP CPI out the property of the propert | | | | | Poland | • | | | | | |
| PIN 10 y Gov. Bond 25/07/2026 2.50 96.72 2.87 261 9.1 Moore bondrekthriendly normarkethriendly normarket | PLN 2y Gov. Bond | 25/04/2018 | 3.75 | 104.83 | 1.42 | 189 | 2.0 | Rate cut bets remain volatile, but we expect rest of rate | | | |
| ## No Gov. Bond 25/07/2026 2.50 96.72 2.87 261 9.1 More bond-market-friendly regulatory easing locally stepped-up Ede easing in combination with a presum more dovish Fed to support POLGBs going forward. ### HUR 3y Gov. Bond 30/10/2019 2.00 100.8 1.72 217 3.5 LCY debt market continues facing outflows from non dents, but local players' absorption capacity remain place. Increasing likelihood of MP easing and steppe bond-market-friendly MPB measures should lend aciditi support to HGBs which remain our strongest conviction recommendation. **Czech Republic** **Czech Republic | PLN 5y Gov. Bond | 25/04/2021 | 2.00 | 99.33 | 2.14 | 242 | 4.8 | cut bets to get priced-out in Q2 2016 despite subdued | | | |
| HUF 3y Gov. Bond HUF 5y Gov. Bond HUF 5y Gov. Bond HUF 5y Gov. Bond HUF 5y Gov. Bond HUF 10y Gov. Bond | PLN 10y Gov. Bond | 25/07/2026 | 2.50 | 96.72 | 2.87 | 261 | 9.1 | More bond-market-friendly regulatory easing locally and stepped-up ECB easing in combination with a presumable | | | |
| HUF 5y Gov. Bond 27/10/2021 2.50 101.36 2.25 253 5.3 Hurst 109 Gov. Bond 27/10/2027 3.00 98.66 3.15 289 9.9 Hurst 10y Gov. Bond 27/10/2027 3.00 98.66 3.15 289 9.9 Hurst 10y Gov. Bond 27/10/2027 3.00 98.66 3.15 289 9.9 Hurst 10y Gov. Bond 27/10/2027 3.00 98.66 3.15 289 9.9 Hurst 10y Gov. Bond 27/10/2027 3.00 98.66 3.15 289 9.9 Hurst 10y Gov. Bond 27/10/2028 3.75 18.05 0.24 4 1.0. LCY bond yield spread over Bunds still a tad too wide tightening recently. Since more local easing is in the control of the properties of the maintain our Buy recommendation. In light of long CZK appreciation potential. **Croatia** **Croatia** **IRK 2y Gov. Bond 10/07/2018 5.25 108.07 1.69 196 2.2 Next week focus will be on news and speculation on new potential government bond issue especially regar the maturity and currency. **RON 3y Gov. Bond 29/04/2019 2.50 102.04 1.82 227 3.0 LCY debt market should remain fairly stable despite progresses. Frontend is firmly cemented on excess liquic conditions, whilst long-end seems more vulnerable, midue to tight pricing and high non-residents' share. **RUB 2y Gov. Bond 24/11/2021 6.50 89.20 9.30 904 4.8 Pricing-out of rate cut bets on inflation risks should remain fairly stable debt mark the short-term. In P2 reintensifying rate cut bets to lift market attractiveness in a sustainable manner in control current temporary relief. **Turkey** **Tur | | | | | | | | | | | |
| ### 10 10 10 10 10 10 10 1 | HUF 3y Gov. Bond | 30/10/2019 | 2.00 | 100.98 | 1.72 | 217 | 3.5 | LCY debt market continues facing outflows from non-res | | | |
| ### Pricing-out of rate cut bets on inflation risks should remain fairly stable despite progresses. Front-end is firmly cemented on excess liqu conditions, whilst long-end seems more vulnerable, mutually 5y Gov. Bond 24/11/2021 6.50 89.20 9.30 904 4.8 RY 2y Gov. Bond 24/11/2021 6.50 89.20 9.30 904 4.8 RY 2y Gov. Bond 15/03/2018 7.50 97.23 10.40 10.410 9.96 970 0.4 RRY 10y Gov. Bond 14/06/2017 9.60 99.23 10.40 10.410 9.96 970 0.5 ICX expectation log centry policy. Bond are plants in place. Moreover, the central bank is in deep range for place in place. When the seems of geophylicine for place is marked to see with procure place. When the maintenance is rather a relief than a recommendation in the commendation. **Czech Republic** **Czec | HUF 5y Gov. Bond | 27/10/2021 | 2.50 | 101.36 | 2.25 | 253 | 5.3 | | | | |
| CZK 2y Gov. Bond 17/03/2018 0.85 102.26 -0.27 20 n.a. LCY bond yield spread over Bunds still a tad too wide 12/09/2020 3.75 118.05 -0.24 4 n.a. tightening recently. Since more local easing is in the convergence of the conv | HUF 10y Gov. Bond | 27/10/2027 | 3.00 | 98.66 | 3.15 | 289 | 9.9 | bond-market-friendly MNB measures should lend additional support to HGBs which remain our strongest conviction But | | | |
| CZK 5y Gov. Bond 12/09/2020 3.75 118.05 -0.24 4 n.a. tightening recently. Since more local easing is in the cover maintain our Buy recommendation in light of long: CZK 10y Gov. Bond 17/09/2025 2.40 120.13 0.25 0 8.6 CZK appreciation potential. Croatia HRK 2y Gov. Bond 10/07/2018 5.25 108.07 1.69 196 2.2 Next week focus will be on news and speculation on new potential government bond issue especially regar the maturity and currency. RON 3y Gov. Bond 29/04/2019 2.50 102.04 1.82 227 3.0 LCY debt market should remain fairly stable despite progresses. Front-end is firmly cemented on excess liquid conditions, whilst long-end seems more vulnerable, midue to tight pricing and high non-residents' share. RUB 2y Gov. Bond 03/08/2016 6.90 99.13 9.42 970 0.4 RUB 8y Gov. Bond 24/11/2021 6.50 89.20 9.30 904 4.8 RUB 8y Gov. Bond 08/07/2020 9.40 98.28 9.91 1019 3.5 rally in our view since precarious risk of (geo)political are still in place. Moreover, the central bank is in desimplifying monetary policy. Before adding exposure want to see MP normalisation case along is in the cover maintain our Buy recommendation in light of long. CZK appreciation potential. CZK appreciation potential. Lightening recently. Since more local easing is in the cover maintain our Buy recommendation in light of long. CZK appreciation potential. CZK appreciation potential. Lightening recently. Since more local easing is in the cover maintain our Buy recommendation. CZK appreciation potential. CZK appreciation potential. Lightening recently. Since more local easing is in the cover maintain our Buy recommendation. CZK appreciation potential. CZK appreciation potential. Lightening recently. Since more local easing is in the cover maintain our Buy recommendation in light of long. CZK appreciation on Russian and speculation are we potential government bond issue especially regar the maturity and currency. CZK appreciation potential. 18. Buy we we document should remain fairly stable despite and easing the maturity and currency. 18. Buy we w | Czech Republic | | | | | | | | | | |
| CZK 5y Gov. Bond 12/09/2020 3.75 118.05 -0.24 4 n.a. tightening recently. Since more local easing is in the cover maintain our Buy recommendation in light of long: CZK 10y Gov. Bond 17/09/2025 2.40 120.13 0.25 0 8.6 CZK appreciation potential. Croatia HRK 2y Gov. Bond 10/07/2018 5.25 108.07 1.69 196 2.2 Next week focus will be on news and speculation on new potential government bond issue especially regar the maturity and currency. RON 3y Gov. Bond 29/04/2019 2.50 102.04 1.82 227 3.0 LCY debt market should remain fairly stable despite progresses. Front-end is firmly cemented on excess liquic conditions, whilst long-end seems more vulnerable, midue to tight pricing and high non-residents' share. RUB 2y Gov. Bond 15/03/2018 7.50 97.25 9.24 971 1.8 Pricing-out of rate cut bets on inflation risks should reach the short-term. In H2 re-intensifying rate cut bets to lift market attractiveness in a sustainable manner in controcurrent temporary relief. Turkey TRY 2y Gov. Bond 08/07/2020 9.40 98.28 9.91 1019 3.5 rally in our view since precarious risk of [geo]political are still in place. Moreover, the central bank is in desimplifying monetary policy. Before adding exposure want to see MP normalisation (as early as of June) | CZK 2y Gov. Bond | 17/03/2018 | 0.85 | 102.26 | -0.27 | 20 | n.a. | LCY bond yield spread over Bunds still a tad too wide after | | | |
| CTCK 10y Gov. Bond 17/09/2025 2.40 120.13 0.25 0 8.6 CZK appreciation potential. Croatia HRK 2y Gov. Bond 10/07/2018 5.25 108.07 1.69 196 2.2 Next week focus will be on news and speculation a new potential government bond issue especially regar the maturity and currency. Romania RON 3y Gov. Bond 29/04/2019 2.50 102.04 1.82 227 3.0 LCY debt market should remain fairly stable despite progresses. Front-end is firmly cemented on excess liquic conditions, whilst long-end seems more vulnerable, make to tight pricing and high non-residents' share. RUB 2y Gov. Bond 03/08/2016 6.90 99.13 9.42 970 0.4 RUB 5y Gov. Bond 24/11/2021 6.50 89.20 9.30 904 4.8 RY 2y Gov. Bond 14/06/2017 9.60 99.23 10.49 1096 1.2 Recent outperformance is rather a relief than a recent recent for the short-term. In H2 re-intensifying rate cut bets to lift market attractiveness in a sustainable manner in controcurrent temporary relief. Turkey RY 2y Gov. Bond 08/07/2020 9.40 98.28 9.91 1019 3.5 RY 10y Gov. Bond 11/02/2026 10.60 104.10 9.96 970 6.6 | | 12/09/2020 | 3.75 | 118.05 | -0.24 | 4 | n.a. | tightening recently. Since more local easing is in the cards | | | |
| ## 10 Pricing-out of rate cut bets on inflation risks should remained by Pricing and high non-residents' share. ### 29 Gov. Bond 10/07/2018 5.25 108.07 1.69 196 2.2 Next week focus will be on news and speculation and new potential government bond issue especially regard the maturity and currency. ### RON 3y Gov. Bond 29/04/2019 2.50 102.04 1.82 227 3.0 LCY debt market should remain fairly stable despite progresses. Front-end is firmly cemented on excess liquic conditions, whilst long-end seems more vulnerable, module to tight pricing and high non-residents' share. #### RUB 2y Gov. Bond 03/08/2016 6.90 99.13 9.42 970 0.4 and lead to correction on Russian rouble debt mark the short-term. In H2 re-intensifying rate cut bets to lift market attractiveness in a sustainable manner in controcurrent temporary relief. #### 2y Gov. Bond 14/06/2017 9.60 99.23 10.49 1096 1.2 Recent outperformance is rather a relief than a recommendation of the specially regard the maturity and currency. #### 2y Gov. Bond 14/06/2017 9.60 99.23 10.49 1096 1.2 Recent outperformance is rather a relief than a recommendation of the special progresses. Front-end is firmly cemented on excess liquic conditions, whilst long-end seems more vulnerable, module to tight pricing and high non-residents' share. ################################### | CZK 10y Gov. Bond | 17/09/2025 | 2.40 | 120.13 | 0.25 | 0 | 8.6 | | | | |
