

## **BROKERAGE AND CUSTODY FEES LIST**

(Applicable as of 08.01.2018.)

| Stocks, rights and structured products  | Fee                           | Minimum fee                          |
|---|-------------------------------|--------------------------------------|
| Via eBroker service – stocks  | 0.50%                         | HRK 30.00                            |
| Via branch/broker   | 1.00%                         | HRK 150.00                           |
| Auctions  | 1.00% + 2,000.00 HRK          |                                      |
| Primary issues  | 0.50%                         | HRK 150.00                           |
| Primary issues – if Bank is lead manager and bookrunner   | free of charge                |                                      |
| Bonds and notes   | Fee                           | Minimum fee                          |
| Via branch/broker   | 0.40%                         | HRK 150.00                           |
| Primary issues  | 0.40%                         | HRK 150.00                           |
| Primary issues – if Bank is lead manager and bookrunner   | free of charge                |                                      |
| Brokerage services for financial instrument<br>market transaction   | s listed on foreign markets – | market, OTC and primary              |
| Calculated fees are payable in HRK, in value equiv<br>trade date, according to which the Bank performs<br>than HRK. |                               |                                      |
| Stocks and ETFs   | Fee                           | Minimum fee                          |
| USA   | 0.07 USD/share                | USD 45.00                            |
| Canada  | 0.07 CAD/share                | CAD 80.00                            |
| Austria   | 0.50%                         | EUR 60.00                            |
| Germany   | 0.50%                         | EUR 45.00                            |
| Germany (floor)   | 0.70%                         | EUR 65.00                            |
| Italy*  | 0.60%                         | EUR 50.00                            |
| Switzerland   | 0.50%                         | CHF 60.00                            |
| Belgium   | 0.50%                         | EUR 50.00                            |
| Denmark   | 0.50%                         | DKK 375.00                           |
| United Kingdom (SETS and IOB)* - stocks   | buy 1.00%, sell 0.50%         | GBP 45.00 (SETS), USD 55.00<br>(IOB) |
| United Kingdom (SETS and IOB) – ETF's   | 0.50%                         | GBP 45.00 (SETS), USD 55.00<br>(IOB) |
| France*   | buy 0.80%, sell 0.50%         | EUR 50.00                            |
| Finland   | 0.50%                         | EUR 55.00                            |
| Ireland   | 1.50%                         | EUR 55.00                            |
| Netherland  | 0.50%                         | EUR 50.00                            |
| Norway  | 0.50%                         | NOK 470.00                           |
| Spain   | 0.50%                         | EUR 60.00                            |
| Sweden  | 0.50%                         | SEK 400.00                           |
| Portugal  | 0.50%                         | EUR 80.00                            |
| Greece  | 1.00%                         | EUR 115.00                           |
| Ukraine   | 1.00%                         | EUR 115.00                           |
| Turkey  | 1.00%                         | EUR 115.00                           |
| Israel  | 1.00%                         | EUR 115.00                           |
| Hungary   | 0.70%                         | EUR 115.00                           |
| Czech Republic  | 1.00%                         | EUR 115.00                           |
| •   |                               |                                      |
| Russia  | 0.70%                         | EUR 215.00                           |



