

# EXTRACT FROM THE DECISION ON INTEREST RATES OF RAIFFEISENBANK AUSTRIA D.D. RETAIL BANKING OFFER

No.	Type of loan	Currency	Interest rate	Type of interest rate*	Applicable as of
2. RETA	IL LOANS	I			1
2.1. HO	USING LOANS				
2.1.1.	Housing loans for purchase, construction, completion,	EUR	4.10%	variable (12mth EURIBOR+4.29%)	01/01/2018
	construction of additional annex, reconstruction and refinancing	EUR	5.00%	fixed 61 – 240 mth	1/7/2017
		EUR	4.15%	fixed first 60 mth, then variable (12mth EURIBOR+4.29%)	01/01/2018
	EUR	4,45%	fixed 60 mth – for loans in repayment, contracted in 2002 and 2003 and with the option of selecting a fixed interest rate every 5 years	1/7/2017	
		HRK	4.30%	variable (12M TZMF+4.05%)	01/01/2018
		HRK	4.40%	fixed first 36 mth, then variable (12M TZMF+4.05%)	01/01/2018
		HRK	4.80%	fixed first 60 mth, then variable (12M TZMF+4.05%)	01/01/2018
2.1.2.	Housing loans for reconstruction	EUR	4.60%	variable (12mth EURIBOR+4.79%)	01/01/2018
		EUR	5.50%	fixed 61 - 240 mth	1/7/2017
		EUR	4.65%	fixed first 60 mth, then variable (12mth EURIBOR+4.79%)	20/12/2017
		HRK	4.80%	variable (12M TZMF+4.55%)	01/01/2018
		HRK	4.90%	fixed first 36 mth, then variable (12M TZMF+4.55%)	01/01/2018
		HRK	5.30%	fixed first 60 mth, then variable (12M TZMF+4.55%)	01/01/2018



2.2. NO	N-PURPOSE LOANS								
2.2.1.	Non-purpose loans with currency clause in USD*								
2.2.1.1.	Non-purpose loans with currency clause in USD* – primary clients/ clients in the process of routing their income to an RBA account								
	Non-purpose loans with term 36- 84 mth	USD*	6.54%-6.95%	fixed	01/01/2018				
	Non-purpose loans with term 85- 120 mth	USD*	7.24%-7.65%	fixed	1/5/2017				
2.2.1.2.	Non-purpose loans with currency c	lause in USD	* – other clients						
	Non-purpose loans with term 36- 84 mth	USD*	7.04%-7.45%	fixed	01/01/2018				
2.2.2.	Non-purpose loans in HRK								
2.2.2.1.	Non-purpose loans in HRK – prima	ry clients/ cli	ents in the process of re	outing their income to an F	RBA account				
	Non-purpose loans with term 36-	HRK	6.54%-6.95%	variable (12M TZMF+6.79%-7.20%)	01/01/2018				
84 mth	84 mth		6.69%-7.10%	Fixed	01/01/2018				
	Non-purpose loans with term 85-	HRK	7.14%-7.55%	variable (12M TZMF+7.39%-7.80%)	01/01/2018				
	120 mth		7.29%-7.70%	Fixed	1/5/2017				
2.2.2.2.	Non-purpose loans in HRK – other	clients							
	Non-purpose loans with term 36- 84 mth	HRK	7.04%-7.45%	variable (12M TZMF+6.79%-7.20%)	01/01/2018				
	Non-purpose loans with term 36- 84 mth	HRK	7.19%-7.60%	fixed	01/01/2018				
2.2.3.	Non-purpose loans with pledge on real estate	HRK	5.89%	variable (12M TZMF+5.64%)	01/01/2018				
2.2.4.	Lombard loan based on pledge of savings deposit	EUR USD	250 bps higher than the interest rate on deposit	fixed	1/2/2016				
2.2.6.	Lombard loan based on pledge	EUR	3,00%						
	of securities for Private banking clients	HRK	4,00%	fixed	1/7/2017				
2.2.7.	Non-purpose loan – model for pen	sioners							
2.2.7.1.	Non-purpose loan – model for pensioners - primary clients	HRK	6.54%-6.95%	variable (12M TZMF+6.79%-7.20%)	01/01/2018				
2.2.7.2.	Non-purpose loan – model for pensioners - other clients	HRK	7.04%-7.45%	variable (12M TZMF+6.79%-7.20%)	01/01/2018				



2.3. TOURIST LOANS						
2.3.1.	Loans for accommodation capacities quality improvement and expansion	EUR	5.25%	variable (12M EURIBOR+ 5.44%)	1/11/2017	
NOTES						

# \*loans with currency clauses in USD are approved only in special business co-operations, and if defined under an agreement.

The following parameters are applied to calculate variable interest rate:

- for EUR-denominated loans 12M EURIBOR quoted on 29/11/2017 at -0.19 b.p.
- for HRK loans 12M TZMF quoted on 21/11/2017 at 0.25 b.p.

BONUS ON INTEREST RATE

To a client who route their regular income to an RBA account, the Bank may approve a bonus on the housing loans interest rate (items 2.1.1., 2.1.2. and 2.1.3.) and on the non-purpose loan interest rate (item: 2.2.3.). From 1<sup>st</sup> of July 2017 the bonus system is also applied to 5 year fixed interest rates, for loans in repayment contracted in 2002 and 2003, and with the option of selecting a fixed interest rate every 5 years.

The Bank may also approve other types of bonuses for an individual loan agreement.