| RKK 10y Gov. Bond 14/12/2026 4.25 103.73 3.82 357 8.8 new potential government bond issue especially regar the maturity and currency. Romania | | | | | Croatia | | | | | | |
| Romania RON 3y Gov. Bond 29/04/2019 2.50 102.04 1.82 227 3.0 LCY debt market should remain fairly stable despite progresses. Front-end is firmly cemented on excess lique conditions, whilst long-end seems more vulnerable, multiple to tight pricing and high non-residents' share. RUB 2y Gov. Bond 15/03/2018 7.50 97.25 9.24 971 1.8 Pricing-out of rate cut bets on inflation risks should reward the short-term. In H2 re-intensifying rate cut bets to lift market attractiveness in a sustainable manner in controcurrent temporary relief. Turkey TRY 2y Gov. Bond 08/07/2020 9.40 98.28 9.91 1019 3.5 are still in place. Moreover, the central bank is in de simplifying monetary policy. Before adding exposure want to see MP normalisation (as early as of June) | HRK 2y Gov. Bond | 10/07/2018 | 5.25 | 108.07 | 1.69 | 196 | 2.2 | Next week focus will be on news and speculation about | | | |
| RON 3y Gov. Bond 29/04/2019 2.50 102.04 1.82 227 3.0 LCY debt market should remain fairly stable despite progresses. Front-end is firmly cemented on excess liquid conditions, whilst long-end seems more vulnerable, module to tight pricing and high non-residents' share. RUB 2y Gov. Bond 15/03/2018 7.50 97.25 9.24 971 1.8 Pricing-out of rate cut bets on inflation risks should remain fairly stable despite progresses. Front-end is firmly cemented on excess liquid conditions, whilst long-end seems more vulnerable, module to tight pricing and high non-residents' share. RUB 2y Gov. Bond 03/08/2016 6.90 99.13 9.42 970 0.4 and lead to correction on Russian rouble debt marked the short-term. In H2 re-intensifying rate cut bets to lift market attractiveness in a sustainable manner in controcurrent temporary relief. Turkey TRY 2y Gov. Bond 08/07/2020 9.40 98.28 9.91 1019 3.5 rally in our view since precarious risk of (geo)political care still in place. Moreover, the central bank is in de simplifying monetary policy. Before adding exposure want to see MP normalisation (as early as of June) | HRK 10y Gov. Bond | 14/12/2026 | 4.25 | 103.73 | 3.82 | 357 | 8.8 | | | | |
| RON 5y Gov. Bond 22/03/2021 3.25 103.07 2.60 288 4.6 cal headline risks that should return to the spotlight as progresses. Front-end is firmly cemented on excess liquic conditions, whilst long-end seems more vulnerable, module to tight pricing and high non-residents' share. RUB 2y Gov. Bond 15/03/2018 7.50 97.25 9.24 971 1.8 Pricing-out of rate cut bets on inflation risks should return to the spotlight as progresses. Front-end is firmly cemented on excess liquic conditions, whilst long-end seems more vulnerable, module to tight pricing and high non-residents' share. RUB 2y Gov. Bond 03/08/2016 6.90 97.13 9.42 970 0.4 and lead to correction on Russian rouble debt mark the short-term. In H2 re-intensifying rate cut bets to lift market attractiveness in a sustainable manner in controcurrent temporary relief. RY 2y Gov. Bond 08/07/2020 9.40 98.28 9.91 1019 3.5 rally in our view since precarious risk of (geo)political are still in place. Moreover, the central bank is in de simplifying monetary policy. Before adding exposure want to see MP normalisation (as early as of June) | | | | | Romania | | | · · | | | |
| Progresses. Front-end is firmly cemented on excess liquic conditions, whilst long-end seems more vulnerable, medue to tight pricing and high non-residents' share. RUB 2y Gov. Bond 15/03/2018 7.50 97.25 9.24 971 1.8 Pricing-out of rate cut bets on inflation risks should reach the short-term. In H2 re-intensifying rate cut bets to lift market attractiveness in a sustainable manner in controcurrent temporary relief. RY 2y Gov. Bond 14/06/2017 9.60 99.23 10.49 1096 1.2 Recent outperformance is rather a relief than a reconstruction on the strength of the short-term and lead to correction on Russian rouble debt market attractiveness in a sustainable manner in controcurrent temporary relief. RY 2y Gov. Bond 14/06/2017 9.60 99.23 10.49 1096 1.2 Recent outperformance is rather a relief than a reconstruction of the strength of the strength of the simplifying monetary policy. Before adding exposure want to see MP normalisation (as early as of June) | ON 3y Gov. Bond | 29/04/2019 | 2.50 | 102.04 | 1.82 | 227 | 3.0 | LCY debt market should remain fairly stable despite polit | | | |
| RUB 2y Gov. Bond 15/03/2018 7.50 97.25 9.24 971 1.8 Pricing-out of rate cut bets on inflation risks should read and lead to correction on Russian rouble debt mark the short-term. In H2 re-intensifying rate cut bets to lift market attractiveness in a sustainable manner in control current temporary relief. Turkey TRY 2y Gov. Bond 14/06/2017 9.60 99.23 10.49 1096 1.2 Recent outperformance is rather a relief than a recently formulated and lead to correction on Russian rouble debt mark the short-term. In H2 re-intensifying rate cut bets to lift market attractiveness in a sustainable manner in control current temporary relief. Turkey TRY 2y Gov. Bond 14/06/2017 9.60 99.23 10.49 1096 1.2 Recent outperformance is rather a relief than a recently in our view since precarious risk of (geo)political are still in place. Moreover, the central bank is in desimplifying monetary policy. Before adding exposure want to see MP normalisation (as early as of June) | RON 5y Gov. Bond | 22/03/2021 | 3.25 | 103.07 | 2.60 | 288 | 4.6 | cal headline risks that should return to the spotlight as Q2 progresses. Front-end is firmly cemented on excess liquidit conditions, whilst long-end seems more vulnerable, mainledue to tight pricing and high non-residents' share. | | | |
| RUB 8y Gov. Bond 03/08/2016 6.90 99.13 9.42 970 0.4 RUB 8y Gov. Bond 24/11/2021 6.50 89.20 9.30 904 4.8 Turkey TRY 2y Gov. Bond 08/07/2020 9.40 98.28 9.91 1019 3.5 TRY 10y Gov. Bond 11/02/2026 10.60 104.10 9.96 970 6.66 RUB 8y Gov. Bond 03/08/2016 6.90 99.13 9.42 970 0.4 and lead to correction on Russian rouble debt mark the short-term. In H2 re-intensifying rate cut bets to lift market attractiveness in a sustainable manner in controcurrent temporary relief. Turkey TRY 2y Gov. Bond 08/07/2020 9.40 98.28 9.91 1019 3.5 rally in our view since precarious risk of (geo)political are still in place. Moreover, the central bank is in de simplifying monetary policy. Before adding exposure want to see MP normalisation (as early as of June) | | | | | Russia | | | | | | |
| RVB 8y Gov. Bond 24/11/2021 6.50 89.20 9.30 904 4.8 the short-term. In H2 re-intensifying rate cut bets to lift market attractiveness in a sustainable manner in control current temporary relief. Turkey TRY 2y Gov. Bond 14/06/2017 9.60 99.23 10.49 1096 1.2 Recent outperformance is rather a relief than a record reco | RUB 2y Gov. Bond | 15/03/2018 | 7.50 | 97.25 | 9.24 | 971 | 1.8 | Pricing-out of rate cut bets on inflation risks should retur | | | |
| RVB 8y Gov. Bond 24/11/2021 6.50 89.20 9.30 904 4.8 market attractiveness in a sustainable manner in controcurrent temporary relief. Turkey TRY 2y Gov. Bond 14/06/2017 9.60 99.23 10.49 1096 1.2 Recent outperformance is rather a relief than a recommendation of the control of | RUB 5y Gov. Bond | 03/08/2016 | 6.90 | 99.13 | 9.42 | 970 | 0.4 | | | | |
| TRY 2y Gov. Bond 14/06/2017 9.60 99.23 10.49 1096 1.2 Recent outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstruction of the first outperformance is rather a relief than a reconstructi | RUB 8y Gov. Bond | 24/11/2021 | 6.50 | 89.20 | 9.30 | 904 | 4.8 | market attractiveness in a sustainable manner in contrast t | | | |
| TRY 5y Gov. Bond 08/07/2020 9.40 98.28 9.91 1019 3.5 rally in our view since precarious risk of (geo)political are still in place. Moreover, the central bank is in de simplifying monetary policy. Before adding exposure want to see MP normalisation (as early as of June) | | | | | Turkey | | | | | | |
| TRY 10y Gov. Bond 11/02/2026 10.60 104.10 9.96 970 5.6 are still in place. Moreover, the central bank is in de simplifying monetary policy. Before adding exposure want to see MP normalisation (as early as of June) | TRY 2y Gov. Bond | 14/06/2017 | 9.60 | 99.23 | 10.49 | 1096 | 1.2 | Recent outperformance is rather a relief than a recover | | | |
| RY 10y Gov. Bond 11/02/2026 10.60 104.10 9.96 970 6.6 simplifying monetary policy. Before adding exposure want to see MP normalisation (as early as of June) | TRY 5y Gov. Bond | 08/07/2020 | 9.40 | 98.28 | 9.91 | 1019 | 3.5 | rally in our view since precarious risk of (geo)political risk | | | |
| | TRY 10y Gov. Bond | 11/02/2026 | 10.60 | 104.10 | 9.96 | 970 | 6.6 | simplifying monetary policy. Before adding exposure, w want to see MP normalisation (as early as of June) and | | | |