| Poland   | 0.60%  | PLN 210.00   |
|--|--|--|
| Slovenia   | 0.80%  | EUR 50.00  |
| Romania  | 1.00%  | RON 180.00   |
| Slovakia   | 1.00%  | EUR 115.00   |
| Estonia  | 1.00%  | EUR 115.00   |
| Latvia   | 1.00%  |  |
| Lithuania  |  | EUR 115.00   |
| Serbia   | 1.00%  | EUR 115.00   |
|  | 1.00%  | EUR 70.00  |
| Bosnia - Sarajevo  | 1.00%  | EUR 70.00  |
| Bosnia - Banja Luka  | 1.00%  | EUR 70.00  |
| Montenegro   | 1.00%  | EUR 70.00  |
| Macedonia  | 1.00%  | EUR 70.00  |
| Australia  | 1.00%  | EUR 115.00   |
| Hong Kong  | 1.00%  | EUR 115.00   |
| Japan  | 1.00%  | EUR 115.00   |
| Singapore  | 1.00%  | EUR 115.00   |
| Primary issues   | 1.00%  | EUR 50.00  |
| Primary issues – if Bank is lead manager and   | free of charge   |  |
| bookrunner   | -  |  |
| Structured products  | Fee  | Minimum fee  |
| Structured products  | 2.00%  | EUR 60.00  |
| Structured products – Raiffeisen Centrobank<br>issues  | 1.50%  | EUR 15.00  |
| Bonds  | Fee  | Minimum fee  |
| Bosnia - Banja Luka  | 0.70%  | EUR 70.00  |
| Bosnia - Sarajevo  | 0.90%  | EUR 70.00  |
| Montenegro   | 0.60%  | EUR 70.00  |
| Macedonia  | 1.30%  | EUR 70.00  |
| Austria  | 0.50%  |  |
|  | 0.50%  | EUR 80.00  |
| Germany  | 0.60%  | EUR 80.00<br>EUR 60.00   |
| Germany<br>Italy   |  |  |
| · ·  | 0.60%  | EUR 60.00  |
| Italy  | 0.60%<br>0.60%   | EUR 60.00<br>EUR 60.00   |
| Italy Netherland   | 0.60%<br>0.60%<br>0.60%  | EUR 60.00<br>EUR 60.00<br>EUR 60.00  |
| Italy   Netherland   France  | 0.60%<br>0.60%<br>0.60%<br>0.60%   | EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00   |
| Italy Italy   Netherland Italy   France Italy   Luxembourg Italy   | 0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.60%  | EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00  |
| Italy Italy   Netherland Italy   France Italy   Luxembourg Italy   Switzerland Italy   | 0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.60%   | EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00   |
| Italy Italy   Netherland Italy   France Italy   Luxembourg Italy   Switzerland Italy   USA Italy   | 0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.70%  | EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>USD 70.00  |
| ItalyItalyNetherlandItalyFranceItalyLuxembourgSwitzerlandUSAItalyOther markets (acceptance of the Bank's offer)Primary issues  | 0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.70%<br>0.40%                                   | EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>USD 70.00<br>EUR 60.00                           |
| ItalyNetherlandFranceLuxembourgSwitzerlandUSAOther markets (acceptance of the Bank's offer)  | 0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.70%<br>0.40%                                   | EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>USD 70.00<br>EUR 60.00                           |
| ItalyNetherlandFranceLuxembourgSwitzerlandUSAOther markets (acceptance of the Bank's offer)Primary issuesPrimary issues – if Bank is lead manager and  | 0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.70%<br>0.40%                                   | EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>USD 70.00<br>EUR 60.00                           |
| ItalyItalyNetherlandItalyFranceItalyLuxembourgSwitzerlandSwitzerlandItalyUSAItalyOther markets (acceptance of the Bank's offer)Primary issuesPrimary issues – if Bank is lead manager and<br>bookrunner    | 0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.70%<br>0.40%<br>0.40%<br>free of charge        | EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>USD 70.00<br>EUR 60.00<br>EUR 70.00              |
| ItalyItalyNetherlandFranceLuxembourgSwitzerlandUSAOther markets (acceptance of the Bank's offer)Primary issuesPrimary issues – if Bank is lead manager and<br>bookrunnerShares of foreign investment funds | 0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.60%<br>0.70%<br>0.70%<br>0.40%<br>free of charge<br>Fee | EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>EUR 60.00<br>USD 70.00<br>EUR 60.00<br>EUR 70.00<br>EUR 70.00 |

The brokerage fee is expressed in the gross amount including the expenses of the stock exchange, the CDCC, the broker to whom the order is forwarded to be executed and the custody transaction expenses if the Client settles the transaction to the custody account with the Bank and this is stipulated in the custody agreement, but not including any and all taxes, duties, fees of third parties and other duties, or expenses that arise with respect to extending the service of order execution.

\* Fee includes market duties



## **CUSTODY FEES**

| 1. Opening of Custody Account  | Free of Charge          |
|--|-------------------------|
| 2. Custody Fees  | Annul Rates per Account |
| 2.1. Croatia, Abroad I, II, III  |                         |
| Value of assets on custody account   |                         |
| Up to HRK 3,500,000.00   | 0.30% + VAT             |
| Up to HRK 10,000,000.00  | 0.25% + VAT             |
| Up to HRK 35,000,000.00  | 0.20% + VAT             |
| Above HRK 35,000,000.00  | 0.15% + VAT             |
| 2.2. Abroad IV   |                         |
| Value of assets on custody account   | 0.30% + VAT             |
| Minimal monthly fee for retail clients   | HRK 70.00 + VAT         |
| Minimal monthly fee for corporate clients  | HRK 350.00 + VAT        |
| Fee is calculated monthly for past period based on average daily value of asset on custody account |                         |

Fee is calculated monthly for past period based on average daily value of asset on custody account. The calculation of the average daily value of asset in the custody account shall include the average daily value of cash and financial instruments.

The value of financial instruments shall be calculated by applying the following prices:

- for equity and long-term debt financial instruments traded in the Republic of Croatia, the average trading prices shall be applied;
- for the financial instruments traded abroad, the last bid shall be applied, but if it is not available, the last trading price will be applied;
- if financial instruments are not traded on the market, always for short-term debt instruments issued by issuers from the Republic of Croatia and for debt financial instruments, if the market price is below the nominal value, the nominal value will be applied as a price.