In case the Bank approve a bonus, it shall be valid for one reference period.

# 2.7. ALLOWED OVERDRAFTS AND FRAME FACILITIES UNDER FLEXI CURRENT ACCOUNTS AND FLEXI PLUS PACKAGES

2.7.1. Allowed overdrafts under Flexi current accounts	
2.7.1.1. Allowed overdraft under Flexi current accounts for payment of salary, to regular and special categories of customers, and for payments made by standing order from private individuals' giro accounts, for four basic models:	8,78%
<ul> <li>allowed overdraft of 50%</li> <li>allowed overdraft of 100%</li> </ul>	8,78%
<ul> <li>allowed overdraft of 200%</li> </ul>	8,78%
allowed overdraft of 300%	8,78%
2.7.1.4. Allowed overdrafts under Flexi current accounts for payment of pension for four basic models:	
<ul> <li>allowed overdraft of 50%</li> </ul>	8,78%
allowed overdraft of 100%	8,78%
allowed overdraft of 200%	8,78%
allowed overdraft of 300%	8,78%
2.7.2. Allowed overdrafts under FlexiPLUS packages:	
2.7.2.1. Allowed overdrafts under FlexiSTART, FlexiIDEAL, FlexiFIT, FlexiSENIOR, FlexiGOLD, FlexiPREMIUM, FlexiPREMIUM PLUS, FlexiLINK, FlexiSPECIJAL and FlexiSPECIJAL PLUS packages for payment of salaries and pensions, to regular and special categories of customers, for four basic models:	
allowed overdraft of 50%	8,78%
allowed overdraft of 100%	8,78%
allowed overdraft of 200%	8,78%
allowed overdraft of 300%	8,78%
2 7 3 Frame facilities under Elexi retail current accounts	

2.7.3. Frame facilities under Flexi retail current accounts			
2.7.3.3. Frame facilities under Flexi current accounts of pension beneficiaries	8,78%		
2.7.3.2. Frame facilities under other types of Flexi retail current accounts			
2.7.4. Frame facilities under FlexiPLUS packages			
2.7.4.2. Frame facilities under FlexiSTART. FlexiIDEAL. FlexiFIT, FlexiSENIOR. FlexiGOLD. Flexi PREMIUM, FlexiPREMIUM PLUS, FlexiLINK, FlexiSPECIJAL and FlexiSPECIJAL PLUS packages	8,78%		



No.	Type of loan	Interest rate	Type of interest rate	Applicable as of		
2.8.	Use of RBA Personal revolving credit cards	MasterCard and Vi	isa	1		
2.8.1.	Interest on the remaining debt	8,75%	fixed	01/01/2018		
2.8.2.	Cash withdrawal interest	8,75%	fixed	01/01/2018		
2.9.	Interest for instalment purchase by RBA pe	rsonal credit cards		•		
2.9.1.	Instalment purchase with RBA personal credit cards		Interest-free			
4. INTE	REST AT MATURITY	·				
	disputed and doubtful claims in kuna and foreign and non-purpose loan utilization	In the amoun	t of the legal default intere	est rate		
5. INTE	RCALATE INTEREST					
In the ar	nount of the regular interest rate for the respective	loan type from this Ex	xtract.			
6. INTE	REST ON INTEREST					
until 31. calculatio	banking operations the default interest calculation 12.2005. and afterwards only by the principal. v on basis consists of the principal and other expense ntil the payment day or the dispute settlement day	whereas in other creaters. The calculated inter	lit financing areas the de	efault interest		
INTERE	ST RATES ON SAVINGS OF DOMESTIC AND FO	DREIGN PRIVATE II	NDIVIDUALS			
1.1. Sig	ht assets of domestic and foreign private indi	viduals	Interest	rate		
	Kuna sight savings deposits (kuna savings book) 01/2015 it is not possible to contract kuna sight sa	vings deposit.	0.01%	, 0		
1.1.2. Kuna sight saving account Amount in HRK To 10,000.00 From 10,000.01 to 250,000.00 From 250,000.01 to 500,000.00 From 500,000.01			0.50% 0.75%	0.02% 0.50% 0.75% 1.00%		
1.1.3. As	sets in current and kuna giro account		0.01%	0.01%		
	reign currency sight savings deposit (FX savings bo 01/2015 it is not possible to contract foreign currer		All currencies 0.019	%		
1.1.5. Fo	reign currency account and giro account		All currencies 0.019	%		
2.1. Tim	e savings deposits of domestic and foreign p	rivate individuals				
be agree If a non- interest r If a non variable respectiv For time fixed inter term. wit In addition possible	09/2013 the PI time savings deposits will be contra d for a term of 36 months at most. with regard to t purpose savings deposit with multiple down-payme ate. then for all the down-payments to the respecti- purpose savings deposit with multiple down-payment interest rate (time deposited before 01/09/13). the e savings deposit variable interest rates will apply. savings deposits made before 01/09/13. at a vari- erest rate valid as on the date of the time saving th regard to the time deposit currency. term and an on to the regular interest rate. approval of a bonus for time deposits. If the bonus interest rate was c renewal, the decision on the approval and the ar	the time deposit current ents or a savings deposit we savings deposit fix- ments or a savings deposit en for all the down-p able interest rate with s deposit agreement hount. interest rate (i.e. stir contracted for the t	ncy. osit with premium was agr ed interest rates will apply leposit with premium was oayments made by the du n automatic renewal. upon renewal will be applied for mulating addition to the in ime deposits. as well as	eed at a fixed agreed at a de date to the or the agreed terest rate) is the option of		



<u>Clients holding an account with the Bank to which they route their regular income</u> (salary or pension) and contract at a Bank retail outlet a time deposit with a one-time or multiple payments will gain the right to a bonus interest rate:

#### In the currency HRK

- → 0.15 bp on the term of over 3 months to 12 months
- $\rightarrow$  **0.20 bp** on the term of over 12 months to 36 months

#### In the currency EUR

- → **0.08 bp** on the term of over 3 months to 12 months
- → **0.10 bp** on the term of over 12 months to 36 months

Time deposit with bonus interest rate can only be agreed **without the option of automatic agreement renewal**. In the case of early time deposit agreement termination, the Depositor will lose their right to the bonus interest rate.