Data as of 11 March 2016, 09:49 a.m. CET Source: Bloomberg, RBI/Raiffeisen RESEARCH

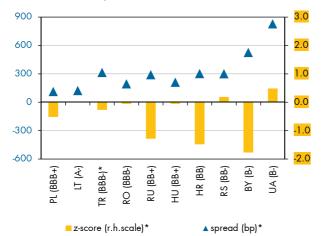
Bond auctions

| | | ISIN | Coupon | Maturity | Volume |
|------------|-------------|--------------|--------|-----------|------------|
| 14 March | 2016 | | | , | |
| RO | 6y T-bonds | RO1522DBN056 | 3.50% | 19 Dec-22 | RON 0.4 bn |
| | | | | | |
| 15 March 2 | 2016 | | | | |
| UA | T-bonds | n.a. | n.a. | n.a. | n.a. |
| TR | 10y T-bonds | n.a. | 2026 | n.a. | n.a. |
| | | | | | |
| 16 March | 2016 | | | | |
| RU | T-bonds | n.a. | n.a. | n.a. | n.a. |
| UA | T-bonds | n.a. | n.a. | n.a. | n.a. |
| | | | | | |
| 17 March 2 | 2016 | | | | |
| RO | 4y T-bonds | RO1620DBN017 | 2.25% | 26 Feb-20 | RON 0.6 bn |
| HU | Tbonds | n.a. | n.a. | 2017 | n.a. |



Eurobond market overview

CEE USD EMBIG spread valuation*



* z-score - EMBIG USD country spread deviation from mean normalised by 1 standard deviation, score at or below minus 1 = expensive, at or above 1 = cheap Source: Thomson Reuters, RBI/Raiffeisen RESEARCH

CEE EMBIG USD vs. UST YTM*



* YTM - yield to maturity EMBI Global USD, UST - 10-year US Treasury note Source: Thomson Reuters, RBI/Raiffeisen RESEARCH

| | | | Market P | rice | | YTM mid. | Spread vs. | Mdur. | ISIN |
|-----------------------|---------------|-------|----------|--------|--------|----------|------------|-------------|--------------|
| Issuer/rate/due | Bid | Ask | w/w % | 5y max | 5y min | % p. a. | Bmk, bp | years | _ |
| EUR | | | | | | | | | |
| BGARIA 4 1/4 07/09/17 | 105.4 | 105.7 | -0.05 | 111.8 | 100.3 | 0.03 | 47 | 1.3 | XS0802005289 |
| CROATI 5 7/8 07/09/18 | 109.5 | 109.8 | -0.21 | 112.2 | 87.7 | 1.58 | 202 | 2.1 | XS0645940288 |
| REPHUN 3 1/2 07/18/16 | 101.1 | 101.3 | n.a. | 104.6 | 76.8 | 0.13 | 55 | 0.3 | XS0240732114 |
| REPHUN 5 3/4 06/11/18 | 110.9 | 111.4 | -0.22 | 115.1 | 79.7 | 0.71 | 116 | 2.1 | XS0369470397 |
| REPHUN 6 01/11/19 | 114.1 | 114.5 | 0.00 | 118.4 | 86.4 | 0.85 | 128 | 2.6 | XS0625388136 |
| LITHUN 4.85 02/07/18 | 109.4 | 109.7 | -0.12 | 114.3 | 94.5 | -0.18 | 28 | 1.9 | XS0327304001 |
| POLAND 5 5/8 06/20/18 | 112.5 | 113.0 | -0.18 | 122.6 | 102.1 | 0.00 | 44 | 2.1 | XS0371500611 |
| POLAND 1 5/8 01/15/19 | 104.1 | 104.6 | n.a. | 105.5 | 98.0 | 0.08 | 51 | 2.8 | XS0874841066 |
| POLAND 3 3/4 01/19/23 | 119.4 | 120.3 | 0.10 | 125.5 | 99.9 | 0.77 | 86 | 6.2 | XS0794399674 |
| POLAND 3 3/8 07/09/24 | 114.8 | 117.8 | 0.30 | 125.6 | 99.6 | 1.29 | 120 | 7.2 | XS0841073793 |
| ROMANI 5 1/4 06/17/16 | 101.3 | 101.6 | -0.10 | 108.7 | 95.8 | -0.38 | 6 | 0.3 | XS0638742485 |
| ROMANI 4 7/8 11/07/19 | 115.3 | 115.7 | 0.00 | 117.8 | 99.3 | 0.57 | 94 | 3.4 | XS0852474336 |
| TURKEY 5 7/8 04/02/19 | 112.2 | 113.0 | -0.28 | 119.4 | 101.2 | 1.62 | 204 | 2.7 | XS0285127329 |
| TURKEY 5 1/8 05/18/20 | 111.1 | 111.9 | -0.46 | 115.9 | 95.4 | 2.21 | 254 | 3.7 | XS0503454166 |
| USD | | | | | | | | | |
| BELRUS 8.95 01/26/18 | 103.4 | 104.3 | 0.03 | 111.2 | 70.0 | 6.70 | 579 | 1. <i>7</i> | XS0583616239 |
| CROATI 6 3/8 03/24/21 | 108.0 | 108.6 | 0.04 | 117.8 | 86.7 | 4.51 | 305 | 4.2 | XS0607904264 |
| CROATI 5 1/2 04/04/23 | 104.1 | 104.8 | 0.09 | 108.6 | 94.4 | 4.75 | 299 | 5.7 | XS0908769887 |
| REPHUN 5 3/8 02/21/23 | 109.8 | 110.2 | -0.17 | 113.9 | 93.1 | 3.73 | 198 | 5.8 | US445545AH91 |
| REPHUN 7 5/8 03/29/41 | 138.4 | 139.3 | 0.35 | 150.3 | 79.5 | 4.91 | 241 | 12.8 | US445545AF36 |
| LITHUN 7 3/8 02/11/20 | 118.1 | 118.5 | 0.02 | 130.7 | 104.8 | 2.43 | 116 | 3.4 | XS0485991417 |
| LITHUN 6 5/8 02/01/22 | 120.6 | 121.0 | -0.21 | 128.6 | 101.0 | 2.77 | 118 | 5.0 | XS0739988086 |
| LATVIA 2 3/4 01/12/20 | 101.6 | 102.0 | -0.10 | 102.7 | 91.4 | 2.25 | 99 | 3.6 | XS0863522149 |
| LATVIA 5 1/4 06/16/21 | 113.4 | 113.8 | -0.28 | 117.2 | 90.9 | 2.47 | 98 | 4.6 | XS0638326263 |
| POLAND 6 3/8 07/15/19 | 113. <i>7</i> | 113.9 | -0.16 | 125.9 | 107.4 | 2.05 | 87 | 3.0 | US731011AR30 |
| POLAND 3 03/17/23 | 99.9 | 100.4 | -0.33 | 103.6 | 87.6 | 2.98 | 123 | 6.2 | US731011AT95 |
| ROMANI 6 3/4 02/07/22 | 118.6 | 119.0 | -0.25 | 124.4 | 99.2 | 3.22 | 162 | 4.9 | US77586TAA43 |
| ROMANI 4 3/8 08/22/23 | 106.1 | 106.5 | -0.29 | 109.5 | 90.8 | 3.41 | 163 | 6.3 | US77586TAC09 |
| RUSSIA 4 1/2 04/04/22 | 102.3 | 103.0 | -0.25 | 114.7 | 82.0 | 4.00 | 239 | 5.2 | XS0767472458 |
| RUSSIA 7 1/2 03/31/30 | 121.8 | 122.1 | -0.20 | 128.6 | 99.6 | 2.40 | 31 | 4.0 | XS0114288789 |
| RUSSIA 5 5/8 04/04/42 | 99.2 | 100.1 | 0.02 | 124.9 | 76.0 | 5.65 | 311 | 13.2 | XS0767473852 |
| SERBIA 5 1/4 11/21/17 | 103.4 | 104.0 | -0.13 | 107.1 | 96.8 | 2.98 | 213 | 1.6 | XS0856951263 |
| SERBIA 4 7/8 02/25/20 | 101.7 | 102.2 | -0.29 | 104.6 | 89.6 | 4.33 | 305 | 3.6 | XS0893103852 |
| TURKEY 6 1/4 09/26/22 | 109.9 | 110.5 | 0.43 | 127.0 | 101.0 | 4.43 | 274 | 5.3 | US900123BZ27 |
| TURKEY 6 7/8 03/17/36 | 114.1 | 114.8 | 0.98 | 139.6 | 99.2 | 5.66 | 334 | 11.1 | US900123AY60 |
| TURKEY 6 3/4 05/30/40 | 113.3 | 114.1 | 1.14 | 139.4 | 97.3 | 5.70 | 322 | 12.4 | US900123BG46 |
| UKRAIN 7 3/4 09/01/19 | 93.5 | 94.5 | -0.29 | 99.0 | 88.0 | 9.83 | 863 | 2.9 | XS1303918269 |
| UKRAIN 7 3/4 09/01/23 | 90.1 | 91.0 | -0.83 | 97.8 | 84.6 | 9.55 | 777 | 5.4 | XS1303921487 |
| UKRAIN 7 3/4 09/01/27 | 87.4 | 88.3 | -0.45 | 97.0 | 81.2 | 9.51 | 752 | 7.2 | XS1303927179 |