If there was no trading on a particular day, the calculation will include the last available price.

The daily value of financial instruments and cash in a foreign currency and pegged to a foreign currency will be calculated by applying the CNB middle exchange rate.

Minimal fee is applied when is the amount of calculated fee minor then minimal fee.

| Minimal fee is applied when is the amount of calculated fee minor then minimal fee.                             |                      |  |  |
|---|----------------------|--|--|
| 3. Transaction Fees in Croatia  |                      |  |  |
| 3.1. Transactions Free of Payment - CDCC  | HRK 75.00            |  |  |
| 3.2. Delivery versus Payment Transactions - CDCC  | HRK 180.00           |  |  |
| 3.3. Delivery versus Payment Transactions - transfer CDCC   | HRK 75.00            |  |  |
| 3.4. Transaction Cancellation / Amendment   | As a new transaction |  |  |
| Transaction fees are calculated monthly.  |                      |  |  |
| Real costs of Central Depository & Clearing Company (CDCC) are included in transaction fee. Bank is entitled to |                      |  |  |
| change the fees in the case of real cost change.  |                      |  |  |
| 4. Transaction Fees Abroad  |                      |  |  |
| 4.1. Transactions Free of Payment   |                      |  |  |
| Abroad I (List of countries in Appendix)  | HRK 200.00           |  |  |
| Abroad II (List of countries in Appendix)*  | HRK 400.00           |  |  |
| Abroad III (List of countries in Appendix)  | HRK 600.00           |  |  |
| Abroad IV (List of countries in Appendix)   | HRK 300.00           |  |  |
| * Czech Republic: plus HRK 450.00   |                      |  |  |
| 4.2. Delivery versus Payment Transactions   |                      |  |  |
| Abroad I (List of countries in Appendix)  | HRK 250.00           |  |  |
| Abroad II (List of countries in Appendix) *   | HRK 700.00           |  |  |
| Abroad III (List of countries in Appendix)  | HRK 900.00           |  |  |
| Abroad IV (List of countries in Appendix)   | HRK 450.00           |  |  |
| * Slovakia: plus 0.08%, max. HRK 2,500.00; Czech Republic: plus HRK 1,020.00                                    |                      |  |  |
|   |                      |  |  |

| 4.3. Transaction through RBA Brokers      | Free of charge       |  |
|---|----------------------|--|
| 4.4. Transaction Cancellation / Amendment | As a new transaction |  |



Transaction fees are calculated monthly.

Real costs of Global Custodian/Sub-custodian are included in the fee. Bank is entitled to change the fees in the case of real cost change.

| 5. Income Collection   |                                 |  |  |
|--|---------------------------------|--|--|
| 5.1.Income collection of interest, redemption and dividend payments,   | 0.05% of the income             |  |  |
| payments coming out of public offer etc.   | min. HRK 75.00, max. HRK 750.00 |  |  |
| Fees are calculated upon event. If the collected amount is lower then the minimum fee, fee will not be charged.  |                                 |  |  |
| Collected income is proceed to the clients account after deduction of the fee.   |                                 |  |  |
| 6. Reporting   |                                 |  |  |
| 6.1. Special statements of the custody accounts  | HRK 400.00/report+VAT           |  |  |
| Fees are calculated upon event.  |                                 |  |  |
| 7. Corporate Actions   |                                 |  |  |
| 7.1. Proxy voting  | HRK 800.00 + real costs* + VAT  |  |  |
| Fees, plus real costs, are calculated upon event.  |                                 |  |  |
| *Real costs include: traveling costs, mailing costs, notarization fee, translation of documentation fee, costs of pre-   |                                 |  |  |
| registration of shares, taxes, dues, etc. Real costs will be charged to the client in the real amount.   |                                 |  |  |
| 7.2. Other Corporate Actions   | Upon arrangement                |  |  |
| 8. Dunning Letter  |                                 |  |  |
| 8.1. Dunning Letter for outstanding balance for corporate clients  | HRK 30.00                       |  |  |
| 9. Others  |                                 |  |  |
| Monthly fees are payable within 7 days from the calculation date based on the issued and delivered invoice, in accordance with the provisions of the Custody Agreement and General Terms of Custody Services. For outstanding balance the Bank is entitled to charge penalty interest. The Bank is entitled to charge a dunning letter fee for |                                 |  |  |

outstanding debt to legal entities, and shall deliver it by the 25th day of the respected month. The Bank reserves the right to additionally charge all the costs in real amount (fees, dues, taxes and other costs) occurred while providing custody service. Costs charged and reinvoiced to client in actual amount are subject to VAT charge and payment.