#### Calculation of time deposit term:

- over 1 month: calendar 1 month + 1 day
- over 3 months: calendar 3 months + 1 day
- over 6 months: calendar 6 months + 1 day
- over 12 months: calendar 12 months + 1 day
- over 24 months: calendar 24 months + 1 day
- over 36 months: calendar 36 months + 1 day

# **RULES FOR EARLY TERMINATION OF NON-PURPOSE FIXED-TERM SAVINGS DEPOSIT**

A time deposit can be terminated early.

In case of early termination of **a non-purpose term savings deposit with variable interest rate and one-time payment option.** with or without the agreed automatic renewal of term period, regardless of whether the early termination is done in the first agreed period or after the automatic prolongation of the term period. the following is approved:

- a vista interest rate, depending on term savings deposit currency, for assets in the current, giro and FX account, valid as on the day of time deposit termination. in case the realized time deposit term is less than 6 months
- interest for the achieved term period if the achieved term period is over 6 months

In case of early termination of a non-purpose term savings deposit with fixed interest rate and one-time **payment option**, with or without the agreed automatic renewal of term period, the following is approved:

- a vista interest rate, depending on term savings deposit currency, for assets in the current. giro and FX account, valid on the termination date, if the achieved term period is less than 6 months, regardless of whether the early termination is done in the first agreed period or after the automatic prolongation of the term period
- if the achieved term period exceeds 6 months and the early termination is done in the first agreed period. the
  fixed interest rate on non-purpose term savings deposits with one time payment for the achieved term period,
  which is valid on the day of time deposit termination, if the said interest rate is lower than the agreed fixed
  interest rate, i.e. the agreed fixed interest rate. if the fixed interest rate on term savings deposits for the
  achieved term period, valid on the day of time deposit termination, exceeds the agreed fixed interest rate;
- if the achieved term period exceeds 6 months. and the savings deposit contains an automatic prolongation of term period and the early termination is done <u>after the automatic term prolongation</u>, the fixed interest rate on time deposits for the achieved term period which was valid on the day of time deposit termination, shall be approved, if the said interest rate is lower than the agreed fixed interest rate, i.e. the agreed fixed interest rate if the fixed interest rate on time deposits for the achieved term period, valid on the day of time deposit termination. exceeds the agreed fixed interest rate.

For savings deposit **in currencies for which the Decision on Interest Rates does not define the interest rate**, in case of an early termination of time deposit, a vista interest rate valid on the termination date of savings deposit will be approved.

In case of early termination of a **non-purpose fixed-term savings deposit with multiple payment option,** apply the same rules as for early termination of the savings deposit with one-time payment **for every individual payment separately.** 



**The achieved term/payment period means** the period from the date of making the fixed-term savings deposit/payment until the early termination date, i.e. from the date of the last non-purpose fixed-term savings deposit/payment renewal, if the deposit was extended. until the early termination date.

In case of early termination of **non-purpose term savings deposit with premium** (new premium savings which shall be arranged as of 01/04/2011), apply the same rules for approving the interest rate and charging the fee as for early termination of term savings deposit with multiple payment option.

In case of early termination of **non-purpose term savings deposit with premium made prior to 01/04/2011:** 

- if the time deposit is in **HRK**, the interest is approved in the amount of interest rate on non-purpose time deposits in HRK, made with variable interest rate to a period exceeding 10 days, i.e. a vista interest, established for current and giro account in HRK, if the achieved term period is 10 days or shorter;
- if the savings deposit is in HRK with currency clause tied to EUR, the interest is approved in the amount of
  variable interest rate on non-purpose time deposits in HRK with currency clause tied to EUR, valid for the first
  interest rate bucket (lowest term amount) and the lowest term amount, i.e. a vista interest established for FX
  savings account in EUR, if the achieved term period is 30 days or shorter;
- if the savings deposit is **in EUR and USD**, the interest is approved in the amount of variable interest rate on non-purpose time deposits in USD and EUR, valid for the first interest rate bucket (the lowest term amount) and the lowest term amount, i.e. a vista interest established for the FX savings account in EUR and USD, if the achieved term period is 30 days or shorter.

In case of early termination of term savings deposit with premium, the premium is not recognised (this refers to all agreed premium savings deposits regardless of when they were contracted).

The early time savings deposit termination fee is not charged when the Client's a vista interest rate is recognised in case of early termination.

In case of early termination of deposit, when the interest for the achieved term period is approved to the client, the fee is paid in accordance with the Decision on Service Fees.

The fee for early termination of the savings deposit with multiple payments shall not be charged if the a vista interest is approved for the first payment.

In case of early termination of the savings deposit with multiple payments. when the interest for the achieved fixed-term period is approved to the client on the occasion of making the first payment, the fee is paid in accordance with the Bank Decision on Service Fees.