^{*} w/w - week on week, 5-y - 5-year low and high, YTM mid - yield to maturity based on mid market price, Bmk - benchmark, Mdur - modified duration, ISIN - international security identification number; prices as of 11 March 2016, 10:30 a.m. CET Source: Bloomberg, RBI/Raiffeisen RESEARCH



Summary: Ratings & macro data

Country ratings: CE, SEE, EE

| | | S&P | | | Moody's | | | Fitch | |
|----------------|------|------|----------|------|---------|----------|------|-------|----------|
| | LCY | FCY | Outlook | LCY | FCY | Outlook | LCY | FCY | Outlook |
| CE | | | | | | | | | |
| Poland | A- | BBB+ | negative | A2 | A2 | stable | А | A- | stable |
| Hungary | BB+ | BB+ | stable | Ba1 | Ba1 | positive | BBB- | BB+ | positive |
| Czech Republic | AA | AA- | stable | A1 | A1 | stable | AA- | A+ | stable |
| Slovakia * | A+ | A+ | stable | A2 | A2 | stable | A+ | A+ | stable |
| Slovenia * | A- | A- | positive | Baa3 | Baa3 | stable | BBB+ | BBB+ | positive |
| SEE | | | | | | | | | |
| Romania | BBB- | BBB- | stable | Baa3 | Baa3 | positive | BBB | BBB- | stable |
| Bulgaria | BB+ | BB+ | stable | Baa2 | Baa2 | stable | BBB | BBB- | stable |
| Croatia | BB | ВВ | negative | Bal | Ba1 | negative | BB+ | BB | negative |
| Serbia | BB- | BB- | stable | В1 | В1 | stable | B+ | B+ | positive |
| CIS | | | | | | | | | |
| Russia | BBB- | BB+ | negative | Bal | Ba 1 | negative | BBB- | BBB- | negative |
| Ukraine | B- | B- | stable | Caa3 | Caa3 | stable | CCC | CCC | stable |
| Belarus | B- | B- | stable | Caa1 | Caa1 | negative | B- | B- | stable |
| Kazakhstan | BBB- | BBB- | negative | Baa2 | Baa2 | stable | A- | BBB+ | stable |
| Turkey | BBB- | BB+ | negative | Baa3 | Baa3 | negative | BBB | BBB- | stable |

^{*} Euro area (Euro currency) members; positive rating/outlook changes (in previous week) in green, negative changes in red; NA - not applicable; NR - not rated Source: rating agencies websites

Main macro data & forecasts¹

| Country | Year | GDP, % avg. yoy | CPI, % avg. yoy | Unem- ployment, % | Nominal wages, EUR | Fiscal balance, % GDP | Public debt, % GDP | Export ² , % GDP | C/A, % GDP | Ext. debt, % GDP | FXR ³ % ext. debt | Import cover, months |
|------------|-------|-----------------------|-----------------------|-------------------------|--------------------------|-----------------------------|--------------------------|--------------------------------|---------------|---------------------|---------------------------------|----------------------------|
| Croatia | 2015e | 1.6 | -0.5 | 16.6 | 1058 | -4.5 | 86.0 | 24.8 | 4.7 | 108.8 | 29.0 | 9.6 |
| | 2016f | 1.5 | 0.0 | 16.2 | 1065 | -3.9 | 87.2 | 25.8 | 2.0 | 109.0 | 27.8 | 9.1 |
| | 2017f | 1.5 | 1.5 | 15.8 | 1076 | -3.5 | 87.6 | 26.5 | 2.2 | 109.1 | 26.0 | 8.5 |
| Czech Rep. | 2015e | 4.3 | 0.4 | 6.5 | 972 | -1.5 | 40.7 | 75.0 | 1.0 | 65.6 | 55.2 | 6.1 |
| | 2016f | 2.4 | 1.3 | 6.1 | 1023 | -1.5 | 40.1 | 77.4 | 1.1 | 63.6 | 82.0 | 8.5 |
| | 2017f | 2.4 | 2.0 | 5.9 | 1104 | -1.7 | 40.2 | 78.9 | -0.4 | 63.4 | 79.2 | 8.0 |
| Hungary | 2015e | 2.9 | 0.0 | 7.0 | 800 | -2.0 | 75.5 | 83.6 | 3.8 | 106.0 | 26.5 | 4.4 |
| | 2016f | 2.2 | 0.9 | 6.2 | 823 | -1.5 | 74.4 | 85.5 | 3.7 | 98.8 | 23.6 | 3.6 |
| | 2017f | 2.9 | 2.8 | 5.7 | 838 | -1.0 | 71.5 | 86.9 | 3.5 | 91.7 | 22.9 | 3.2 |
| Poland | 2015e | 3.5 | -0.9 | 10.5 | 939 | -3.1 | 51.9 | 39.1 | -0.1 | 70.3 | 29.1 | 6.1 |
| | 2016f | 3.6 | 0.0 | 9.4 | 950 | -3.2 | 52.9 | 41.3 | -1.2 | 73.2 | 24.7 | 5.1 |
| | 2017f | 3.4 | 1.7 | 9.0 | 1016 | -3.2 | 52.9 | 40.4 | -1 <i>.7</i> | <i>7</i> 3.1 | 23.5 | 4.8 |
| Romania | 2015e | 3.7 | -0.6 | 6.8 | 566 | -1.2 | 38.9 | 31.6 | -1.0 | 59.3 | 37.9 | 7.4 |
| | 2016f | 4.0 | -0.3 | 6.5 | 619 | -3.0 | 39.7 | 32.2 | -2.5 | 57.8 | 33.7 | 6.1 |
| | 2017f | 3.6 | 2.7 | 6.5 | 668 | -3.2 | 40.4 | 32.4 | -3.3 | 56.1 | 33.2 | 5.7 |
| Russia | 2015e | -3.7 | 15.6 | 5.6 | 499 | -3.6 | 12.7 | 25.9 | 5.0 | 39.3 | 73.0 | 23.3 |
| | 2016f | -2.0 | 9.5 | 6.5 | 444 | -5.5 | 13.5 | 27.0 | 4.6 | 44.0 | 80.2 | 25.9 |
| | 2017f | 1.5 | 8.0 | 6.0 | 522 | -3.9 | 14.0 | 25.9 | 4.6 | 32.2 | 84.5 | 21.7 |
| Ukraine | 2015e | -10.0 | 48.5 | 11.5 | 172 | -4.0 | 87.0 | 37.4 | -0.8 | 128.7 | 11.3 | 4.3 |
| | 2016f | 1.5 | 16.0 | 11.0 | n.a. | -3.5 | 94.0 | 42.7 | -1.0 | 133.3 | 13.9 | 4.7 |
| | 2017f | 3.0 | 10.0 | 10.0 | n.a. | -2.5 | 93.0 | 46.4 | -1.2 | 134.0 | 14.7 | 4.6 |
| Turkey | 2015e | 3.5 | 7.6 | 10.5 | n.a. | -1.5 | 34.0 | 21.6 | -5.0 | 59.9 | 26.6 | 6.5 |
| | 2016f | 2.5 | 8.1 | 10.0 | n.a. | -1.5 | 32.0 | 22.9 | -5.7 | 62.6 | 24.9 | 6.0 |
| | 2017f | 3.5 | 7.0 | 10.0 | n.a. | -1.5 | 33.0 | 22.1 | -5.6 | 58.2 | 25.0 | 5.7 |

