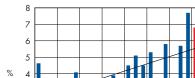


May 29th, 2017



Retail trade, real changes, yoy

Report

Raiffeisen

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Sources: CBS, Economic RESEARCH/RBA

In anticipation of Q1 GDP figures

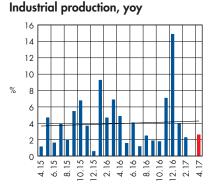
In line with our expectations, the European Commission recommended that the Council closes the **Excessive Deficit Procedures** (EDPs) for Croatia due to the better-than-expected fiscal improvements in 2016. Croatia brought its headline deficit down to 0.8% of GDP in 2016, which is below the Treaty reference value of 3% of GDP and the recommended headline deficit target of 2.7% of GDP for that year. Although widely expected Croatia's exit from the EDP will for sure have positive impact on the rating agencies and will likely lower risk premium on Croatian bonds. In such a position we see room for Croatian spread tightening provided that the Agrokor case is resolved successfully.

Since the majority in the biggest Croatian towns went to candidates who are not members of any/bigger political parties and do not belong to any other political streams (but usually represent local interests and tend to support the leading direction), the main impression of the first round of the **local elections** is that neither of big political parties scored the results they expected. Besides, the preliminary results suggest the HDZ candidates hold the lead in 6 of the 10 largest cities, on county level HDZ confirmed its position as a relative winner in 13 counties while SDP won in 3 counties. However, although the local election results do not in fact reflect the opinion pool regarding the general parliamentary elections, they are important nevertheless, since this can be the platform for the next cycle of parliamentary elections.

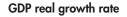
The outcome of the first round of the local elections did not affect the local market at all. Even last week passed pretty calmly without any important macroeconomic releases. However, the upcoming economic data scheduled for next week will halt the current lethargy flooding the local market. On Tuesday the statistics office will deliver the **Retail trade and Industrial production** figures for April while the focus of the week is on release of the most **comprehensive measure of economic activity** – first estimate of **Q1GDP**. Growth dynamics from the last quarter of 2016 continued in the first months of 2017, largely supported by personal consumption and exports of goods. On the other hand, according to high-frequency indicators, we do not exclude a (temporary) slowdown in investment growth, as indicated by the still incomplete data from the construction sector. Therefore, we expect Q1 GDP annual growth of 2.75% yoy.

After stagnation in March the industrial production should return to a very modest annual growth rate (above 2%). It is important to emphasize that this projection is exposed to **negative risks closely related to the situation in Agrokor**. On the other hand, expectations of an upward spending and solid foreign demand in the coming months should support the return towards positive growth rates. The beginning of the tourist preseason and higher consumption (Easter) are the main drivers, while we expect the continuation of relatively high real retail trade growth rates in April (6.8% yoy).

Turning our attention to the local financial market, **EUR/HRK** faced some volatility whereas slight appreciation pressures on HRK stem from a somewhat higher supply of FCY from the banking sector. The uncertainty concerning Agrokor will con-



Sources: CBS, Economic RESEARCH/RBA

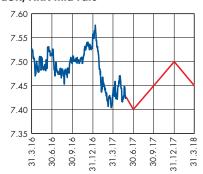






Market Comment/Outlook

EUR/HRK mid rate



Sources: CNB, Economic RESEARCH/RBA

tinue to affect EUR/HRK path but fundamentally speaking, in the short run HRK should be more exposed to the appreciation pressures due to the beginning of the high tourist season, robust exports and stronger FCY inflows, higher demand for HRK loans and improved fiscal and external position.

The local bond market remained dull with very tight trading volumes and no significant changes in yields. On the other side, supported by the EC recommendation regarding Croatia's exit from EDP, the prices of Croatian Eurobonds rose, in average 0.6%wow. The Ministry of Finance announced a T-bill auction as HRK 683 mn mature this week. Ample liquidity and consequently a low interest rate environment, suggests no changes in yields.

Elizabeta Sabolek Resanović



Strong growth of Viadukt share

Trading comment

Daily equities' turnovers on ZSE were again rather low, HRK 5 mn on average, while CROBEX went up 0.5% wow. Thanks to the block transaction the highest turnover was recorded with common shares of Adris, HRK 12.2 mn. Among the CROBEX constituents the shares of **Viadukt** were the best performers with a wow surge of 33.6%, after the news that the pre-bankruptcy procedure was cancelled and the media speculations that the company is negotiating with strategic partner. CROBEXkonstrukt was the weakest performer among the sector indices, whereas CROBEXtransport saw the strongest advance. Most of the equity indices in the region had a positive performance during the week.