In case of early termination of the guarantee deposit and the time deposit for purpose savings, the interest rate established in the Bank's Decision on Interest Rates is approved. The fee for early termination of the time deposit is paid according to the Decision on Service Fees. In case of early termination of the time deposit, the agreed bonus of the interest rate is not approved.

In case of early termination of **the deposit amount from the savings and insurance package «Osigurane kombinirke»,** the client shall lose the right to the fixed bonus on the interest rate, and the same rules for approving the interest and collection of fee shall be applied as for the early termination of the savings deposit with a one-time payment option.

In case of early termination of **the deposit amount from the savings and insurance package «Moderne kombinirke»,** the client shall lose the right to the fixed bonus on the interest rate, and the same rules for approving the interest and collection of fee shall be applied as for the early termination of the savings deposit with a one-time payment option.

In case of early termination of **the deposit amount from the savings and investment package «Srebrne kombinirke»,** the client shall lose the right to the fixed bonus on the interest rate, and the same rules for approving the interest and collection of fee shall be applied as for the early termination of the savings deposit with a one-time payment option.

If annuity interest rate payment was agreed for the term savings deposit which is terminated early (payment of the interest rate before the term savings deposit maturity date), upon the early termination correction/recalculation of the interest rate will be made. If the amount of the annuity interest rate payment is higher than the amount of the interest rate which is recognised, the principal of the term savings deposit will be reduced for the difference in the interest rate



#### amounts.

### 2.1.1. KUNA TERM SAVINGS DEPOSITS MADE FOR A FIXED PERIOD WITHOUT A SPECIAL PURPOSE

The maximum period for contracting time deposits in kuna with a fixed interest rate is equal to 36 months. The HRK savings deposits at a fixed interest rate can be arranged with or without the option of automatic renewal of the time deposit agreement.

In case the savings deposit in kuna with fixed interest rate has been agreed upon with the option of automatic renewal of time deposit agreement, at the moment of agreement renewal applies the fixed interest rate for the respective maturity in keeping with terms and conditions which are effective at the moment of agreement renewal.

In case the savings deposit was agreed earlier with a fixed interest rate for a period of over 36 months with the option of automatic renewal of the time deposit agreement, at the moment of renewal a fixed interest rate for a period of 24 months will be applied in accordance with the conditions valid at the moment of the renewal.

#### Deposits at the fixed interest rate with one-time payment

Savings deposit amount in kuna	over 10 to 30 days*	over 1 mth.**	over 3 mth.	over 6 mth.	over 12 mth.	over 24 mth.
From 2,000.00	0.20	0.10	0.15	0.25	1.10	1.50

\*as of 01.03.2011 this maturity cannot be arranged

\*\* as of 02.05.2017. this maturity cannot be arranged

**Minimum amount** for the first payment is HRK 2.000.00 Minimum fixed-term period is **over 3 months**.

#### Deposits at the fixed interest rate with multiple payments

Savings deposit	over	over	over	over	over
amount in kuna	1 mth*	3 mth.	6 mth.	12 mth.	24 mth.
From 1,000.00	0.10	0.15	0.25	1.10	1.50

\*Interest rates for over a 1 month term are applicable to the periodic payments with term-to-maturity shorter than 3 months.

Every periodic payment to a deposit has its own pertaining interest rate, which is defined by the remaining term-tomaturity.

Minimum amount for the first payment is HRK 1.000.00.

Minimum fixed-term period is **over 3 months**.

### **2.1.2. Savings deposits with premium with multiple payments in kuna**

### Savings deposit with premium of domestic and foreign private individuals:

It is not possible to arrange savings deposit with premium for domestic and foreign private individuals of age.

#### Savings deposit with premium of domestic and foreign minor private individuals:

Savings deposit amount in kuna	over 1 mth.*	over 3 mth.*	over 6 mth.*	over 12 mth.	over 24 mth.
From 100.00	0.85	1.25	1.60	2.00	2.40
Premium on interest	*Interest rates for subsequent payments			25%	25%

The HRK term savings deposit with premium is agreed at a fixed interest rate for the **minimum period** of over 12 months and the **maximum period** of 35 months + 1 day (for monthly payment dynamics). Every separate payment into deposit has its own interest rate, which is defined by the period remaining until the deposit maturity and the total deposit amount.

Minimum amount of payment for the savings deposit with premium of domestic and foreign minor private individuals:

- monthly HRK 100.00
- quarterly HRK 300.00
- semi-annually HRK 600.00



#### 2.1.3. Foreign currency term savings deposits made for a fixed period and without a special purpose

Foreign currency term savings deposits are agreed at a **fixed interest rate** and can be contracted with or without the option of automatic time deposit agreement renewal.

The **maximum period** for contracting the term savings deposits at a fixed interest rate is 36 months.

In case the savings deposit in kuna with fixed interest rate has been agreed upon with the option of automatic renewal of time deposit agreement, at the moment of agreement renewal applies the fixed interest rate for the respective maturity in keeping with terms and conditions which are effective at the moment of agreement renewal.

For the foreign currency term savings deposits arranged earlier at a fixed interest rate for a period of over 24 months with the option of automatic time deposit agreement renewal, at the moment of renewal, the interest rates equal to the fixed interest rates for the foreign currency non-purpose term savings deposit for the same currency, amount and maturity of over 24 months will be applied, in accordance with the terms and conditions valid at the moment of renewal.