1) only for countries regularly included in CEE Weekly; 2) Export of goods only; 3) FXR - Foreign exchange reserves; 4) under revision Source: Thoman Reuters, National Statistics, RBI/Raiffeisen RESEARCH



Risk notifications and explanations

Warnings

- Figures on performance refer to the past. Past performance is not a reliable indicator for future results and the development of a financial instrument, a financial index or a securities service. This is particularly true in cases when the financial instrument, financial index or securities service has been offered for less than 12 months. In particular, this very short comparison period is not a reliable indicator for future results.
- Performance of a financial instrument, a financial index or a securities service is reduced by commissions, fees and other charges, which depend on the individual circumstances of the investor.
- The return on an investment in a financial instrument, a financial or securities service can rise or fall due to exchange rate fluctuations.
- Forecasts of future performance are based purely on estimates and assumptions. Actual future performance may deviate from the forecast. Consequently, forecasts are not a reliable indicator for future results and the development of a financial instrument, a financial index or a securities service.

Raiffeisen Bank International AG (hereinafter "RBI") is responsible for the information and recommendations in this publication which are prepared by analysts from subsidiary banks listed in this publication or from Raiffeisen Centrobank (hereinafter "RCB").

A description of the concepts and methods used in the preparation of financial analyses can be found at: www.raiffeisenresearch.com/concept_and_methods

Detailed information on sensitivity analyses (procedure for checking the stability of potential assumptions made in the context of financial analyses) can be found at: www.raiffeisenresearch.com/sensitivity_analysis

The distribution of all recommendations relating to the calendar quarter prior to the publications date, as well as the distribution of recommendations in the context of which investment banking services within the meaning of § 48f (6) Z 6 Stock Exchange Act (BörseG) have been provided in the past 12 months, are available under: www.raiffeisenresearch.com/distribution_of_recommendation



Bonds

| Financial instruments/Company | Date of the first publication |
|-------------------------------|-------------------------------|
| Eurobonds | 01/01/2001 |
| LCY bonds | 01/01/1997 |

Recommendations history: Local currency government bonds (I: no change)*

| nocommonadno | | | , | | | -/- | 9 | | | | | | | , | | | | | | | | | | |
|----------------|------|----------|------|------|------|----------|------|------|------|----------|------|------|------|----------|------|------|------|----------|------|------|------|----------|------|------|
| Date of change | 2у | CZ 5y | 10y | czĸ | 2у | HU 5y | 10y | HUF | 2у | PL 5y | 10y | PLN | 2у | RO 5y | 10y | RON | 2у | RU 5y | 10y | RUB | 2у | TR 5y | 10y | TRY |
| 09/02/2015 | Hold | Hold | Hold | Hold | Buy | Buy | Buy | Sell | Hold | Hold | Hold | Hold | Buy | Buy | Buy | Hold | Sell | Sell | Sell | Sell | Buy | Buy | Buy | Buy |
| 24/03/2015 | I | I | I | -1 | -1 | Hold | Hold | - 1 | -1 | -1 | - 1 | Sell | -1 | -1 | - 1 | I | Hold | I | -1 | -1 | - 1 | Hold | Hold | Sell |
| 28/04/2015 | - 1 | I | - 1 | 1 | - 1 | - 1 | 1 | I | - 1 | 1 | - 1 | Hold | Hold | Hold | Hold | Hold | Buy | Hold | Hold | -1 | I | 1 | I | Hold |
| 15/05/2015 | -1 | Buy | Buy | -1 | -1 | -1 | -1 | - 1 | -1 | -1 | - 1 | I | -1 | -1 | - 1 | I | -1 | - 1 | -1 | -1 | -1 | I | I | -1 |
| 02/06/2015 | - 1 | Hold | Hold | 1 | Hold | - 1 | 1 | Hold | - 1 | - | - 1 | I | 1 | - | I | I | -1 | I | 1 | Hold | I | Buy | Buy | Buy |
| 24/06/2015 | I | I | Buy | -1 | -1 | I | Sell | - 1 | -1 | -1 | Sell | - 1 | -1 | -1 | Sell | I | -1 | Buy | Buy | -1 | Sell | Sell | Sell | Sell |
| 06/08/2015 | - 1 | I | Hold | 1 | -1 | Sell | 1 | I | - 1 | Sell | - 1 | I | 1 | Sell | I | I | Hold | Hold | Hold | -1 | Hold | 1 | I | Hold |
| 03/09/2015 | I | I | I | -1 | -1 | I | - 1 | - 1 | -1 | -1 | - 1 | I | -1 | -1 | - 1 | I | -1 | I | -1 | Buy | I | I | I | Buy |
| 22/09/2015 | - 1 | I | - 1 | 1 | - 1 | - 1 | 1 | I | - 1 | - | - 1 | I | 1 | - | I | I | -1 | I | 1 | -1 | Sell | 1 | I | I |
| 04/11/2015 | I | I | I | -1 | Buy | Buy | Buy | - 1 | -1 | Hold | Hold | - 1 | -1 | Hold | Hold | I | -1 | I | -1 | Hold | Hold | Hold | Hold | Hold |
| 17/12/2015 | - 1 | I | I | 1 | - 1 | - 1 | 1 | Buy | Buy | Buy | - 1 | I | Buy | Buy | Buy | Buy | Buy | Buy | - 1 | Buy | I | 1 | I | I |
| 25/01/2016 | I | - | Buy | -1 | Hold | - | -1 | Hold | -1 | - | - 1 | - 1 | Hold | - | Hold | I | - | - | - | - | - 1 | - | I | -1 |
| 11/02/2016 | I | I | I | 1 | -1 | I | 1 | - 1 | ı | - 1 | - 1 | I | -1 | - | - 1 | I | Hold | - | Hold | Hold | - 1 | - 1 | 1 | I |
| 23/02/2016 | -1 | - | I | -1 | -1 | - | I | - 1 | Hold | - | - 1 | I | - 1 | - | - 1 | Hold | -1 | - | - 1 | - 1 | -1 | - | I | Buy |

^{*} recommendations based on absolute expected performance in LCY; FX vs EUR; 5y segment not covered anymore