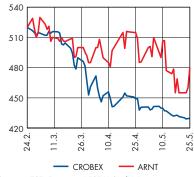
Company news

Arena Hospitality Group informed about completion of the capital increase procedure. The company will issue 1.85 mn new shares at a price of HRK 425 thus raising a total of HRK 788.4 mn. **Adris** announced that a settlement between **Maistra** and the municipality of Vrsar has been signed. This agreement opens the possibility to make investments in capacities located in Vrsar in the amount of HRK 450 mn in upgrade of hotels to 4 and 5-star categories, while total Maistra's CAPEX plan in period 2017–2021 should amount to HRK 2 bn. **Croatia Osiguranje** acquired BNP Paribas Cardif in Croatia for an undisclosed amount. **Ericsson Nikola Tesla** has signed with BH Telecom a contract on the upgrade and expansion of operations support system related to fixed network. The contract is worth HRK 6.6 mn.

Viadukt (3 m)



Arena Hospitality Group (3 m)



Sources: ZSE, Economic RESEARCH/RBA

In this week

In this week we expect low activity on ZSE to continue.

Ana Turudić

Market performance

Index	lw %	ytd %	Value on*
			26.5.2017
BETI (RO)	1.78	21.90	8,637
ATX (AT)	1.51	22.56	3,209
SASX10 (BH)	1.46	-10.21	620
NTX (SEE,CE,EE)	0.76	20.98	1,224
SBITOP (SI)	0.56	9.96	789
WIG30 (PL)	0.31	19.48	2,680
SOFIX (BG)	0.11	12.46	660
CROBEX (HR)	0.05	-6.66	1,862
PX (CZ)	-0.49	10.15	1,015
MICEX (RU)	-1.29	-13.24	1,937
BUX (HU)	-1.33	7.40	34,372
BELEX15 (RS)	-2.86	0.06	718

Top/Flop - CROBEX index

	Share	lw %	Price on*	
,			26.5.2017	
	Viadukt	33.57	91	
	Arenaturist	5.49	480	
	Maistra	2.75	290	
	Atlantska Plov.	2.70	380	
	Zagrebačka Banka	1.73	47	
	Dalekovod	1.21	21	
	Uljanik Plovidba	0.72	140	
	HT	0.61	169	
	AD Plastik	0.58	173	
	Luka Ploče	0.37	542	
	Ericsson NT	0.23	1,300	
	* as at 16:30 CET			

* as at 16:30 CET. Source: ZSE, Economic RESEARCH/RBA

Share	lw %	Price on*	
		26.5.2017	
Podravka	-0.32	339	
Adris Grupa (P)	-0.32	461	
Valamar Riviera	-0.55	40	
Končar El	-0.63	795	
Zagrebačka burza	-0.91	16	
Kraš	-0.96	515	
Atlantic Grupa	-1.04	763	
OT-Optima T.	-3.74	4	
Ingra	-4.68	4	
Petrokemija	-9.62	14	
Đuro Đaković Grupa	-12.70	33	

Source: Bloomberg, Economic RESEARCH/RBA



* as at 16:30 CET.

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Abbreviations

- bp basis points CERP – Restructuring and Sale Center DZS – Croatian Bureau of Statistics
- ECB European Central Bank
- EUR Euro FED Federal Reserve System
- GDP Gross Domestic Product

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- HBOR Croatian Bank for Reconstruction and Development HNB – Croatian National Bank IMF – International Monetary Fund kn, HRK – Kuna MF – Ministry of Finance
- percentage points pp Q1, Q2, Q3, Q4 – quarters RBA – Raiffeisenbank Austria d.d. USD – Dollar yoy - year-on-year



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"Hold": for stocks for which we expect a positive return up to 15% (up to 20% for stocks with high volatility risk / up to 10% for stocks with low volatility risk) over next 12 months.

"Reduce": expected negative return up to -10% over next 12 months.

"Sell": for stock with expected negative return by more than -10% u over next 12 months.

Target prices are based on calculated fair value which is derived by applying relative valuation tools (peer group analysis) or discounted cash flow DCF method. Detailed information on specific valuation methods applied is available at: https://www.rcb.at/en/the-bank/business-segments/cr/concept-and-methods/

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% of all recommendations	0%	72%	0%	0%	14%	14%
Investment banking services	0	0	0	0	0	0
% all IB services	0%	0%	0%	0%	0%	0%

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