DEPOSITS WITH ONE-TIME PAYMENT							
		FIXED INTEREST RATES					
Savings deposit amount in EUR	Over 1 mth.*	over 3 mth.	over 6 mth.	over 12 mth.	over 24 mth.		
From 1,000.00	0.02	0.02	0.02	0.05	0.10		
Savings deposit amount in USD	over 1 mth.*	over 3 mth.	over 6 mth.	over 12 mth.	over 24 mth.		
From 870.00	0.05	0.10	0.15	0.25	0.30		
Savings deposit amount in AUD	over 1 mth.*	over 3 mth.	over 6 mth.	over 12 mth.	over 24 mth.		
From 1,600.00	0.10	0.10	0.10	0.20	0.20		

\*Interest rates for over a 1 month term are applicable to time savings deposits contracted before 02/05/2017, and to the existing deposits with the automatic agreement renewal clause for the specified term.

# **DEPOSITS WITH MULTIPLE PAYMENTS**

	FIXED INTEREST RATES					
Savings deposit amount in EUR	over 1* mth.	over 3 mth.	over 6 mth.	over 12 mth.	over 24 mth.	
From 500.00	0.02	0.02	0.02	0.05	0.10	
	Interest rate for subsequent payments					
Savings deposit amount in USD	over 1* mth.	over 3 mth.	over 6 mth.	over 12 mth.	over 24 mth.	
From 450.00	0.05	0.10	0.15	0.25	0.30	
	Interest rate for subsequent payments					

Every separate payment into deposit has its own interest rate, which is defined by the period remaining until the deposit maturity and the total deposit amount. Minimum amount for the first payment is **EUR 500.00/450.00 USD. Minimum fixed-term** period is over 3 months and **maximum fixed-term** period is 36 months.

**2.1.4.** Savings deposits with premium with multiple payments in foreign currency

Time savings deposit with premium can be agreed only in the name of a minor domestic and foreign private individual. Savings deposits with a premium can be agreed in EUR. Foreign currency term savings deposits with a premium are arranged at a fixed interest rate for the **minimum period** of over 12 months and the **maximum period** of 35 months + 1 day.

Every separate payment into deposit has its own interest rate, which is defined by the period remaining until the deposit



maturity and the total deposit amount.

The premium is calculated upon the expiry of the agreement maturity date at the percentage corresponding to the respective agreement maturity date, on the total calculated interest rate amount.

Automatic agreement renewal for the savings deposit with a premium is not possible.

	FIXED INTERETS RATES					
Savings deposit amount in EUR	over 1* mth.	over 3 mth.	over 6 mth.	over 12 mth.	over 24 mth.	
From 15.00 to 10,000.00	0.05	0.10	0.20	0.60	0.65	
From 10,000.01	0.10	0.15	0.25	0.70	0.80	
Premium on interest	Interest rates for	subsequent paym	25%	25%		

Minimum amount for the first payment is EUR 15.00.

Minimum amount of payment for the savings deposit with premium of domestic and foreign minor private individuals:

- monthly EUR 15.00
- quarterly EUR 45.00
- semi-annually EUR 90.00

**2.1.5.** Savings and investment package «Srebrne kombinirke» - term savings deposit in EUR with fixed interest rate and fixed bonus on interest rate

To clients who arrange savings deposit in EUR with fixed interest rate. and invest a portion of their available funds. apart from RBA non-purpose term savings, in Raiffesien Voluntary Pension Fund. the Bank shall allow to arrange a fixed bonus.

Term savings deposit which is a part of the package «Srebrne kombinirke» can be arranged only for the period of **6** months + 1 day or 12 months + 1 day.

The minimum term savings deposit amount is EUR 1.000.00, and the maximum term savings deposit amount is **EUR 18,000.00**.

The interest rate amount for a certain term category and term period is determined in keeping with terms and conditions for term savings deposits in EUR at fixed interest rate with a one-time payment.

The fixed bonus depends on the time deposit term which has been agreed upon with the Bank:

- if the client makes a time deposit for the period of 6 months + 1 day. he/she will be entitled to the fixed bonus of 0.75%.
- if the client makes a time deposit for the period of 12 months + 1 day. he/she will be entitled to the fixed bonus of 0.60%.

The minimum amount of the first payment in Raiffeisen Voluntary Pension Fund is **HRK 800.00**.

Fixed bonus of Savings and investment package «Srebrne kombinirke» is summed up with a bonus interest rate for Clients holding an account with the Bank to which account they route their regular income.

Fixed bonus of Savings and investment package «Srebrne kombinirke» and bonus interest rate for Clients holding an account with the Bank to which account they route their regular income will be applicable on the agreed period of 6 months + 1 day or 12 months + 1 day.



dividuals
Interest rates
0.50% 0.50% 0.30% 0.50%
Interest rate on sight assets valid for the deposit currency on the termination date. i.e. the agreed interest rate if the interest rate on sight assets is higher than the agreed interest rate
Interest rate for non-purpose fixed-term savings deposits, in keeping with this Decision
Agreed interest rate for the achieved term period
0.5% fixed
Interest rate on sight assets valid for the deposit currency on the termination date. i.e. the agreed interest rate if the interest rate on sight assets is higher than the agreed interest rate
depending on the currency and amount of the deposit as well as term period
Interest rate in keeping with terms and conditions from the Decision on non-purpose fixed-term savings deposits
In keeping with special decisions made for every transaction separately
In keeping with special decisions for every separate transaction (if this has not been defined by a special decision. it will be operated in accordance with terms and conditions from the Decision on non-purpose fixed- term savings deposits whereby the approved interest rate cannot be higher than the agreed interest rate)
Interest rate agreed for the achieved term period
Interest rate agreed for the achieved term period



# 2.1.7. Term savings deposits of private individuals which are no longer in the offer

# 2.1.7.1. Term Savings Deposits with Variable Interest Rate (agreed before 01/09/2013)

The mentioned interest rates are applied for the existing term savings deposits at a variable interest rate and for early termination of term savings deposits, when, in accordance with the rules for early termination stipulated herein, a variable interest rate for non-purpose term savings deposits is recognised.