Recommendations history: Sovereign Eurobonds (I: no change)*

| | | - | | - | | | | - | | | | | | | | |
|----------------|------|-----|------|------|------|------|------|------|-----|------|------|------|------|------|------|----------------|
| | В | G | Н | R | C | Z | Н | U | K | Z | Ľ | Т | P | L | R | 0 |
| Date of change | EUR | USD | EUR | USD | EUR | USD | EUR | USD | EUR | USD | EUR | USD | EUR | USD | EUR | USD |
| 09/02/2015 | Hold | - | Sell | Sell | Hold | Hold | Buy | Hold | - | - | Hold | Hold | Hold | Hold | Buy | Hold |
| 05/03/2015 | I | - | Hold | Hold | - 1 | I | I | I | _ | _ | I | I | I | I | I | I |
| 24/03/2015 | 1 | _ | I | - 1 | - 1 | - 1 | Hold | - 1 | _ | - | Buy | Buy | Buy | Hold | - 1 | Buy |
| 17/04/2015 | I | - | - 1 | 1 | - 1 | - 1 | - 1 | - 1 | - | - | ľ | ľ | ľ | - 1 | - 1 | l ['] |
| 28/04/2015 | I | - | - 1 | - 1 | - 1 | - 1 | - 1 | - 1 | - | - | - 1 | I | - 1 | - 1 | - 1 | - 1 |
| 02/06/2015 | Sell | - | I | - 1 | - 1 | I | I | I | - | - | Hold | Hold | I | Buy | Hold | Hold |
| 24/06/2015 | Hold | - | - 1 | - 1 | - 1 | - 1 | - 1 | - 1 | - | - | - 1 | I | - 1 | Hold | - 1 | - 1 |
| 06/08/2015 | I | - | Sell | Sell | - 1 | I | I | I | - | Buy | Buy | I | Hold | I | - 1 | - 1 |
| 03/09/2015 | I | - | - 1 | - 1 | - 1 | - 1 | - 1 | - 1 | - | T. | Hold | - 1 | - 1 | - 1 | - 1 | - 1 |
| 22/09/2015 | I | - | I | - 1 | - 1 | I | I | I | - | | I | I | Buy | I | Buy | Buy |
| 07/10/2015 | - 1 | - | - 1 | - 1 | - 1 | - 1 | Buy | Buy | - | Hold | - 1 | - 1 | - 1 | - 1 | - 1 | - 1 |
| 04/11/2015 | - 1 | - | I | - 1 | - 1 | - 1 | I | - 1 | - | - 1 | Buy | - 1 | - 1 | Buy | - 1 | - 1 |
| 03/12/2015 | - 1 | - | - 1 | - 1 | - 1 | - 1 | - 1 | - 1 | - | Buy | | - 1 | - 1 | | | |
| 17/12/2015 | - 1 | - | I | - 1 | - 1 | I | I | - 1 | - | - 1 | Hold | - 1 | - 1 | - 1 | - 1 | - 1 |
| 18/01/2016 | - 1 | - | - 1 | - 1 | - 1 | 1 | - 1 | | - | 1 | - 1 | - 1 | Hold | Hold | - 1 | I |
| 25/01/2016 | - 1 | - | Hold | Hold | - 1 | - 1 | Hold | Hold | - | Hold | - 1 | - 1 | - 1 | - 1 | Hold | Hold |
| 23/02/2016 | I | - | 1 | - 1 | 1 | 1 | Buy | Buy | - | Buy | - 1 | - 1 | - 1 | 1 | 1 | I |

^{*} recommendations based on absolute expected performance, i.e. expected spread change; Source: RBI/Raiffeisen RESEARCH

Recommendations history: Sovereign Eurobonds (I: no change)*

| | R | U | R | lS . | S | K | S | ı | Т | R | U | Α | В | BY |
|----------------|------|------|-----|------|------|-----|------|-----|------|------|------|------|-----|------|
| Date of change | EUR | USD | EUR | USD | EUR | USD | EUR | USD | EUR | USD | EUR | USD | EUR | USD |
| 09/02/2015 | Sell | Sell | - | Sell | - | - | - | - | Hold | Hold | Sell | Sell | _ | Sell |
| 05/03/2015 | Hold | Hold | _ | Hold | - | - | - | - | - 1 | | I | 1 | _ | I |
| 24/03/2015 | Buy | Buy | _ | Hold | - | - | - | - | 1 | - 1 | - 1 | - 1 | _ | Hold |
| 17/04/2015 | Hoĺd | Hoĺd | _ | 1 | | - | - | - | - 1 | 1 | I | I | _ | 1 |
| 28/04/2015 | I | I | _ | 1 | Hold | _ | Buy | - | Buy | Buy | Hold | Hold | _ | Buy |
| 02/06/2015 | 1 | | _ | Sell | 1 | - | ľ | - | l' | ľ | I | I | _ | ľ |
| 24/06/2015 | I | I | _ | 1 | 1 | _ | I | - | - 1 | Hold | I | I | _ | 1 |
| 06/08/2015 | 1 | | _ | 1 | 1 | - | Hold | - | Hold | 1 | Sell | Sell | _ | Sell |
| 03/09/2015 | I | I | _ | 1 | 1 | _ | I | - | - 1 | 1 | Hold | Hold | _ | 1 |
| 22/09/2015 | 1 | | _ | 1 | 1 | - | 1 | - | Sell | Sell | I | I | _ | 1 |
| 07/10/2015 | I | 1 | _ | 1 | 1 | _ | I | - | 1 | 1 | I | 1 | _ | 1 |
| 04/11/2015 | Buy | Buy | _ | 1 | 1 | - | 1 | - | Hold | Hold | _ | 1 | _ | Hold |
| 03/12/2015 | Hoĺd | Hoĺd | _ | 1 | 1 | _ | I | - | 1 | 1 | - | Sell | _ | 1 |
| 17/12/2015 | - 1 | | _ | I | I | - | - 1 | - | Buy | Hold | - | - | - | - 1 |
| 18/01/2016 | I | I | - | 1 | I | - | I | - | l Í | I | - | I | - | I |
| 25/01/2016 | Buy | Buy | - | 1 | I | - | Buy | - | I | Buy | - | I | - | I |
| 23/02/2016 | l l | ľ | - | Hold | I | - | ľ | - | | ľ | - | - 1 | - | - 1 |

^{*} recommendations based on absolute expected performance, i.e. expected spread change, under revision; Source: RBI/Raiffeisen RESEARCH



Disclaimer Financial Analysis

Responsible for this publication: Raiffeisen Bank International AG ("RBI")

RBI is a credit institution according to §1 Banking Act (Bankwesengesetz) with the registered office Am Stadtpark 9, 1030 Vienna, Austria.

Raiffeisen RESEARCH is an organisational unit of RBI.

Supervisory authority: As a credit institution (acc. to § 1 Austrian Banking Act; Bankwesengesetz) Raiffeisen Bank International AG is subject to the supervision by the Austrian Financial Market Authority (FMA, Finanzmarktaufsicht) and the National Bank of Austria (OeNB, Oesterreichische Nationalbank). Additionally, RBI is subject to the supervision by the European Central Bank (ECB), which undertakes such supervision within the Single Supervisory Mechanism (SSM), which consists of the ECB and the national responsible authorities (Council Regulation (EU) No 1024/2013 - SSM Regulation). Unless set out herein explicitly otherwise, references to legal norms refer to norms enacted by the Republic of Austria.

This document is for information purposes and may not be reproduced or distributed to other persons without RBI's permission. This document constitutes neither a solicitation of an offer nor a prospectus in the sense of the Austrian Capital Market Act (Kapitalmarktgesetz) or the Austrian Stock Exchange Act (Börsegesetz) or any other comparable foreign law. An investment decision in respect of a financial instrument, a financial product or an investment (all hereinafter "product") must be made on the basis of an approved, published prospectus or the complete documentation for such a product in question, and not on the basis of this document.

This document does not constitute a personal recommendation to buy or sell financial instruments in the sense of the Austrian Securities Supervision Act (Wertpapierauf-sichtsgesetz). Neither this document nor any of its components shall form the basis for any kind of contract or commitment whatsoever. This document is not a substitute for the necessary advice on the purchase or sale of a financial instrument, a financial product or advice on an investment. In respect of the sale or purchase of one of the above mentioned products, your banking advisor can provide individualised advice suitable for investments and financial products.

This analysis is fundamentally based on generally available information and not on confidential information which the party preparing the analysis has obtained exclusively on the basis of his/her client relationship to a person.

Unless otherwise expressly stated in this publication, RBI deems all of the information to be reliable, but does not make any assurances regarding its accuracy and completeness.

In emerging markets, there may be higher settlement and custody risk as compared to markets with established infrastructure. The liquidity of stocks/financial instruments may be influenced, amongst others, by the number of market makers. Both of these circumstances can result in elevated risk in relation to the safety of investments made in consideration of the information contained in this document.

The information in this publication is current as per the latter's creation date. It may be outdated by future developments, without the publication being changed.

Unless otherwise expressly stated (www.raiffeisenresearch.com/special_compensation), the analysts employed by RBI are not compensated for specific investment banking transactions. Compensation of the author or authors of this report is based (amongst other things) on the overall profitability of RBI, which includes, inter alia, earnings from investment banking and other transactions of RBI. In general, RBI forbids its analysts and persons reporting to the analysts from acquiring securities or other financial instruments of any enterprise which is covered by the analysts, unless such acquisition is authorised in advance by RBI's Compliance Department.

RBI has put in place the following organisational and administrative agreements, including information barriers, to impede or prevent conflicts of interest in relation to recommendations: RBI has designated fundamentally binding confidentiality zones. These are typically units within credit institutions, which are isolated from other units by organisational measures governing the exchange of information, because compliance-relevant information is continuously or temporarily handled in these zones. Compliance-relevant information may fundamentally not leave a confidentiality zone and is to be treated as strictly confidential in internal business operations, including interaction with other units. This does not apply to the transfer of information necessary for usual business operations. Such transfer of information is limited, however, to what is absolutely necessary (need-to-know principle). The exchange of compliance-relevant information between two confidentiality zones may only occur with the involvement of the Compliance Officer.