Interest rates refer to the term savings deposits with no automatic renewal since 01/09/2013.

At the moment of renewing a term savings deposit that was agreed before 01/09/2013 with a variable interest rate and automatic renewal, the fixed interest rate valid as on the day of the term savings deposit renewal for the agreed term, depending on the currency, term and amount, is applied.

### Term savings deposits in kuna with variable interest rate with one time payment

As of 01/01/2011 it is not possible to contract a kuna savings deposit at a variable interest rate. To savings deposits which have been agreed upon prior to 01/01/2011 at variable interest rate apply the following interest rates:

- 1.50% • over 10 days
- over 1 month 2.10%
- 2.70% • over 3 months
- 3.35% over 6 months 3.70%
- over 12 months

To deposits which have been agreed upon earlier at variable interest rate on the period of over 12 months, apply the interest rates for the maturity over 12 months.

### Term savings deposits in foreign currency with variable interest rate

As of 01/09/2013 it is not possible to contract savings deposit at a variable interest rate. For savings deposits agreed before 01/09/2013 at a variable interest rate. the following interest rates will be applied:

SAVINGS DEPOSITS WITH ONE-TIME PAYMENT						
		variable interest rates				
Savings deposit amount in EUR	over 1 mth.	over 3 mth.	over 6 mth.	over 12 mth.	over 24mth.	over 36 mth.
From 1,000.00 to 2,500.00	1.00	1.90	2.20	2.45	2.55	2.55
From 2,500.01 to 5,000.00	1.20	2.00	2.30	2.55	2.65	2.65
From 5,000.01 to 10,000.00	1.30	2.05	2.40	2.65	2.75	2.75
From 10,000.01 to 25,000.00	1.40	2.10	2.55	2.75	2.85	2.85
From 25,000.01 to 50,000.00	1.50	2.20	2.60	2.80	2.90	2.90
From 50,000.01	1.70	2.30	2.65	2.85	2.95	2.95
Savings deposit amount in USD	over 1 mth.	over 3 mth.	over 6 mth.	over 12 mth.	over 24mth.	over 36 mth.
From 870.00 to 8,700.00	1.20	1.60	1.85	1.95	2.10	2.10
From 8,700.01 to 43,500.00	1.50	1.80	2.15	2.20	2.25	2.25
From 43,500.01	1.60	1.90	2.40	2.40	2.45	2.45
Savings deposit amount in CHF	over 1 mth.	over 3 mth.	over 6 mth.	over 12 mth.	over 24mth.	over 36 mth.
From 1,500.00 to 37,000.00	0.20	0.30	0.40	0.60	0.70	0.70
From 37,000.01 to 74,000.00	0.25	0.35	0.45	0.90	1.00	1.00
From 74,000.01	0.30	0.40	0.50	1.00	1.10	1.10



Savings deposit amount in AUD	over 1 mth.	over 3 mth.	over 6 mth.	over 12 mth.	over 24mth.	over 36 mth.
From 1,600.00 to 80,000.00	2.25	2.25	2.25	2.25	2.25	2.25
From 80,000.01	2.50	2.50	2.50	2.50	2.50	2.50
Savings deposit amount in CAD	over 1 mth.	over 3 mth.	over 6 mth.	over 12 mth.	over 24mth.	over 36 mth.
From 1,500.00 to 75,000.00	0.60	0.70	0.95	1.25	1.35	1.45
From 75,000.01	0.75	0.80	1.00	1.30	1.40	1.55
Savings deposit amount in GBP	over 1 mth.	over 3 mth.	over 6 mth.	over 12 mth.	over 24mth.	over 36 mth.
From 700.00 to 34,000.00	0.30	0.40	0.50	0.75	1.00	1.10
From 34,000.01	0.35	0.45	0.55	0.85	1.10	1.20

#### SAVINGS DEPOSITS WITH MULTIPLE PAYMENTS

	variable interest rates					
Savings deposit amount in EUR	over 1 mth.	over 3 mth.	over 6 mth.	over 12 mth.	over 24mth.	over 36 mth.
From 1,000.00 to 2,500.00	1.00	1.90	2.20	2.45	2.55	2.55
From 2,500.01 to 5,000.00	1.20	2.00	2.30	2.55	2.65	2.65
From 5,000.01 to 10,000.00	1.30	2.05	2.40	2.65	2.75	2.75
From 10,000.01 to 25,000.00	1.40	2.10	2.55	2.75	2.85	2.85
From 25,000.01 to 50,000.00	1.50	2.20	2.60	2.80	2.90	2.90
From 50,000.01	1.70	2.30	2.65	2.85	2.95	2.95
	Interest rates for	r subsequent pay	ments			
Savings deposit amount in USD	over 1 mth.	over 3 mth.	over 6 mth.	over 12 mth.	over 24mth.	over 36 mth.
From 870.00 to 8,700.00	1.20	1.60	1.85	1.95	2.10	2.10
From 8,700.01 to 43,500.00	1.50	1.80	2.15	2.20	2.25	2.25
From 43,500.01	1.60	1.90	2.40	2.40	2.45	2.45
			•			