SPECIAL REGULATIONS FOR THE UNITED KINGDOM OF GREAT BRITAIN AND NORTHERN IRELAND (UK):

This document does not constitute either a public offer in the meaning of the Austrian Capital Market Act (Kapitalmarktgesetz; hereinafter "KMG") nor a prospectus in the meaning of the KMG or of the Austrian Stock Exchange Act (Börsegesetz). Furthermore, this document does not intend to recommend the purchase or the sale of securities or investments in the meaning of the Austrian Supervision of Securities Act (Wertpapieraufsichtsgesetz). This document shall not replace the necessary advice concerning the purchase or the sale of securities or investments kindly contact your RAIF-FEISENBANK. This publication has been either approved or issued by RBI in order to promote its investment business. Raiffeisen Bank International AG ("RBI"), London Branch is authorised by the Austrian Financial Market Authority and subject to limited regulation by the Financial Conduct Authority ("FCA"). Details about the extent of its regulation by the FCA are available on request. This publication is not intended for investors who are Retail Customers within the meaning of the FCA rules and shall therefore not be distributed to them. Neither the information nor the opinions expressed herein constitute or are to be construed as an offer or solicitation of an offer to buy (or sell) investments. RBI may have affected an Own Account Transaction within the meaning of FCA rules in any investment mentioned herein or related investments and/or may have a position or holding in such investments as a result. RBI may have been, or might be, acting as a manager or co-manager of a public offering of any securities mentioned in this report or in any related security.

SPECIFIC RESTRICTIONS FOR THE UNITED STATES OF AMERICA AND CANADA: This document may not be transmitted to, or distributed within, the United States of America or Canada or their respective territories or possessions, nor may it be distributed to any U.S. person or any person resident in Canada, unless it is provided directly through RB International Markets (USA) LLC ("RBIM"), a U.S. registered broker-dealer, and subject to the terms set forth below.

SPECIFIC INFORMATION FOR THE UNITED STATES OF AMERICA AND CANADA: This research document is intended only for institutional investors and is not subject to all of the independence and disclosure standards that may be applicable to research documents prepared for retail investors. This report was provided to you by RB International Markets (USA) LLC (RBIM), a U.S. registered broker-dealer, but was prepared by our non-U.S. affiliate Raiffeisen Bank International AG (RBI). Any order for the purchase or sale of securities covered by this report must be placed with RBIM. You can reach RBIM at 1133, Avenue of the Americas, 16th floor, New York, NY 10036, phone +1 212-600-2588. This document was prepared outside the United States by one or more analysts who may not have been subject to rules regarding the preparation of reports and the independence of research analysts comparable to those in effect in the United States. The analyst or analysts who prepared this research (i) are not registered or qualified as research analysts with the Financial Industry Regulatory Authority ("FINRA") in the United States, and (ii) are not allowed to be associated persons of RBIM and are therefore not subject to FINRA regulations, including regulations related to the conduct or independence of research analysts.

The opinions, estimates and projections contained in this report are those of RBI only as of the date of this report and are subject to change without notice. The information contained in this report has been compiled from sources believed to be reliable by RBI, but no representation or warranty, express or implied, is made by RBI or its affiliated companies or any other person as to the report's accuracy, completeness or correctness. Securities which are not registered in the United States may not be offered or sold, directly or indirectly, within the United States or to U.S. persons (within the meaning of Regulation S under the Securities Act of 1933 ["the Securities Act"]), except pursuant to an exemption under the Securities Act. This report does not constitute an offer with respect to the purchase or sale of any security within the meaning of Section 5 of the Securities Act and neither shall this report nor anything contained herein form the basis of, or be relied upon in connection with, any contract or commitment whatsoever. This report provides general information only. In Canada it may only be distributed to persons who are resident in Canada and who, by virtue of their exemption from the prospectus requirements of the applicable provincial or territorial securities laws, are entitled to conduct trades in the securities described herein.

EU REGULATION NO 833/2014 CONCERNING RESTRICTIVE MEASURES IN VIEW OF RUSSIA'S ACTIONS DESTABILISING THE SITUATION IN UKRAINE

Please note that research is done and recommendations are given only in respect of financial instruments which are not affected by the sanctions under EU regulation no 833/2014 concerning restrictive measures in view of Russia's actions destabilising the situation in Ukraine, as amended from time to time, i.e. financial instruments which have been issued before 1 August 2014.

We wish to call to your attention that the acquisition of financial instruments with a term exceeding 30 days issued after 31 July 2014 is prohibited under EU regulation no 833/2014 concerning restrictive measures in view of Russia's actions destabilising the situation in Ukraine, as amended from time to time. No opinion is given with respect to such prohibited financial instruments.

INFORMATION REGARDING THE PRINCIPALITY OF LIECHTENSTEIN: COMMISSION DIRECTIVE 2003/125/EC of 22 December 2003 implementing Directive 2003/6/EC of the European Parliament and of the Council as regards the fair presentation of investment recommendations and the disclosure of conflicts of interest has been incorporated into national law in the Principality of Liechtenstein by the Finanzanalyse-Marktmissbrauchs-Verordnung.

If any term of this Disclaimer is found to be illegal, invalid or unenforceable under any applicable law, such term shall, insofar as it is severable from the remaining terms, be deemed omitted from this Disclaimer. It shall in no way affect the legality, validity or enforceability of the remaining terms.



Imprint

Information requirements pursuant to the Austrian E-Commerce Act

Raiffeisen Bank International AG

Registered Office: Am Stadtpark 9, 1030 Vienna

Postal address: 1010 Vienna, POB 50

Phone: +43-1-71707-0; Fax: + 43-1-71707-1848

Company Register Number: FN 122119m at the Commercial Court of Vienna

VAT Identification Number: UID ATU 57531200

Austrian Data Processing Register: Data processing register number (DVR): 4002771

S.W.I.F.T.-Code: RZBA AT WW

Supervisory Authorities: Supervisory authority: As a credit institution (acc. to § 1 Austrian Banking Act; Bankwesengesetz) Raiffeisen Bank International AG is subject to the supervision by the Austrian Financial Market Authority (FMA, Finanzmarktaufsicht) and the National Bank of Austria (OeNB, Oesterreichische Nationalbank). Additionally, RBI is subject to the supervision by the European Central Bank (ECB), which undertakes such supervision within the Single Supervisory Mechanism (SSM), which consists of the ECB and the national responsible authorities (Council Regulation (EU) No 1024/2013 - SSM Regulation). Unless set out herein explicitly otherwise, references to legal norms refer to norms enacted by the Republic of Austria.

Membership: Austrian Federal Economic Chamber, Federal Bank and Insurance Sector, Raiffeisen Association

Statement pursuant to the Austrian Media Act

Publisher and editorial office of this publication: Raiffeisen Bank International AG, Am Stadtpark 9, A-1030 Vienna **Media Owner of this publication:** Raiffeisen RESEARCH – Verein zur Verbreitung von volkswirtschaftlichen Analysen und Finanzmarktanalysen, Am Stadtpark 9, A-1030 Vienna

Executive Committee of Raiffeisen RESEARCH - Verein zur Verbreitung von volkswirtschaftlichen Analysen und Finanzmarktanalysen: Mag. Peter Brezinschek (Chairman), Mag. Helge Rechberger (Vice-Chairman)

Raiffeisen RESEARCH – Verein zur Verbreitung von volkswirtschaftlichen Analysen und Finanzmarktanalysen is constituted as state-registered society. Purpose and activity are (inter alia), the distribution of analysis, data, forecasts and reports and similar publications related to the Austrian and international economy as well as financial markets.

Basic tendency of the content of this publication

- Presentation of activities of Raiffeisen Bank International AG and its subsidiaries in the area of conducting analysis related to the Austrian and international economy as well as the financial markets.
- Publishing of analysis according to various methods of analyses covering economics, interest rates and currencies, government and corporate bonds, equities as well as commodities with a regional focus on the euro area and Central and Eastern Europe under consideration of the global markets.

Producer of this publication: Raiffeisen Bank International AG, Am Stadtpark 9, A-1030 Vienna

Editor: Stephan Imre, RBI Vienna



Contacts

Global Head of Research:

Peter Brezinschek (ext. 1517)

Top-Down CEE Banking Sector:

Gunter Deuber (ext. 5707), Elena Romanova (ext. 1378)

Research Sales:

Werner Weingraber (ext. 5975)

Economics, Fixed Income, FX:

Valentin Hofstätter (Head, ext. 1685), Jörg Angelé (ext. 1687), Gunter Deuber (ext. 5707), Wolfgang Ernst (ext. 1500), Stephan Imre (ext. 6757), Lydia Kranner (ext. 1609), Patrick Krizan (ext. 5644), Matthias Reith (ext. 6741), Andreas Schwabe (ext. 1389), Gintaras Shlizhyus (ext. 1343), Gottfried Steindl (ext. 1523), Martin Stelzeneder (ext. 1614)

Credit/Corporate Bonds:

Christoph Klaper (Head, ext. 1652), Michael Ballauf (ext. 2904), Jörg Bayer (ext. 1909), Eva-Maria Grosse (5848), Martin Kutny (ext. 2013), Jürgen Walter (ext. 5932)

Helge Rechberger (Head, ext. 1533), Aaron Alber (ext. 1513), Connie Gaisbauer (ext. 2178), Christian Hinterwallner (ext. 1633), Jörn Lange (ext. 5934), Hannes Loacker (ext. 1885), Johannes Mattner (ext. 1463), Christine Nowak (ext. 1625), Leopold Salcher (ext. 2176), Andreas Schiller (ext. 1358), Christoph Vahs (ext. 5889)

Quant Research/Emerging Markets:

Veronika Lammer (Head, ext. 3741), Florian Acker (ext. 2108), Björn Chyba (ext. 8161), Judith Galter (ext. 1320), Thomas Keil (ext. 8886), Andreas Mannsparth (ext. 8133), Nina Neubauer-Kukić (ext. 1635), Stefan Theußl (ext. 1593)

Technical Analysis:

Robert Schittler (ext. 1537), Stefan Memmer (ext. 1421)

Birgit Bachhofner (ext. 3518), Kathrin Kořinek (ext. 1518)

Albania: Raiffeisen Bank Sh.A.

Ioan Canaj Valbona Gjeka

Belarus: Priorbank Open Joint-Stock Company

Oleg Leontev Vasily Pirogovsky Olga Laschevskaya Mariya Keda

Bosnia & Herzegovina: Raiffeisen Bank dd Bosna i Hercegovina

Ivona Zametica Srebrenko Fatusic

Bulgaria: Raiffeisenbank (Bulgaria) Sole-owned Joint Stock Company

Emil Kalchev

Michal Brozka

Daniela Milucka

Zoltán Török

Gergely Pálffy Levente Blahó

Croatia: Raiffeisenbank Austria d.d. Zrinka Zivkovic-Matiievic

Nada Harambasic-Nereau Elizabeta Sabolek-Resanovic Jadran Simic Tomislava Ujevic

Czech Republic: Raiffeisenbank a.s.

Helena Horska Lenka Kalivodova

Hungary: Raiffeisen Bank Zrt.

Slovenia: Raiffeisen Bank d.d.

Primoz Kovacio

Ukraine: Raiffeisen Bank Aval Public Joint Stock

Company Sergii Drobot Ludmila Zagoruyko Olga Nikolaieva

Kosovo: Raiffeisen Bank Kosovo J.S.C.

Isa Berat

Poland: Raiffeisen Bank Polska S.A.

Marta Petka-Zagajewska Dorota Strauch Tomasz Regulski Piotr Jelonek

Romania: RAIFFEISEN BANK S.A.

Ionut Dumitru Nicolae Covrig Alexandru Combei Iuliana Mocanu Catalin Diaconu

Company Research: Raiffeisen Centrobank AG

Stefan Maxian (Head)

Daniel Damaska Natalia Frey Oleg Galbúr Jakub Krawczyk Bernd Maurer Juliusz Mozdzierz Dominik Niszcz Markus Remis Teresa Schinwald Jovan Sikimic Arno Supper

Russia: AO Raiffeisenbank

Anastasia Baykova Denis Poryvay Anton Pletenev Rita Tsovian Irina Alizarovskaya Konstantin Yuminov Sergey Libin Andrey Polischuk Fedor Kornachev Natalia Kolupaeva

Serbia: Raiffeisen banka a.d. Beograd

Ljiljana Grubic

Slovakia: Tatra banka, a.s.

Robert Prega Juraj Valachy Boris Fojtik



Raiffeisen Bank International AG

Investment Banking Units

| mivesiment banking om | 13 | | |
|--|------------------------|--|-----------------------|
| Raiffeisen Bank International AG Group Capital Markets: | | HU: Raiffeisen Bank Zrt. Gabor Liener | P: +36 1 484-4304 |
| Nicolaus Hagleitner | P: +431 71707-1467 | | |
| Investmentbanking Products: | | KO: Raiffeisen Bank Kosovo J.S.C. | |
| Marcus Offenhuber | P: +431 71707-1147 | Berat Isa | P: +381 38 222222 229 |
| Investmentbanking Products: | | | |
| Matthias Renner | P: +431 71707-2123 | PL: Raiffeisen Bank Polska S.A. Miroslaw Winiarsczyk | P: +48 22 585 3710 |
| RB International Markets (USA) LCC | | Willosiaw Williarsczyk | 1. +40 22 303 37 10 |
| Stefan Gabriele | P:+1 212 835 2328 | RO: Raiffeisen Bank S.A. | |
| Oloran Capitolo | 1.11 212 333 2323 | Aurelian Mihailescu | P: +40 21 3061221 |
| AL: Raiffeisen Bank Sh.a. | | | |
| Mirela Borici | P: +355 4 2381000-1074 | RU: AO Raiffeisenbank | |
| | | Capital Markets: Sergey Shchepilov | P: +7 495 721 9977 |
| BH: Raiffeisen Bank d.d. Bosna i Her | | Investmentbanking: Oleg Gordienko | P: +7 495 721 9900 |
| Reuf Sulejmanovic | P: +387 33 287-449 | | |
| | | SI: Raiffeisen Banka d.d. | |
| BG: Raiffeisenbank (Bulgaria) EAD | | Marko Stolica | P: +386 22293183 |
| Boyan Petkov | P: +359 2 91985-635 | | |
| | | SK: Tatra banka, a.s. | |
| BY: Priorbank JSC | D 075 17 000000 | Peter Augustin | P: +421 2 5919-1313 |
| Treasury: Svetlana N Gulkovich | P: +375 17 2899080 | | |
| Investmentbanking: Oleg Leontev | P. +375 17 2899251 | SR: Raiffeisen banka a.d. | D 001 11 0007101 |
| 67 P : 11 1 | | Branko Novakovic | P: +381 11 2207131 |
| CZ: Raiffeisenbank a.s. | P: + 420 234 40 1145 | IIA. Paiffoison Bank Aval | |
| | | | |

| Milan Fischer | P: + 420 234 40-1145 | UA: Raiffeisen Bank Aval Vladimir Kravchenko | P: +380 44 49542 20 |
|---------------------------------|----------------------|--|---------------------|
| HR: Raiffeisenbank Austria d.d. | | | |

P: +385 1 4695-076

Raiffeisen CENTROBANK AG

| Institutional Equity Sales, Vienna Head: Wilhelm Celeda Sales: Klaus della Torre | P: +43 1 515 20 402 P: +43 1 515 20 472 | Merger & Aquisitions Gerhard Grund Henning von Stechow | P: +43 1 51520-302 P: +43 1 51520-760 |
|--|--|--|--|
| | | | |

Commercial banks

Ivan Zizic

| Raiffeisen Bank International AG, Vi | | RBI Beijing Branch | |
|--------------------------------------|-------------------------|-----------------------------------|-------------------------|
| Corporate Customers: Joseph Eberle | Tel: +43 1 71707 1487 | Terence Lee | Tel: +86 10 8531-9007 |
| Financial Institutions: Axel Summer | Tel: +43 1 71707 1476 | | |
| | | RBI Singapore Branch | |
| RBI London Branch | | Klaus Krombass | Tel: +65 6305 6024 |
| Matthias Renner | Tel: +44 20 7933 8001 | | |
| Graham Page | Tel: +44 20 7933 8108 | | |
| International Desk | | | |
| AL: Raiffeisen Bank Sh.a. | | KO: Raiffeisen Bank Kosovo J.S.C. | |
| lorida 7aimi | P. ±355 / 2381 //5 2865 | Anita Sani | D. 1391 39 33 33 33 194 |

| International Desk | | | |
|---|---------------------------------|--|-------------------------|
| AL: Raiffeisen Bank Sh.a. Jorida Zaimi | P: +355 4 2381 445 2865 | KO: Raiffeisen Bank Kosovo J.S.C. Anita Sopi | P: +381 38 22 22 22 184 |
| AT: Raiffeisen Bank International Ad Rudolf Lercher | P: +43 1 71707 3537 | PL: Raiffeisen Bank Polska S.A. Krzysztof Lubkiewicz | P: +48 22 585 2534 |
| BH: Raiffeisen Bank d.d. Bosna i He Vildana Sijamhodzic | rcegovina P: +387 33 287 283 | RO: Raiffeisen Bank S.A. Reinhard Zeitlberger | P: +40 721 294 958 |
| BG: Raiffeisenbank (Bulgaria) EAD Irena Krentcheva | P: +359 2 9198 5118 | RU: AO Raiffeisenbank Maria Maevskaya | P: +7 495 775 5230 |
| BY: Priorbank JSC Oksana Alekseychenko | P: +375 17 289 9908 | SI: Raiffeisen Banka d.d. Simona Vizintin | P: +386 2 22 93 159 |
| CZ: Raiffeisenbank a.s. Roman Lagler | P: +420 234 40 1728 | SK: Tatra banka, a.s. Mirco Ribis | P: +421 2 5919 1846 |
| HR: Raiffeisenbank Austria d.d. Wolfgang Woehry | P: +385 1 4566 462 | SR: Raiffeisen banka a.d. Sofija Davidovic | P: +381 11 220 7807 |
| HU: Raiffeisen Bank Zrt. Lászlo Volosinovsky | P: +36 1 484 4639 | UA: Raiffeisen Bank Aval Andreas Kettlgruber | P: +38 044 495 41 10 |