Interest rates for subsequent payments

# Savings deposits with premium and variable interest rate

(Children's term savings deposits with premium applying from 01/04/2011)

The minimum term for term savings deposits with a premium at a variable interest rate, which were available until 1 September 2013. was 12 months.

	variable interest rates					
Savings deposit amount in kuna	over 1 mth.	over 3 mth.	over 6 mth.	over 12 mth.	over 24mth.	over 36 mth.
From 100.00 to 10,000.00	2.60	3.20	3.60	3.80	3.80	3.80
From 10,000.01 to 50,000.00	2.80	3.40	3.80	4.00	4.00	4.00
From 50,000.01 to 200,000.00	2.90	3.50	3.90	4.10	4.10	4.10
From 200,000.01	3.00	3.60	4.00	4.20	4.20	4.20



Interest rates for subsequent payments			25%	25%	25%
over 1 mth.	over 3 mth.	over 6 mth.	over 12 mth.	over 24mth.	over 36 mth.
1.60	2.00	2.50	3.00	3.00	3.00
1.70	2.20	2.70	3.10	3.10	3.10
1.80	2.40	3.00	3.30	3.30	3.30
1.90	2.50	3.10	3.60	3.60	3.60
2.00	2.60	3.20	3.80	3.80	3.80
Interest rates	for subsequen	t payments	25%	25%	25%
	over 1 mth. 1.60 1.70 1.80 1.90 2.00	over 1 mth.over 3 mth.1.602.001.702.201.802.401.902.502.002.60	over 1 mth.over 3 mth.over 6 mth.1.602.002.501.702.202.701.802.403.001.902.503.10	over 1 mth.         over 3 mth.         over 6 mth.         over 12 mth.           1.60         2.00         2.50         3.00           1.70         2.20         2.70         3.10           1.80         2.40         3.00         3.30           1.90         2.50         3.10         3.60           2.00         2.60         3.20         3.80	over 1 mth.         over 3 mth.         over 6 mth.         over 12 mth.         over 24mth.           1.60         2.00         2.50         3.00         3.00           1.70         2.20         2.70         3.10         3.10           1.80         2.40         3.00         3.30         3.30           1.90         2.50         3.10         3.60         3.60           2.00         2.60         3.20         3.80         3.80

# **2.1.7.2.** Kuna term savings deposit with foreign currency clause

Interest rates for HRK non-purpose term savings deposits with a currency clause agreed before 1 December 2010 with a currency clause in EUR, or before 15 February 2008 with a currency clause in USD, are defined as follows:

# Term savings deposits in HRK with a currency clause in EUR

For the HRK term savings deposits with an EUR currency clause agreed before 1 December 2010. the amount of interest rates for non-purpose time deposits with a single payment and at a variable interest rate in EUR from item 2.1.8.1. herein will be applied.

# Term savings deposits in HRK with a currency clause in USD

For the HRK term savings deposits with a USD currency clause agreed before 15 February 2008. the amount of interest rates for non-purpose time deposits with a single payment and at a variable interest rate in USD from item 2.1.7.1. herein will be applied.

For the HRK term savings deposits with an EUR and a USD currency clause, agreed at a variable interest rate with automatic renewal, the fixed interest rate for non-purpose time deposits with single down-payment in EUR and USD from the item 2.1.3. of the Decision shall be applied, valid as on the date of the term savings deposit agreement renewal for the contracted term, with respect to the currency, term and amount of the term savings deposit.

# Term savings deposits with a premium arranged in HRK with a currency clause in EUR by native and foreign individuals for a certain period

From 1 December 2010 it is no longer possible to contract a HRK premium savings deposit with a currency clause in EUR.

For a HRK term savings deposit with a premium with a EUR currency clause which was agreed previous to the above date, interest rates equalling the interest rates for a term savings deposit with a premium in EUR from item 2.1.7.3. will be applied.

The premium is calculated upon the expiry of the agreement maturity date at the percentage corresponding to the respective agreement maturity date, on the total calculated interest rate amount. Automatic agreement renewal for the savings deposit with a premium is not possible.

The minimum amount of the term savings deposit for an adult domestic and foreign private individual with the premium is:

- For monthly payments HRK counter value EUR=50.00
- For quarterly payments HRK counter value EUR=150.00
- For semi-annual payments HRK counter value EUR=300.00

The minimum amount of the term savings deposit for a minor native and foreign individual with the premium is:

- For monthly payments HRK counter value EUR=15.00
  - For quarterly payments HRK counter value EUR=45.00
- For semi-annual payments HRK counter value EUR=90.00

The minimum amount of a single HRK payment for a HRK term savings deposit with a currency clause is paid in the HRK amount of EUR counter value at the Bank middle exchange rate on the day of the payment.



#### 2.1.7.3. Savings deposit with premium agreed upon prior to 01/04/2011

#### Savings deposits with premium in kuna

To kuna term savings deposit with premium which have been agreed upon prior to 01/04/2011 apply the following interest rates and premium:

	INTEREST RATE:	PREMIUM ON INTEREST:
<ul> <li>over 24 mths.</li> </ul>	4.20%	10%
• over 36 mths.	4.20%	15%
<ul> <li>over 60 mths.</li> </ul>	4.20%	20%

The minimum amounts of single payments in the term savings deposit with a premium for adult domestic and foreign private individuals are:

- monthly HRK 400.00
- quarterly HRK 1.200.00
- semi-annually HRK 2.400.00

The minimum amounts of single payments in the term savings deposit with a premium for minor domestic and foreign private individuals are:

•	monthly	HRK 100.00
•	quarterly	HRK 300.00

• semi-annually HRK 600.00

#### Savings deposits with premium in foreign currency

To kuna term savings deposit with premium which have been agreed upon prior to 01/04/2011 apply the following interest rates and premium:

#### Savings deposit with premium in EUR

	INTEREST RATE:	PREMIUM ON INTREST:
<ul> <li>over 24 months</li> </ul>	3.80%	10%
<ul> <li>over 36 months</li> </ul>	3.80%	15%
<ul> <li>over 60 months</li> </ul>	3.80%	20%

#### Savings deposit with premium in USD

	INTEREST RATE:	PREMIUM ON INTREST:
<ul> <li>over 24 months</li> </ul>	3.00%	10%
<ul> <li>over 36 months</li> </ul>	3.30%	15%
<ul> <li>over 60 months</li> </ul>	3.35%	20%

The minimum amounts of single payments to the term savings deposit with a premium for adult domestic and foreign private individuals are:

<ul> <li>monthly</li> </ul>	EUR 50.00	USD 50.00
<ul> <li>quarterly</li> </ul>	EUR 150.00	USD 150.00
<ul> <li>semi-annually</li> </ul>	EUR 300.00	USD 300.00

The minimum amounts of single payments to the term savings deposit with a premium for minor domestic and foreign private individuals are:

<ul> <li>monthly</li> </ul>	EUR 15.00	USD 15.00
<ul> <li>quarterly</li> </ul>	EUR 45.00	USD 45.00
<ul> <li>semi-annually</li> </ul>	EUR 90.00	USD 90.00

#### 2.1.7.4. Term savings deposits with fixed interest rates which are no longer in the offer

### Term savings deposits with foreign currency clause

As of 01/02/2016 it is not possible to contract savings deposit in CHF, CAD and GBP. For savings deposits agreed before 01/02/2016 in CHF, CAD and GBP with automatic renewal. the following interest rates will be applied:



Savings deposit amount in CHF	over	over	over	over	over
	1 mth.	3 mth.	6 mth.	12 mth.	24 mth.
From 1,500.00	0.05	0.05	0.05	0.05	0.05
Savings deposit amount in CAD	over	over	over	over	over
	1 mth.	3 mth.	6 mth.	12 mth.	24 mth.
From 1,500.00	0.20	0.20	0.20	0.20	0.20
Savings deposit amount in GBP	over	over	over	over	over
	1 mth.	3 mth.	6 mth.	12 mth.	24 mth.
From 700.00	0.15	0.20	0.20	0.20	0.20

**2.1.7.5.** Savings and insurance package «Osigurane kombinirke» – term savings deposits in EUR with fixed interest rate and fixed bonus on interest rate

To clients who arrange term savings deposit in EUR with fixed interest rate. and invest a portion of their available funds. apart from RBA non-purpose term savings deposit. in UNIQA single payment life insurance (MOPO tariff), the Bank shall allow to arrange a fixed bonus.

The interest rate amount for a particular term category and term period is determined in keeping with terms and conditions for term savings deposits in EUR at fixed interest rate with a one-time payment.

The amount of the fixed bonus depends on the ratio of term savings deposit amount and insurance premium (the amount invested in insurance). There are three possible ratios of savings deposit and insurance amount, as shown below:

Life insurance	Savings deposit	Fixed bonus
15%	85%	0,10%
25%	75%	0,30%
50%	50%	0,70%

Term savings deposit which is a part of the savings and insurance package can be agreed upon only for the period of **12 months + 1 day.** The life insurance is arranged to the minimum period of 5 years, and the minimum premium amount is **EUR 2,500.00**. The minimum disposable amount which is a condition for arranging the savings and insurance package is **EUR 5,000.00**.

The Clients holding an account with the Bank to which account they route their regular income (salary or pension income) and contracting a one-time payment deposit in branch outlet shall have the right to a bonus interest rate in the amount of 0.30 bp on the EUR time deposit interest rates.

Fixed bonus of Savings and insurance package «Osigurane kombinirke» is summed up with a bonus interest rate for Clients holding an account with the Bank to which account they route their regular income.

Fixed bonus of Savings and insurance package «Osigurane kombinirke» and bonus interest rate for Clients holding an account with the Bank to which account they route their regular income will be applicable on the agreed period of 12 months + 1 day.

**2.1.7.6.** Time savings deposits at a fixed interest rate for the currencies HRK, EUR, USD and AUD with single down-payment, which have not been available since 02/05/2017

Since 02/05/2017 contracting of a savings deposit for the currencies HRK, EUR, USD and AUD for a term exceeding 1 month has not been possible. The following interest rates will be applicable to the savings deposits contracted before 02/05/2017:

- ➢ for the currency HRK : over 1 month 0.10%
- ➢ for the currency EUR : over 1 month 0.02%
- ➢ for the currency USD : over 1 month 0.05%
- $\blacktriangleright$  for the currency AUD : over 1 month 0.10%

The Bank may define a higher or lower interest rate as compared to those specified in the Decision on Interest Rates. The respective Decision shall be made by the Bank Management Board.

### Applicable as of 1<sup>st</sup> January, 2018